

City of Huntington Beach

4th of July Celebration Non-Attest Review of Financial and Operational Procedures

June 15, 2017

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June 15, 2017

City of Huntington Beach Attn: Lori Ann Farrell, Chief Financial Officer 2000 Main Street, First Floor Huntington Beach, CA. 92648

Dear Ms. Farrell,

As a follow up to our recent discussion, this letter and attached report summarizes the procedures, findings and recommendations that Vavrinek, Trine, Day and Co., LLP (VTD) performed and gathered through inquiry, inspection and observation of the cash handling process and its related controls for the 4^{th} of July Celebration Fund.

As outlined in the Executive Summary, VTD was engaged by the City to perform an analysis, as detailed in Appendix A ("Detailed Scope of Work"), of the 4th of July Celebration Fund's cash handling procedures and accounting practices.

One of the procedures VTD performed was to interview City Staff and members of the 4th of July Celebration Board of Directors. Subsequent to the completion of the procedures necessary to write the report, we learned that the interview attendees with whom we met were not Board Members, but contracted 4th of July Event Consultants. We (VTD) were working from the understanding that these Event Consultants, Patricia Stier and Stacey Hoffer, were Board Members or had been designated as the lead contacts for this engagement as they are the most knowledgeable regarding the Event's procedures and have the greatest institutional knowledge. They participated extensively in the process and were interview several times. They were also given a draft of the report prior to finalizing it for their comments. Moreover, City Councilmember Peterson, as Council liaison to the Board, also participated at a meeting held with Ms. Stier and Ms. Hoffer, and was very helpful and informative. He too was given a draft of the report and attended the meeting held to discuss it.

Thank you for the opportunity to be of service to the City of Huntington Beach.

Sincerely Yours,

Joe Aguilar

Of Vavrinek, Trine, Day & Co., LLP

VAVRINEK TRINE DAY & CO, LLP

Vavrinek Trine Day & Co., LLP (VTD) provides governmental auditing and/or accounting services to over 300 governmental agencies, including Cities, throughout California. In existence for 68 years, VTD places within the top four largest California based CPA firms.

EXECUTIVE SUMMARY

VTD was engaged by the City to perform an analysis, inspection and observation, as outlined in Appendix A ("Detailed Scope of Work") of the 4th of July Celebration Fund's cash handling procedures and accounting practices. From these procedures, VTD documented its understanding of each revenue type, the findings of the processes in place over each, any related risk, a reference to the documentation provided and a recommendation, where applicable.

Through a series of informal interviews with City staff and members of the 4th of July Celebration Board of Directors, inspection of documents provided by both the Board and City staff, queries of City personnel, analytical review and observation of processes, VTD gained the necessary understanding of the fund's activity to prepare this report.

Each revenue type has been analyzed to identify the mechanism(s) in place to measure compliance with City policies, industry standard internal controls, risk mitigation and the safe guarding of cash and other assets.

The format of the report will follow the Detailed Scope of Work, includes the procedures, the findings, a narrative and recommendations, where applicable.

KEY FINDINGS AND RISKS

The key findings are:

- 1. No controls over the safeguarding of cash
- 2. No controls over the safeguarding of merchandise inventory and related receipts
- 3. Significant variances between approved fee schedules and receipt logs
- 4. Lack of control mechanisms over every revenue receipt type
- 5. Inadequate and/or incomplete record keeping of all revenue types

The identified key risks are:

- 1. Theft, misappropriation or unauthorized use of cash
- 2. Lost, stolen, misappropriation or unauthorized use of merchandise inventory and related receipts and/or cash
- 3. Under reported revenue
- 4. Under reported cash receipts subject to theft, misappropriation or unauthorized use
- 5. Inability to prepare a complete budget, forecast, financial statement or audit report

PROCEDURES

- 1. Inspect 4th of July Celebration Fund and identify sources of revenue and amounts and provide a short description of each.
- 2. Document how each of the revenues identified is entered into the City's General Ledger system.
- 3. Document the internal controls over how the revenue is recorded, where applicable.
- 4. Obtain an understanding of cash handling procedures for each payment type.
- 5. Obtain understanding of vendor fee structure, deposits, inspection and deposit refunds.
- 6. Inspect sponsorship fee schedule and sponsorship receipts.
- 7. Inspect procedures over shipped merchandise to on-line buyers.
- 8. Inspect procedures over payment for shipped merchandise.
- 9. Inspect sources of in-kind donations then provide a short description of each.
- 10. Obtain an understanding of current fund raising practices.
- 11. Inspect City prepared financial analysis of 4th of July Celebration Fund.

Revenue Type: Bleacher Seat Ticket Sales

Description: Tickets for bleacher seats are sold to parade attendees. Approximately 200 seats are open but only 150 tickets are made available for parade bleacher seating at Lake Park. Pre-sale tickets are sold for \$15 and for \$20 on the day of the event.

Process: Two manual logs are kept to track bleacher seat ticket sales. The first, (<u>Appendix C – 2016 Lake Park Bleacher sign out log</u>) logs sales made by City Staff. The second (<u>Appendix C1 – 2016 Bleacher Log Ref # 1</u>) logs where each ticket was assigned or sold. According to Board Members, 100% of these tickets are delivered to the City to be sold a few weeks before the event. Tickets are also available for sale on the 4th of July Celebration website, for purchase via Paypal. Online ticket purchases are tracked by the Board, who notifies the City when a purchase is made so that the tickets can be mailed out. On the day of the event, any unsold tickets are collected by event coordinators and taken to the location to be sold.

Finding: Through inquiry and inspection it was determined that approximately 200 bleacher seats are available. Appendix C shows that 175 tickets were either sold or comped. Appendix C1 shows that the remaining 25 tickets are for replacement of tickets. Based on the available data, there appear to be no controls over the sale of bleacher seats, the amount collected, the payment tender, documentation over how the revenue is recorded or what, if any basis is in place to determine how many seats get comped, or why. Upon inspection of City paid invoices, it was discovered that 400 pre-numbered tickets were printed and sold to the City; however, only 175 bleacher seat tickets were provided to the City for sale. There are additional bleachers seats available at Main/PCH which are all comped; however, there is no log available to verify whether the tickets printed were used for this purpose.

Risks: There are four major risks associated with the findings over bleacher seat sales.

- Misappropriation or misuse of excess tickets: There was a significant variance between the
 number of tickets on the log and the invoice detailing how many tickets were purchased which
 could lead to a misappropriation or misuse of excess tickets and/or related cash receipts.
- Risk of incomplete accounting: Without a mechanism in place to account for all tickets sold, the Board runs the risk of an incomplete accounting.
- <u>Lost revenue</u>: Without written procedures over comping tickets, the Board runs the risk of lost revenue.
- Unreported and/or misuse of revenues: Because tickets are sold onsite without any control over how many were taken or subsequently sold, the Board loses visibility over ticket sales and runs the risk of having the revenues not reported, misappropriated, cash stolen or ticket proceeds used for unauthorized purposes.

Recommendation: It is recommended that the Board create a control environment to mitigate these risks by expanding the scope of the log to include dates, tender type, the general ledger posting date, deposit date and support for comped tickets. It is further recommended that onsite ticket sales follow an updated logging process so that a complete accounting can be traced back to general ledger recordings, deposits and bank reconciliations.

Revenue Type: Pier Seat Ticket Sales

Description: Tickets for the fireworks show on the pier are sold. Approximately 1,100 tickets are made available for seating on the pier for the fireworks show. Tickets are \$10.

Process: A manual log is kept to track pier seat ticket sales (<u>Appendix E – 2016 Fireworks Over the Ocean sign out log</u>). Sales are logged by 4^{th} of July Board Members or City Staff. According to Board Members, 100% of these tickets are delivered to the City to be sold a few weeks before the event. On the day of the event, any unsold tickets are collected by event coordinators and taken to the location to be sold.

Finding: Through inquiry and inspection it was determined that approximately 1,100 pier seats are available. Appendix E shows that 368 tickets were either sold or comped. Appendix E1 shows that 1,100 were available and documents whether they were made available for sale or comped. Based on the available data, there appear to be no controls over the sale of pier seat tickets, the amount collected, the payment tender, documentation over how the revenue is recorded or what, if any basis is in place to determine how many seats get comped, or why.

Risks: There are three major risks associated with the findings over pier seat ticket sales.

- <u>Misappropriation or misuse of excess tickets</u>: There was a significant variance between the number of tickets on the log and the invoice detailing how many tickets were purchased which could lead to a misappropriation or misuse of excess tickets and/or related cash receipts.
- Risk of incomplete accounting: Without a mechanism in place to account for all tickets sold, the Board runs the risk of an incomplete accounting.
- <u>Lost revenue</u>: Without written precedent over comping tickets, the Board runs the risk of lost revenue.
- <u>Misappropriation or misuse of excess tickets</u>: Excess tickets sold onsite present the risk of having the revenues not reported, misappropriated, cash stolen or ticket proceeds used for unauthorized purposes.

Recommendation: It is recommended that the Board create a control environment to mitigate these risks by expanding the scope of the log to include dates, tender type, the general ledger posting date, deposit date and support for comped tickets. It is further recommended that onsite ticket sales follow an updated logging process so that a complete accounting can be traced back to general ledger recordings, deposits and bank reconciliations. Last, the variance between the number of Pier seats available versus tickets available to sell should be minimized.

Revenue Type: Parade Entry Fees

Description: Applications to participate in the parade are available on the website. The fees range from \$300 to \$1,000 depending on the type of applicant (i.e. Not for Profit, School, Corporation, etc.) and the size of the applicants float.

Process: An electronic log is kept to track parade entry fees ($\underline{Appendix}\ F - 2016\ Parade\ Entry\ List$). Entry fees are logged by 4th of July Board Members or City Staff. According to Board Members, the parade is outsourced to outside vendor Pageantry Productions and facilitated by them. To participate, an application must be filled out and submitted to the Board along with the related fees. Entry fees are charged in accordance with the City fee schedule and are based on the type of entrant and its size. In certain instances, parade entry fees are waived in exchange for In-Kind donations or sponsorships. The number of parade entrants is limited primarily by the number of floats that can fit within the two-hour time frame of the parade.

Finding: Through inquiry of the Board Members, it was determined that the applications and related fees are sent to a P.O. Box. The P.O. Box is not registered to the City nor does the City have access to it. The fees are collected by Board Members and delivered to the City. The City records what is remitted to it and deposits the payments. According to City staff, a copy of the application sometimes accompanies the payment and is used to log it. Other times, City staff must probe members of the Board for details. Upon inspection of the log, it was determined that certain receipt amounts did not fall within the range given in the fee schedule. One transaction amount in the log was queried in the general ledger detail and it was noted that this amount could have been recorded as "Recreational Fees" or "Other" giving no indication that this transaction was properly recorded, if at all.

Risks: There are four major risks associated with the findings over parade entry fees.

- Risk of incomplete accounting: Without a mechanism in place to account for all entry fees, the Board runs the risk of an incomplete accounting.
- <u>Unreported and/or misuse of revenues</u>: Without an indirect source to cross reference, City staff
 has only what is delivered to it by Board Members to record and compile parade fees leaving
 the City records incomplete.
- <u>Misapplication of fees</u>: The inconsistency with which the approved City fee schedule is adhered to presents the risk of perceived favoritism and lost revenue.
- <u>Inaccurate/incomplete records</u>: The lack of procedural documentation regarding the number of entrants, the number of each type of entrant, the associated fee amount and how the fee collected and remitted to the City was negotiated and agreed to presents the risk of inaccurate and/or incomplete records.

Recommendation: It is recommended that the Board create a control environment to mitigate these risks by implementing an independent application process facilitated by the City to ensure that each payment delivered by Board Members is cross referenced against the application and required paperwork. It is further recommended that each payment received by the City is agreed to the approved City fee schedule before being approved, recorded and deposited. Last, it is recommended that the Board document the process it follows to approve the number of entrants, the number of each type of entrant, the associated fee amount and how the fee amount was reached for a more uniform operating environment.

Revenue Type: In-Kind/Cash Donations

Description: In Kind revenues can include services, materials, labor and/or a variety of other parade value added items as a source of income. Each year, the in kind revenues are sought out on an as needed basis.

Process: An electronic log is kept of in-kind donations (<u>Appendix G – 2016 In-Kind Donations List</u>). The log has input cells for the name of the vendor and the amount agreed upon.

Finding: Upon inspection of the In-Kind donations log, it was found that no data was listed. Based on inquires of Board Members, this information is considered proprietary and after several requests was not submitted for inspection. During the inquiry, it was noted that each In-Kind donation is unique to the need of the Board for that year. Each donation is negotiated with the respective vendor and an agreement reached. These exchanges are not recorded in the general ledger and there are no controls over how the value of each donation is determined. Due to the lack of information, it could not be determined whether these donations had been recorded on the general ledger.

Risks: There are three major risks associated with In-Kind Donations.

- <u>Discrimination and favoritism</u>: With no controls over how much an In-Kind donation is valued, the Board may be left open to criticism and claims of discrimination and favoritism.
- Risk of incomplete accounting: Having no records to substantiate the amounts to be recorded presents the risk of incomplete accounting.
- Misappropriation or misuse of cash: Having no controls over how cash donations are collected, receipted, remitted, recorded or deposited leaves the Board vulnerable to the risk of having the revenues go unreported, misappropriated, cash stolen or donated proceeds used for unauthorized purposes.

Recommendation: It is recommended that the Board develop a process for assigning value to In-Kind donations and documenting them. It is further recommended that this process be used to record and account for In-Kind donations and the related cost of service received for a more complete accounting. Last, it is recommended that a receipting, recording, deposit and reconciliation system be developed for cash donations.

Revenue Type: Sponsorships

Description: Sponsorship revenue varies from year to year based on a variety of factors. Sponsorships range from \$100 to \$20,000. The details of sponsorships can be found in <u>Appendix J - 2016 HB</u> <u>Sponsorship Packages</u>.

Process: There are two logs kept to track sponsorship revenue. One log is kept by the Board (<u>Appendix H – 2016 HB Sponsor List (Board)</u>) and the other by City Staff (<u>Appendix I – 2016 HB Sponsor List (City)</u>). Based on inquiries of the Board Members and City Staff it was determined that sponsorships are solicited by Board Members on a year by year basis. To participate, a sponsorship package is agreed to by the sponsor and the Board. Sponsorship fees are charged in accordance with the sponsorship package rates.

Finding: Upon inspection of the two logs and the general ledger detail, it was discovered that the logs do not match each other. It was also found that the total revenues in either log did not match the general ledger amount. Of the amounts recorded in the logs, many of them did not align with the amounts in the sponsorship packages advertisement.

Risks: There are three major risks associated with the findings over sponsorships.

- Risk of incomplete accounting: Without a mechanism in place to account for all sponsorship fees, the Board runs the risk of an incomplete accounting.
- Unreported and/or misuse of revenues: Without an indirect source to cross reference, City staff
 has only what is delivered by Board Members to record and compile sponsorship fees leaving
 the City records incomplete.
- <u>Misapplication of fees</u>: The inconsistency with which the sponsorship fee schedule is adhered to presents the risk of perceived favoritism and lost revenue through decreased sponsorships.

Recommendation: It is recommended that the Board create a control environment to mitigate these risks by implementing an independent application process facilitated by the City to ensure that each payment delivered by Board Members is cross referenced against the application and required paperwork. It is further recommended that each payment received by the City is agreed to the approved fee schedule before being approved, recorded and deposited. Last, it is recommended that the Board document the process it follows to approve the sponsors and what the sponsorship fee entitles the sponsor to for a more uniform operating environment.

Revenue Type: Merchandise Sales

Description: Merchandise such as t-shirts, both child and adult and hats with a 4th of July logo are sold. The price of this merchandise is between \$5 and \$40. This merchandise is sold at local grocery stores and at the pier. Some of the merchandise is made available at the City as well.

Process: Merchandise with the Celebration insignia is purchased by the City and sold at various locations throughout the City prior to the event as well as during it. T-shirts, tank tops and hats are purchased through the City's Accounts Payable process. Some merchandise is picked up and distributed to local stores to sell on behalf of the Board; some of it is taken to the festival to be sold to attendees. The rest is sold online.

Finding: During several of the informal interviews with Board Members and City Staff, it was made clear that no controls were in place to manage the distribution, sale, receipt or reconciliation of purchased merchandise. T-shirts are sold by various vendors and celebration workers who, according to Board Members, keep their own records of what is sold and remit payment to the City. Any remaining merchandise is collected and taken to the City to be sold at a discount. There were no receipt records available to inspect. The only record that references merchandise sales was an electronic log kept by City Staff to record miscellaneous receipts (*Appendix K – 2016 Payments Received*). It was also determined that merchandise sales at the pier festival event are not counted, inventoried or reconciled.

Risks: There are three major risks associated with the findings over merchandise sales.

- <u>Misappropriation or misuse of cash:</u> With no controls in place to protect the sale of inventory, any cash sale is subject to theft, misappropriation or used for unauthorized purposes.
- <u>Theft</u>: Without a formal initial inventory count and subsequent reconciliation after all sales are made, the Board is at risk of theft of inventory.
- <u>Inaccurate/incomplete records:</u> Without a formal inventory count and reconciliation, the Board runs the risk of an inaccurate and/or incomplete accounting.
- Revenue loss from unknown merchandise sales: Without a formal inventory count and reconciliation, the Board is at risk of over or under-ordering merchandise, resulting in either surplus unsold inventory or foregone revenue from lost merchandise sales if a certain size or product is unavailable.

Recommendation: It is recommended that a formal process for counting, distributing, collecting, recording and reconciling merchandise sales be developed by the Board. This process would include steps to determine what a vendor received in merchandise and when, how much each item was to be sold for and a reconciliation of remaining inventory and payment received. It is also recommended that a similar process be put in place for merchandise sold at the pier during the event.

Revenue Type: Run / Fitness Expo

Description: The 4th of July 5K run is contracted out to professional services company Spectrum Sports Management Inc. Pursuant to the contract between the City and Spectrum Sports Management Inc. the contractor is responsible for managing all aspects of the run., including managing the City approved budget for the run, collecting participant revenue and remitting it to the City on a monthly basis.

Process: An electronic log is kept to track run / fitness expo sales ($\underline{Appendix L - 2016 4^{th} of July Run Entries}$). Sales are logged by City Staff. According to Board Members, this event is outsourced to an outside vendor with all proceeds being remitted to the City and then billed for services.

Finding: It was determined during inquiries of Board Members and City Staff that this event is outsourced and independently run by the vendor. Neither the Board nor the City participates in collecting entry fees or facilitating the event. Therefore, no findings were pursued because they fell outside the scope of this engagement.

Risks: There is only one identified risk associated with the run / fitness expo.

• Risk of inaccurate accounting and reporting: Without a process to confirm the remittance of Run revenue from the vendor, the Board is at risk of inaccurate and/or incomplete accounting and reporting.

Recommendation: It is recommended that the Board perform analytical procedures over the run / fitness expo revenues to determine whether the amount remitted to the City is in line with expectations.

Revenue Type: Pier Plaza Festival Vendor Fees and Deposits

Description: The material Pier Plaza Festival revenue is vendor booth rentals. These booths are rented to the vendor for between \$1,100 and \$1,600. Other Pier Plaza Festival revenues include merchandise sales which are addressed in another section of this report.

Process: The festival is held at the pier plaza. Vendors wanting to participate must apply to the Board and reserve a space (<u>Appendix M – 2016 Pier Plaza Vendor List</u>). Each space is rented out pursuant to Space Rental Agreement (<u>Appendix N – Exhibitor and Food Vendor Rental Agreement</u>). Based on inquiries of Board Members and City Staff, the vendor spaces are rented on a first come, first serve basis. The agreement is filled out and given to the Board. When payment is received, it is remitted to City Staff and recorded in the log.

Finding: The log used to track vendor fees is kept by the City and includes only data remitted to it by the Board. The space rental agreements are not made available to cross reference. Upon inspection of the vendor list, it was determined that there is no process in place to track which vendors have applied or whether a payment plan was made with the Board. According to the vendor list, each vendor is required to remit a \$100 deposit for the space. This deposit is returned upon inspection. The deposit is not remitted to the City or accounted for in any way unless a deposit needs to be returned after the vendor has left the event.

Risks: There are three risks associated with the findings over pier plaza festival vendor fees and deposits.

- <u>Risk of incomplete accounting</u>: Without a mechanism in place to track and cross reference the vendor booth agreements with the fees received, the Board runs the risk of an incomplete accounting or foregone revenue through a reduction in fees charged for vendor booths.
- <u>Lost revenue</u>: Without documentation to show the approval process and related revenue, there is the risk that vendors are not paying the proper amount.
- <u>Misappropriation or misuse of cash</u>: Without control procedures over deposits, cash collected from vendors is subject to theft, misappropriation or use for unauthorized purposes.

Recommendation: It is recommended that the Board create a control environment to mitigate these risks by implementing an independent agreement process facilitated by the City to ensure that each payment delivered by Board Members is cross referenced against the agreement and required paperwork. It is further recommended that each payment received by the City is agreed to the approved fee schedule before being approved, recorded and deposited.

Revenue Type: Pancake Breakfast

Description: Tickets to the pancake breakfast are sold for \$5. The number of tickets sold is not limited.

Process: A manual log is kept to track pancake breakfast ticket sales (<u>Appendix D – 2016 Pancake</u> <u>Breakfast sign out log</u>). Sales are logged by 4th of July Board Members or City Staff. According to Board Members, this event is outsourced to an outside vendor and no remittance is given to the City.

Finding: The revenues generated by this event do not belong to the City and are therefore not subject to further inspection. However, through inquiry and inspection it was determined that approximately 50 pancake breakfast tickets are comped to City employees. Others are given to the Board to give away while the remainder of the tickets are given to Community Services to sell. The 2016 log shows that 40 tickets were either sold or comped. Based on the available data, there appear to be no controls over the sale of these remaining tickets, the amount collected, the payment tender, documentation over how the revenue is recorded or what, if any basis is in place to determine how many seats get comped, or why. Additionally, there is no record of a remittance made to the Kiwanis for any ticket sales made by Community Services.

Risks: There is one identified major risk associated with the findings over pancake breakfast ticket sales.

• Risk of incomplete accounting: Without a mechanism in place to account for all tickets sold, the Board runs the risk of an incomplete accounting and misappropriation of assets.

Recommendation: It is recommended that the Board create a control environment to mitigate this risk by expanding the scope of the log to include dates, tender type, the general ledger posting date, deposit date and support for comped tickets.

FINANCIAL ANALYSIS COMMENTS

A financial analysis of Fourth of July Fund was prepared by City staff (<u>Appendix B – City Prepared</u> <u>Financial Analysis</u>).

Highlights:

- 1. Total Revenues over the five year period went up by 25.5%, primarily as a result of an increase in parking fees.
- 2. Total Expenditures over the five year period went up by 23.6%.
- 3. A Net Gain of \$68,749 was incurred over the five year period, primarily due to the change in parking revenue from one to three days.

Revenues:

Each revenue type was analyzed resulting in a 25.5% increase in total revenues over the five year period. However, 9 of 13 revenue types showed decreases, including some as large as 96.8%. The 4 revenue types that went up are those subject to Board/City controlled, fixed cost increases (parking, parade entry fees, merchandise, and sponsorships). The revenues associated with voluntary and participatory activities declined in every area. It should be noted that revenues reported for each category may have discrepancies due to coding entry variations.

Expenditures:

Each expenditure type was analyzed resulting in a 23.6% increase in total expenditures over the five year period.

Total salaries and benefits decreased by 33.2%. When asked about this, City staff reported that personnel costs are charged as budgeted and may not accurately report the actual costs associated with the event. Actual staff costs are discussed in a separate memorandum prepared by City staff.

Total operation costs increased by 42.4%. The most significant of these costs are:

1. Hosted meetings: up 470.2%

2. Other professional services: up 122.0%

3. Equipment rental: up 155.5%

APPENDICES

A	р	pendix	Α-	Detailed	Sco	pe of	Work
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Appendix B - City Prepared Financial Analysis

Appendix C – 2016 Lake Park Bleacher sign out log

Appendix C1 – 2016 Bleacher Log Ref # 1

Appendix D – 2016 Pancake Breakfast sign out log

Appendix E – 2016 Fireworks Over the Ocean sign out log

Appendix E1 – 2016 Fireworks Log Ref # 2

Appendix F – 2016 Parade Entry List

Appendix G – 2016 In-Kind Donations List

Appendix H – 2016 HB Sponsor List (Board)

Appendix I – 2016 HB Sponsor List (City)

Appendix J – 2016 HB Sponsorship Packages

Appendix K – 2016 Payments Received

Appendix L – 2016 4th of July Run Entries

Appendix M – 2016 Pier Plaza Vendor List

Appendix N – Exhibitor and Food Vendor Rental Agreement

DETAILED SCOPE OF WORK 4TH OF JULY CELEBRATION FUND

Cash Handling Procedures & Accounting Practices

- Analyze Fund 204 (4th of July Celebration Fund currently a Special Revenue Fund) for the last 12 month period to include calendar year 2016 Fourth of July.
- From this analysis, the City requests:
 - o Identify sources of revenue and amounts and provide a short, two to three sentence description of each type, including but not limited to:
 - Ticket sales (bleacher sales for parade/pancake breakfast, fireworks seating on the pier)
 - Parade entry fees
 - In kind/cash donations
 - Sponsorships
 - Gala/sponsor recognition event (including silent/live auction at event)
 - Program advertisements
 - Merchandise sales
 - Run/fitness expo
 - Pier plaza festival (vendor booths, merchandise sales)
 - On-line sales
 - DVD sales
 - A detailed reporting of how each of the above mentioned revenue types is reported in the City's General Ledger: Specifically, in regard to General Ledger entry, the City wishes to know:
 - What, if any, internal controls are in place over General Ledger recording and if
 - Identified internal controls are effective to ensure timely and accurate recording of the identified revenue sources
- Obtain an understanding of cash handling procedures for each payment type including but not limited to:
 - Pay-Pal purchases
 - Consultant to inspect City procedure over reconciliation of items sold on-line to actual merchandise purchased and provide recommendation(s) where applicable
 - Pier Plaza Merchandise sales (3-day event)
 - Consultant to inspect City procedures over:
 - Payment types accepted
 - Collection of cash, receipting for purchases, reconciliations
 - Securitization of cash (and other assets) during the event
 - How and when funds are delivered to the City
 - O Gain an understanding of the reconciliation process of total merchandise sales at all locations (Pier Plaza, Albertson's, Von's, etc.) versus total merchandise inventory and comment
 - o Gala/sponsor recognition event
 - o Pancake breakfast at Lake Park
 - o 4th of July Run & Fitness Expo
 - o Celebration and fireworks show at the pier
 - Parade
 - Executive board meetings/events
- Vendor fees/deposits, specifically;
 - When are the fees/deposits received
 - How are the event fees/deposits tracked
 - Obtain an understanding of procedures of how fees/deposit amounts are calculated
 - How event fees/deposits are recorded
 - Cash
 - Checks
 - Credit Cards
 - Inspect deposit refund/retention procedures
- Inspect deposit procedures for cash collection and handling and provide report of findings and recommendations where applicable.

- Inspect sponsorship fee schedule and sponsorship receipts and report findings. Comment on effectiveness of tiered levels of sponsorships and how these are offered to potential sponsors or donors
- Inspect procedures over shipped merchandise to on-line buyers, including who is responsible for merchandise payments/shipping and report findings
- Inspect procedures over payment for shipped merchandise and report findings
- Inspect in-kind donations, specifically:
 - o Identify sources of in-kind donations and provide a short, two to three sentence description of each type, including but not limited to:
 - Gala/sponsor recognition event at Hilton
 - o A brief reporting of:
 - How in-kind donations are approved
 - How in-kind donations are requested and how each donor is acknowledged
 - How in-kind donations are valued
 - How in-kind donations are accounted for
- Obtain an understanding of current fundraising practices
- From this analysis, the City requests:
 - o A report on how potential donors are identified
 - o How potential donors are contacted and by whom
 - o A report on the assigned duties of the 4th of July Board as they relate to fundraising
- Inspect City prepared financial analysis of 4th of July Celebration Fund
- From this analysis, the City requests:
 - o Comments on a high level understanding of a City prepared analysis of revenues and expenditures in Fund 204
 - o Inquiries on material variances from year to year (materiality to be determined and documented through discussion with City staff)

City of Huntington Beach Trial Balance Report (run 12/14/16)

							Partial Parking Subsidy		Full Parking Subsidy	
ACCTNO	Description	Revenue Type	Cumulative 14 Actual 9/30/12	Cumulative 14 Actual 9/30/13	Cumulative 14 Actual 9/30/14	Cumulative 14 Actual 9/30/15	Cumulative 14 Actual 9/30/16	5 Year Increase/ (Decrease)	Cumulative 14 Actual 9/30/16	
Revenues										
20400204.42965/iPd	ooled Cash Interest	Interest	(526.00)	49.00	(706.00)	(849.00)	(344.00)	-34.6%	(344.00)	-34.6%
20400204.44080 Pi	er Plaza	Parking	(27,632.00)	(30,710.00)	(32,390.00)	(32,060.00)	(39,784.50) F	44.0%	(119,353.50) F	331.9%
20400204.46870 O	ther	Pier Plaza Festival	(78,675.75)	(86,435.00)	(77,631.00)	(70,322.02)	(70,559.88)	-10.3%	(70,559.88)	-10.3%
20400204.47410 Fi	lm Permits	DVD Sales	(80.00)	(120.00)	(80.00)	(55.00)	(20.00)	-75.0%	(20.00)	-75.0%
20400204.47501 Re	ecreational Fees	Parade Entry Fees	(18,100.00)	(18,700.00) A	(20,015.00)	(22,900.00)	(24,400.00)	34.8%	(24,400.00)	34.8%
20400204.47600 Sp	pecial Events	Run/Fitness Expo	(148,222.11)	(152,005.46) A	(135,730.00)	(135,440.10)	(125,296.46)	-15.5%	(125,296.46)	-15.5%
20400204.47815 M	Iembership	Auction	(4,085.00) B	(5,430.00) C	(5,995.00)	(4,301.00)	(220.00)	-94.6%	(220.00)	-94.6%
20400204.48120 Ad	dmissions	Firework Seat Sales	(6,690.00)	(4,360.00)	(4,200.00)	(3,115.40)	(2,425.00)	-63.8%	(2,425.00)	-63.8%
20400204.48230 Sc	ouvineer Sales	Merchandise	(16,055.50)	(21,666.00) D	(17,250.30)	(19,627.21)	(19,325.00)	20.4%	(19,325.00)	20.4%
20400204.48300 Do	onations	Donations	(1,554.50) B	(286.00) C, E	(30.00)	0.00	(50.00)	-96.8%	(50.00)	-96.8%
20400204.48350 Sp	oonsorships	Sponsorship	(46,500.00)	(115,835.00) D, E	(54,565.00)	(81,400.00)	(81,650.00)	75.6%	(81,650.00)	75.6%
20400204.48410 O	ther Reimbursement	Bleacher/Pancake Breakfast	(4,265.00)	(3,020.00)	(2,275.00)	(1,625.00)	(970.00)	-77.3%	(970.00)	-77.3%
20400204.48550 M	Iiscellaneous	Misc	(4,115.00)	(1,602.91)	(2,249.50)	0.00	(2,795.60)	-32.1%	(2,795.60)	-32.1%
		Revenues Total	(356,500.86)	(440,121.37)	(353,116.80)	(371,694.73)	(367,840.44)	3.2%	(447,409.44)	25.5%

- A \$20,195 check received from Spectrum Sports that was coded in error to Parade Entry Fees (47501) to reclassed to Run/Fitness Expo (47600)
- **B** \$4,085 in auction proceeds (47815) was incorrectly coded to donations (48300)
- C \$3,995 in auction proceeds (47815) was incorrectly coded to donations (48300)
- D \$7,465 in merchandise sales (48230) proceeds from Albertsons was incorrectly coded to aponsorships (48350)
- E Boeing sponsorship of \$4,000 was incorrectly coded to donations (48300); reclassed to sponsorships (48350)
- F Parking revenue surcharge for Fourth of July Celebration (not yet posted to GL). In FY 15/16, the parking surcharge was increased from one day (July 4th only) to three days, bringing in total revenue of \$119,353.50

Expenditures							
20445803.51110 Base Salaries			6,765.04	5,450.76	0.00		0.00
20445803.51112 Seasonal Part Time				19,440.69	873.32 G		873.32
20445803.52000 Salaries, Temporary	31,148.60	39,094.88	26,786.88	9,614.22	3,538.00 G	-88.6%	3,538.00
20445803.53020 Regular Overtime	51,952.00	52,298.73	52,446.40	18,635.34	51,952.00 H		51,952.00
20445803.55110 CAL PERS Employer Cost	0.00	0.20	1,514.25	5,695.04	200.67		200.67
20445803.55175 Workers Compensation	281.79	415.45	304.23	672.33	18.13	-93.6%	18.13
20445803.55280 Waived Medical Insurance		13.30	0.00				
20445803.55325 Unemployment Insurance	985.00	82.00	0.00			-100.0%	
20445803.55375 Disability	0.00	2.81	0.00				
20445803.55450 Life Insurance	0.00	0.31	0.00				
20445803.56020 FICA Medicare	400.34	520.78	442.37	489.12	12.67	-96.8%	12.67
20445803.56100 Other Benefits				12,197.41	0.00		0.00

City of Huntington Beach Trial Balance Report (run 12/14/16)

ACCTNO	Description	Revenue Type Total Salaries & Benefits	Cumulative 14 Actual 9/30/12 84,767.73	Cumulative 14 Actual 9/30/13 92,428.46	Cumulative 14 Actual 9/30/14 88,259.17	Cumulative 14 Actual 9/30/15 72,194.91	Partial Parking Subsidy Cumulative 14 Actual 9/30/16 56,594.79	5 Year Increase/ (Decrease) -33.2%	Full Parking Subsidy Cumulative 14 Actual 9/30/16 56,594.79	-35.9%
20445803.63025	Audiovisual Supplies					135.00	0.00		0.00	
20445803.63100	General Supplies		10,297.51	29,800.13	19,661.30	4,452.28	1,211.11	-88.2%	1,211.11	
20445803.63125	Office Supplies				22,994.06	27,820.32	1,703.49		1,703.49	
20445803.63345	USPS Charges						82.00		82.00	
20445803.64140	Food		4,049.35	0.00	3,070.24	2,043.37	0.00	-100.0%	0.00	
20445803.64165	Clothing/Uniforms		0.00				35,681.88		35,681.88	
20445803.64230	Awards and Presentations		0.00				2,221.56		2,221.56	
20445803.64470	Subscriptions			549.54	0.00	544.23	0.00		0.00	
20445803.64490	Stipends					300.00	0.00		0.00	
20445803.68695	Hosted Meetings		843.00	1,269.90	630.00	3,653.25	4,806.41	470.2%	4,806.41	
20445803.69365	Other Professional Services		26,529.25	32,394.14	49,469.56	61,216.80	58,894.23	122.0%	58,894.23	
20445803.69455	Printing Reproduction Cont S	Svc	0.00	3,407.29	0.00	2,250.01	3,266.93		3,266.93	
20445803.69485	Microfilm/Doc Image Cont Sv	VCS	2,995.65	5,679.72	0.00			-100.0%		
20445803.69505	Other Cont Svcs		186,466.40	202,861.54	175,652.84	158,792.38	211,552.50 G	13.5%	211,552.50	
20445803.69530	Other Advertising Cont Svcs		0.00	1,125.00	0.00					
20445803.70200	Equipment Rental		12,784.58	25,018.52	25,576.02	29,792.08	32,661.10	155.5%	32,661.10	
20445803.73010	General/Liability Insurance		6,820.00	6,620.00	0.00		255.00	-96.3%	255.00	
20445803.79025	Permit Expense						4,747.44		4,747.44	
		Total Operating	250,785.74	308,725.78	297,054.02	290,999.72	357,083.65	42.4%		
MAIN TOTAL:		Expenditures Total	335,553.47	401,154.24	385,313.19	363,194.63	413,678.44	23.3%	470,273.23	
	Revenues	(Over)/Under Expenditures	(20,947.39)	(38,967.13)	32,196.39	(8,500.10)	45,838.00		22,863.79	

G Seasonal part-time and Temporary Salaries for FY 11/12 - 14/15 were primarily for Pat and Stacey's salaries as part-time employees of the City. In FY 15/16, they were converted to contractors for \$24,750 annually per employee and charged under Other Cont Svcs (69505). A portion of temp salaries (52000) is a transfer of City staff costs related to the event (approximately \$3,538 annually).

Other T-shirt costs have increased 71.2%, from \$20,848 in FY 11/12 to \$35,682 in FY 15/16. Overall merchandise sales have increased 20.4% during the corresponding 5-year period.

H FY 14/15 decrease in overtime salaries was related to a one-time reduction in transfer of public safety costs related to the event. This reduction was made to help offset increased costs not supported by event revenue.

2016 Lake Park Bleacher Seating

TICKET NUMBER	Receipt #	Zip Code	Mail-In	Walk-in	PayPal	Comp	Comped to Name	Initials
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2016 Lake Park Bleacher Seating

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2016 Lake Park Bleacher Seating

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0104	1264	85118			X			mL
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0114	1272	92648	. 1	4	X			mL
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0117					E X	7		
0118								
0119					* X			
0120					2 1			
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0122	1273	90025			X			mL
0123	J	1			1			4

2016 Lake Park Bleacher Seating

TICKET NUMBER	Receipt #	Zip Code	Mail-In	Walk-in	PayPal	Comp	Comped to Name	Initials
0124	1273	90025			X			mL
0125	1	1			1			J.
0126	88297	92648		V	8			a
0127	V	1		1			i	V
0128	1277	90755			X			mL
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0131	1282	92646	, A		X			Q .
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0163								
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2016 Lake Park Bleacher Seating

TICKET NUMBER	Receipt #	Zip Code	Mail-In	Walk-in	PayPal	Comp	Comped to Name	Initials
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0172								
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Reference #1

4th of July Board

2016

TICKET NUMBER	NAME/COMPANY	FOR SALE	COMP'D
0001	KIWANIS	Х	
0002	KIWANIS	Х	
0003	KIWANIS	Х	
0004	KIWANIS	Х	
0005	KIWANIS	Х	
0006	KIWANIS	Х	
0007	KIWANIS	Х	
0008	KIWANIS	Х	
0009	KIWANIS	Х	
0010	KIWANIS	Х	
0011	COMMUNITY SERVICES/C.G.	Х	
0012	COMMUNITY SERVICES/C.G.	Х	
0013	COMMUNITY SERVICES/C.G.	Х	
0014	COMMUNITY SERVICES/C.G.	X	
0015	COMMUNITY SERVICES/C.G.	Х	
0016	COMMUNITY SERVICES/C.G.	Х	
0017	COMMUNITY SERVICES/C.G.	X	
0018	KIWANIS	X	
0019	KIWANIS	X	
0020	COMMUNITY SERVICES/C.G.	X	
0021	COMMUNITY SERVICES/C.G.	X	
0022	COMMUNITY SERVICES/C.G.	X	
0023	COMMUNITY SERVICES/C.G.	X	
0024	COMMUNITY SERVICES/C.G.	X	
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0027	COMMUNITY SERVICES/C.G.	X	
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0034	COMMUNITY SERVICES/C.G.	X	
0036	COMMUNITY SERVICES/C.G.	X	
0037	COMMUNITY SERVICES/C.G.	X	
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0043	COMMUNITY SERVICES/C.G.	Х	
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0056	COMMUNITY SERVICES/C.G.	Х	
0057	COMMUNITY SERVICES/C.G.	Х	
0058	COMMUNITY SERVICES/C.G.	Х	
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	Х	COMMUNITY SERVICES/C.G.	0167
	Х	COMMUNITY SERVICES/C.G.	0168
	Х	COMMUNITY SERVICES/C.G.	0169
	Х	COMMUNITY SERVICES/C.G.	0170
	Х	COMMUNITY SERVICES/C.G.	0171
	Х	COMMUNITY SERVICES/C.G.	0172
	Х	COMMUNITY SERVICES/C.G.	0173
	Х	COMMUNITY SERVICES/C.G.	0174
	Х	COMMUNITY SERVICES/C.G.	0175

REPLACEMENTS IF NEEDED REPLACEMENTS IF NEEDED
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REPLACEMENTS IF NEEDED REPLACEMENTS IF NEEDED REPLACEMENTS IF NEEDED
REPLACEMENTS IF NEEDED REPLACEMENTS IF NEEDED
REPLACEMENTS IF NEEDED
REPLACEMENTS IF NEEDED

2016 Pancake Breakfast

Number of Tickets	Receipt #	Zip Code	Mail-In	Walk-in	PayPal	Comp	Comped to Name	Initials
١	84441	92648		X				UK
2	1							
3								
4								
5								
6						х х		
7							ž.	
8		- e _x						
9								
10		1		1			-	V
11	1244	92647			V			Q/
12	86204	92646		V				all
13	y	7		7				7
14	email fr	m Stacey				X		ML
14		,						
16								
17	V	1				V		V
18	1290	91107				X		ML
19								
20								
21								
22	V	V				V :		V
23 24	891168	926,48		V				OR
25								
26				- 1	77			
27			A			19		
28			i e		,			
29								
30								
31							1	
32			9		1			
32 33 34							-	
34	1			1				*
35 36 37	90670	92648	No.	×				Re
56		1		1				~
31		-						
38								
39		-						
40								į 1k

2016 Fireworks Over the Ocean Pier Seating

TICKET NUMBER	Receipt #	Zip Code	Mail-In	Walk-in	PayPal	Comp	Comped to Name	Initials
0001	82711	907 40	=					de
0002								
0003	V		#L	1				~
0004	1240	92648				2		mL
0005		ICA P						
0006								**
0007		1			1			1
0008	1241	76/16	381	-	/			mL
0009	100				1			1
0010	1			7				
0011	1							
0012								
0013	1							
0014	1				1			V
0015	1242	85142						Car
0016	1270	10190			1			8
0017						2		
0017							1	
0019								
0019		W.			V			
0020	-				V			a
0021	1244	9247					1	6
0022	1245	92646			V			8-
		92805					+	
0024	1250							87
0025	85981	92683						MIL
0026	13701	72080		1				1
0027	1	-						8
0028				+	,			
0029	V	-		+				OX.
0030	1254	926046					-	- CV
0031	 			-	1	-		
0032	1	1.//	2					
0033	V	266.26	2.2		V			
0034	1255	98125					-	G
0035						· .	2	
0036		1						1
0037	1 1001					-	-	1001
0038	1254	92781			*			mL
0039				ļ	1			
0040	The state of the s							
0041							-	
0042		V			V			V

2016 Fireworks Over the Ocean Pier Seating

TICKET NUMBER	Receipt #	Zip Code	Mail-In	Walk-in	PayPal	Comp	Comped to Name	Initials
0043				2				
0044								
0045								
0046								
0047	1	4			• •			1
0048	1257	92646			*			mL
0049	1	1			J			
0050	1258	85747			X			ML
0051	1							
0052				6				
0053								
0054	1	V	21		1			V
0055	87242	92646		V				Lew
0056	1	au-iv		1				
0057			14			90		
0058	./			1				
0059	1260	92648			X			mL
0060	1000	1						
0061		1		,	1			4
0062	87505	92648		1	V			CIB
0063	8 503	12093		X			n n	
0064	· ·							
0065				-				
0066					-			
0067							1	
0068	1261	92646			X			mL
0069	1201	72090						1116
0009				+	1		- G	
0070	12/ 0	91739		+	X			mL
0071	1262	111101		+	1	-	+	1
	-			+		-	-	
0073	-	-						
0074			-				-	
0075					-		+	
0076	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1			+			+	
0077	-			+	-	-	+	
0078				-		-		1
0079	101	anno		-			+	
0800	1365	93291			X		-	ML
0081	1	00101			<u> </u>			100/
0082	1266	89521			X			mL
0083						1		
0084	1	1			\downarrow			1

2016 Fireworks Over the Ocean Pier Seating

TICKET NUMBER	Receipt #	Zip Code	Mail-In	Walk-in	PayPal	Comp	Comped to Name	Initials
0085	1266	89521			X		1	ML
0086	V	1			V	8		1
0087	1267	92627			X			mL
0088	V	V			V			J
0089	1268	92708			X			mL
0090	V	V			V			V
0091	1270	92251			X			ML
0092								
0093			К.					
0094								
0095								
0096	V	V			V			V
0097	1271	92646			X			ML
0098	1	V			1			V
0099	1274	92646			X			mL
0100			9		1			
0101								
0102								
0103								
0104								
0105						*		
0106	1	V			1			4
0107	88340	92648		×				CK
0108	- ((1				
0109								
0110								
0111			10		7			
0112	*							
0113								
0114								9
0115								
0116	V	1		1				1
0117	1215	78418			X			mL
0118					2			
0119								
0120	4	V			V			
0121	88389	92646	-	X				Ma
0122						= ,		
0123								
0124			6					
0125								
0126	1	1		1				1

TICKET NUMBER	Receipt #	Zip Code	Mail-In	Walk-in	PayPal	Comp	Comped to Name	Initials
0127	1276	91762			X			mL
0128	V	1			V			1
0129	1280	92648			X			Ox
0130	1				1			0
0131	,	1				2		
0132	4	V			V			V
0133	1285	91710			X			mL
0134	1							
0135								
0136								
0137			. *					3
0138								
0139								
0140								
0141								
0142	V				1			1
0143	1286	85304			X			mL
0144	1							1
0145	1	V			V			A
0146	1287	92708			X			mL
0147		1						
0148								
0149								
0150							=	
0151	V	1			V			1
0152	1288	85254			X			mL
0153	1	T T			1			1
0154	1290	91107			X			mL
0155								
0156			,					
0157								
0158	V	V			V	,		~
0159	1291	37.064			X			ML
0160			(*					k.
0161	1							
0162		2		*			8	
0163			146					
0164								
0165				2.794	1	Ια		
0166	V	-			- V			V
0167	1293	87114			X			mL
0168	V	1			V			V

TICKET NUMBER	Receipt #	Zip Code	Mail-In	Walk-in	PayPal	Comp	Comped to Name	Initials
0169	891108	92648	li li					(A)
0170								
0171			*					
0172	1 %		2					
0173								
0174								
0175								
0176	-							
0177								
0178								
0179				2				
0180						-		
0181								
0182							-	
0183	1.1							
0184	1							
0185			3					
0186								
0187	1296	93457		2	×			mL
0188	10.10	75457		2	<u></u>		· ·	1
0189							-	
0190			***************************************				-	
0190		92584			X			<u> </u>
0191	1295	72384					-	mL
0193						v .	-	- 1
0194				1/	1	-		<u>V</u>
0195	89216	92708		X			-	mL
0196	12.00	V		V			-	V
0197	1297	92646		-	X		 	ay
0198							-	
0199		1		-	- U			
0200	V	1/			N.		-	V
0201	89 256	92:530		*			-	de
0202								
0203	1000	V		V				<u> </u>
0204	1299	91702			X			ML
0205	7							1
0206								
0207					0.			3
0208	r 6							
0209								
0210	V	V			V			V

TICKET NUMBER	Receipt #	Zip Code	Mail-In	Walk-in	PayPal	Comp	Comped to Name	Initials
0211	89559	92648		V				CAR
0212	0							
0213								
0214		- 1						
0215				~/				
0216	89600	92644						OR
0217	1	1		ĺ				
0218								
0219								
0220								
0221								
0222								
0223						¥		
0224								
0225								
0226								
0227								
0228								
0229								
0230								
0231	1							
0232								4
0233	1300	92591	9		X		-	mL
0234	4	1			Į.			J
0235	89087	92648		~				CR
0236	1	100		7				T
0237								OK
0238	89693	92708		~				
0239								
0240						a		1
0241	V	1		V			-	CR
0242	89708	92648		V				1
0243	1,	1	a)					
0244								4
0245	1	-		1	* 2.		Λ.	CR
0246	89174	92648		V				
0247		İ	*					
0248	7							
0249						5 x0		
0250		7			1		241	
0251						ā		
0252		1						1

TICKET NUMBER	Receipt #	Zip Code	Mail-In	Walk-in	PayPal	Comp	Comped to Name	Initials
0253		(4)		×				mL
0254		\		. 1				. [
0255		1	. \ 1	N				
0256		000	20110					
0257	-		V)V					
0258	Λ	V	· /					
0259	100	1 2 1						
0260	100	(h)						
0261	100							
0262	N	,					3	
0263	89931	92648						CR
0264	0 1 131	1400 10		1				
0265				v	2	7		
0266	100							
0267	20000	921048		X				mL
0267	07911	100040	1					11.10
0269								
				-				-
0270							-	
0271	W	(12)					+	CB
0272	90023	galagle		Y				<u>Un</u>
0273	V 3 1	021.118		1				OR
0274	90031	92648						
0275								
0276	1							
0277	1	~					-	
0278	90246	92646		V				da
0279								
0280	y	V		V			-	
0281	90355	92646		- V				Sar
0282					-			
0283				1				
0284	9 0421	921048		V			-	UB
0285						-		
0286				7.				
0287	4	1		1				1
0288	90464	92640						Ch
0289		1				W		
0290						6		
0291								9
0292	1	1		1				Va
0293	90464	992645		V				OPA
0294	1	1.1		1,1_				7

TICKET	Receipt #	Zip Code	Mail-In	Walk-in	PayPal	Comp	Comped to Name	Initials
0295	904/66	92648		V				CK
0296		1						
0297								
0298								
0299			- ²					
0300								
0301								
0302								
0303								
0304	90487	92649		V			*	CB
0305	90 131	12091		1				
0306								
0307					,			
0308	90670	92648		X				69)
0309	10010	12490		\$				T.
0310	90717	92648		×				and
0311	10111	120-10		1				av-
0312								
0313	1		2	1				. /
0314	90757	90042		<u> </u>				OR
0315	10137	10190						Yr.
0316								
0317	2							
0318	90769	92646		~				00
0319	91010	-lace-se		Ť				
0320							1	
0320					6			
0321	90793	92708					<u> </u>	OV
0322	4010	12100	(a)	 				47
0323								
0324		 					-	
0325								
	00800	90704		1		-	-	00
0327	90800	-10104		· ·		-		
0328	1	1				-	-	
	λ				-	-	-	
0330				-			-	
0331	1	~		1		-	1	00
0332	90822	92640	*			75		(A)
0333	0081/2	astall					-	OT
0334	90824	92/244		<u> </u>			-	CA
0335					oring.			1
0336		1			7.			

TICKET NUMBER	Receipt #	Zip Code	Mail-In	Walk-in	PayPal	Comp	Comped to Name	Initials
0337	90824	92646		~				Oh
0338	1	1		1				1
0339	90841	9740		/				OR
0340	1	1						
0341								
0342	908412	926410		1/				
0343	1			Ĭ				
0344	3							
0345								
0346							2/0	
0347	90927	92843		X				mL
0348	1	7070		1				1
0349		V		V .				1
0350	91005	92768		X		7		Q _x
0351	1	1						9
0352				2				
0353			×					
0354			:					
0355								
0356		1						
0357								
0358	1	1						7
0359	91250	92644		X				de
0360	1	120 19		1				1
0361	1							
0362				V				
0363	91271	92648		×				bew
0364	1	1		1				il.
0365	91279	92648		2				ap
0366	- II a	120 10		Î				The same
0367								
0368	1							
0369	V	V						
0370			9	-				
0371				†				
0372								
0373			-					
0374								
0375								
0376				 				
0377				1	9			
0377	 			-			-	
0370					<u> </u>			

4th of July Board

2016 FIREWORKS OVER THE OCEAN

TICKET NUMBER	NAME/COMPANY	FOR SALE	COMP'D
0001	COMMUNITY SERVICES/C.G.	Х	
0002	COMMUNITY SERVICES/C.G.	Х	
0003	COMMUNITY SERVICES/C.G.	Х	
0004	COMMUNITY SERVICES/C.G.	Х	
0005	COMMUNITY SERVICES/C.G.	Х	
0006	COMMUNITY SERVICES/C.G.	Х	
0007	COMMUNITY SERVICES/C.G.	Х	
8000	COMMUNITY SERVICES/C.G.	Х	
0009	COMMUNITY SERVICES/C.G.	Х	
0010	COMMUNITY SERVICES/C.G.	Х	
0011	COMMUNITY SERVICES/C.G.	Х	
0012	COMMUNITY SERVICES/C.G.	Х	
0013	COMMUNITY SERVICES/C.G.	Х	
0014	COMMUNITY SERVICES/C.G.	Х	
0015	COMMUNITY SERVICES/C.G.	Х	
0016	COMMUNITY SERVICES/C.G.	Х	
0017	COMMUNITY SERVICES/C.G.	Х	
0018	COMMUNITY SERVICES/C.G.	Х	
0019	COMMUNITY SERVICES/C.G.	Х	
0020	COMMUNITY SERVICES/C.G.	Х	
0021	COMMUNITY SERVICES/C.G.	Х	
0022	COMMUNITY SERVICES/C.G.	Х	
0023	COMMUNITY SERVICES/C.G.	Х	
0024	COMMUNITY SERVICES/C.G.	Х	
0025	COMMUNITY SERVICES/C.G.	Х	
0026	COMMUNITY SERVICES/C.G.	Х	
0027	COMMUNITY SERVICES/C.G.	X	
0028	COMMUNITY SERVICES/C.G.	X	
0029	COMMUNITY SERVICES/C.G.	X	
0030	COMMUNITY SERVICES/C.G.	X	
0031	COMMUNITY SERVICES/C.G.	X	
0032	COMMUNITY SERVICES/C.G.	X	
0033	COMMUNITY SERVICES/C.G.	X	
0034	COMMUNITY SERVICES/C.G.	X	
0035	COMMUNITY SERVICES/C.G.	X	
0036	COMMUNITY SERVICES/C.G.	X	
0037	COMMUNITY SERVICES/C.G.	X	
0038	COMMUNITY SERVICES/C.G.	Х	
0039	COMMUNITY SERVICES/C.G.	X	
0040	COMMUNITY SERVICES/C.G.	Х	

, .			
4th	Х	COMMUNITY SERVICES/C.G.	0041
	Х	COMMUNITY SERVICES/C.G.	0042
	Х	COMMUNITY SERVICES/C.G.	0043
	Х	COMMUNITY SERVICES/C.G.	0044
	Х	COMMUNITY SERVICES/C.G.	0045
	Х	COMMUNITY SERVICES/C.G.	0046
	Х	COMMUNITY SERVICES/C.G.	0047
	Х	COMMUNITY SERVICES/C.G.	0048
	Х	COMMUNITY SERVICES/C.G.	0049
	Х	COMMUNITY SERVICES/C.G.	0050
	Х	COMMUNITY SERVICES/C.G.	0051
	Х	COMMUNITY SERVICES/C.G.	0052
	Х	COMMUNITY SERVICES/C.G.	0053
	Х	COMMUNITY SERVICES/C.G.	0054
	Х	COMMUNITY SERVICES/C.G.	0055
	Х	COMMUNITY SERVICES/C.G.	0056
	Х	COMMUNITY SERVICES/C.G.	0057
	Х	COMMUNITY SERVICES/C.G.	0058
	Х	COMMUNITY SERVICES/C.G.	0059
	Х	COMMUNITY SERVICES/C.G.	0060
	Х	COMMUNITY SERVICES/C.G.	0061
	Х	COMMUNITY SERVICES/C.G.	0062
	Х	COMMUNITY SERVICES/C.G.	0063
	Х	COMMUNITY SERVICES/C.G.	0064
	Х	COMMUNITY SERVICES/C.G.	0065
	Х	COMMUNITY SERVICES/C.G.	0066
	Х	COMMUNITY SERVICES/C.G.	0067
	Х	COMMUNITY SERVICES/C.G.	0068
	Х	COMMUNITY SERVICES/C.G.	0069
	Х	COMMUNITY SERVICES/C.G.	0070
	Х	COMMUNITY SERVICES/C.G.	0071
	Х	COMMUNITY SERVICES/C.G.	0072
	Х	COMMUNITY SERVICES/C.G.	0073
	Х	COMMUNITY SERVICES/C.G.	0074
	Х	COMMUNITY SERVICES/C.G.	0075
	Х	COMMUNITY SERVICES/C.G.	0076
	Х	COMMUNITY SERVICES/C.G.	0077
	Х	COMMUNITY SERVICES/C.G.	0078
	Х	COMMUNITY SERVICES/C.G.	0079
	Х	COMMUNITY SERVICES/C.G.	0080
	Х	COMMUNITY SERVICES/C.G.	0081
	Х	COMMUNITY SERVICES/C.G.	0082
	Х	COMMUNITY SERVICES/C.G.	0083
	Х	COMMUNITY SERVICES/C.G.	0084
	Х	COMMUNITY SERVICES/C.G.	0085

4th c	Х	COMMUNITY SERVICES/C.G.	0086
	Х	COMMUNITY SERVICES/C.G.	0087
	Х	COMMUNITY SERVICES/C.G.	0088
	Х	COMMUNITY SERVICES/C.G.	0089
	Х	COMMUNITY SERVICES/C.G.	0090
	Х	COMMUNITY SERVICES/C.G.	0091
	Х	COMMUNITY SERVICES/C.G.	0092
	Х	COMMUNITY SERVICES/C.G.	0093
	Х	COMMUNITY SERVICES/C.G.	0094
	Х	COMMUNITY SERVICES/C.G.	0095
	Х	COMMUNITY SERVICES/C.G.	0096
	Х	COMMUNITY SERVICES/C.G.	0097
	Х	COMMUNITY SERVICES/C.G.	0098
	Х	COMMUNITY SERVICES/C.G.	0099
	Х	COMMUNITY SERVICES/C.G.	0100
	Х	COMMUNITY SERVICES/C.G.	0101
	Х	COMMUNITY SERVICES/C.G.	0102
	Х	COMMUNITY SERVICES/C.G.	0103
	Х	COMMUNITY SERVICES/C.G.	0104
	Х	COMMUNITY SERVICES/C.G.	0105
	Х	COMMUNITY SERVICES/C.G.	0106
	Х	COMMUNITY SERVICES/C.G.	0107
	Х	COMMUNITY SERVICES/C.G.	0108
	Х	COMMUNITY SERVICES/C.G.	0109
	Х	COMMUNITY SERVICES/C.G.	0110
	Х	COMMUNITY SERVICES/C.G.	0111
	Х	COMMUNITY SERVICES/C.G.	0112
	Х	COMMUNITY SERVICES/C.G.	0113
	Х	COMMUNITY SERVICES/C.G.	0114
	Х	COMMUNITY SERVICES/C.G.	0115
	Х	COMMUNITY SERVICES/C.G.	0116
	Х	COMMUNITY SERVICES/C.G.	0117
	Х	COMMUNITY SERVICES/C.G.	0118
	Х	COMMUNITY SERVICES/C.G.	0119
	Х	COMMUNITY SERVICES/C.G.	0120
	Х	COMMUNITY SERVICES/C.G.	0121
	Х	COMMUNITY SERVICES/C.G.	0122
	Х	COMMUNITY SERVICES/C.G.	0123
	Х	COMMUNITY SERVICES/C.G.	0124
	Х	COMMUNITY SERVICES/C.G.	0125
	Х	COMMUNITY SERVICES/C.G.	0126
	Х	COMMUNITY SERVICES/C.G.	0127
	Х	COMMUNITY SERVICES/C.G.	0128
	Х	COMMUNITY SERVICES/C.G.	0129
	Х	COMMUNITY SERVICES/C.G.	0130

, v L			
4th c	Х	COMMUNITY SERVICES/C.G.	0131
	Х	COMMUNITY SERVICES/C.G.	0132
	Х	COMMUNITY SERVICES/C.G.	0133
	Х	COMMUNITY SERVICES/C.G.	0134
	Х	COMMUNITY SERVICES/C.G.	0135
	Х	COMMUNITY SERVICES/C.G.	0136
	Х	COMMUNITY SERVICES/C.G.	0137
	Х	COMMUNITY SERVICES/C.G.	0138
	Х	COMMUNITY SERVICES/C.G.	0139
	Х	COMMUNITY SERVICES/C.G.	0140
	Х	COMMUNITY SERVICES/C.G.	0141
	Х	COMMUNITY SERVICES/C.G.	0142
	Х	COMMUNITY SERVICES/C.G.	0143
	Х	COMMUNITY SERVICES/C.G.	0144
	Х	COMMUNITY SERVICES/C.G.	0145
	Х	COMMUNITY SERVICES/C.G.	0146
	Х	COMMUNITY SERVICES/C.G.	0147
	Х	COMMUNITY SERVICES/C.G.	0148
	Х	COMMUNITY SERVICES/C.G.	0149
	Х	COMMUNITY SERVICES/C.G.	0150
	Х	COMMUNITY SERVICES/C.G.	0151
	Х	COMMUNITY SERVICES/C.G.	0152
	Х	COMMUNITY SERVICES/C.G.	0153
	Х	COMMUNITY SERVICES/C.G.	0154
	Х	COMMUNITY SERVICES/C.G.	0155
	Х	COMMUNITY SERVICES/C.G.	0156
	Х	COMMUNITY SERVICES/C.G.	0157
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	Х	COMMUNITY SERVICES/C.G.	0163
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	Х	COMMUNITY SERVICES/C.G.	0166
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	Х	COMMUNITY SERVICES/C.G.	0168
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	Х	COMMUNITY SERVICES/C.G.	0170
	Х	COMMUNITY SERVICES/C.G.	0171
	Х	COMMUNITY SERVICES/C.G.	0172
	Х	COMMUNITY SERVICES/C.G.	0173
	Х	COMMUNITY SERVICES/C.G.	0174
	Х	COMMUNITY SERVICES/C.G.	0175

			
4th c	Х	COMMUNITY SERVICES/C.G.	0176
	Х	COMMUNITY SERVICES/C.G.	0177
	Х	COMMUNITY SERVICES/C.G.	0178
	Х	COMMUNITY SERVICES/C.G.	0179
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	Х	COMMUNITY SERVICES/C.G.	0199
	Х	COMMUNITY SERVICES/C.G.	0200
	Х	COMMUNITY SERVICES/C.G.	0201
	Х	COMMUNITY SERVICES/C.G.	0202
	Х	COMMUNITY SERVICES/C.G.	0203
	Х	COMMUNITY SERVICES/C.G.	0204
	Х	COMMUNITY SERVICES/C.G.	0205
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	Х	COMMUNITY SERVICES/C.G.	0210
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	Х	COMMUNITY SERVICES/C.G.	0216
	Х	COMMUNITY SERVICES/C.G.	0217
	Х	COMMUNITY SERVICES/C.G.	0218
	Х	COMMUNITY SERVICES/C.G.	0219
	Х	COMMUNITY SERVICES/C.G.	0220

4th	Х	COMMUNITY SERVICES/C.G.	0221
	Х	COMMUNITY SERVICES/C.G.	0222
	Х	COMMUNITY SERVICES/C.G.	0223
	Х	COMMUNITY SERVICES/C.G.	0224
	Х	COMMUNITY SERVICES/C.G.	0225
	X	COMMUNITY SERVICES/C.G.	0226
	X	COMMUNITY SERVICES/C.G.	0227
	X	COMMUNITY SERVICES/C.G.	0228
	X	COMMUNITY SERVICES/C.G.	0229
	X	COMMUNITY SERVICES/C.G.	0230
	X	COMMUNITY SERVICES/C.G.	0231
	X	COMMUNITY SERVICES/C.G.	0232
	Х	COMMUNITY SERVICES/C.G.	0233
	Х	COMMUNITY SERVICES/C.G.	0234
	Х	COMMUNITY SERVICES/C.G.	0235
	Х	COMMUNITY SERVICES/C.G.	0236
	Х	COMMUNITY SERVICES/C.G.	0237
	Х	COMMUNITY SERVICES/C.G.	0238
	Х	COMMUNITY SERVICES/C.G.	0239
	Х	COMMUNITY SERVICES/C.G.	0240
	Х	COMMUNITY SERVICES/C.G.	0241
	Х	COMMUNITY SERVICES/C.G.	0242
	Х	COMMUNITY SERVICES/C.G.	0243
	Х	COMMUNITY SERVICES/C.G.	0244
	X	COMMUNITY SERVICES/C.G.	0245
	X	COMMUNITY SERVICES/C.G.	0246
	Х	COMMUNITY SERVICES/C.G.	0247
	Х	COMMUNITY SERVICES/C.G.	0248
	X	COMMUNITY SERVICES/C.G.	0249
	X	COMMUNITY SERVICES/C.G.	0250
	X	COMMUNITY SERVICES/C.G.	0251
	Х	COMMUNITY SERVICES/C.G.	0252
	Х	COMMUNITY SERVICES/C.G.	0253
	Х	COMMUNITY SERVICES/C.G.	0254
	Х	COMMUNITY SERVICES/C.G.	0255
	Х	COMMUNITY SERVICES/C.G.	0256
	Х	COMMUNITY SERVICES/C.G.	0257
	Х	COMMUNITY SERVICES/C.G.	0258
	Х	COMMUNITY SERVICES/C.G.	0259
	Х	COMMUNITY SERVICES/C.G.	0260
	Х	COMMUNITY SERVICES/C.G.	0261
	Х	COMMUNITY SERVICES/C.G.	0262
	Х	COMMUNITY SERVICES/C.G.	0263
	Х	COMMUNITY SERVICES/C.G.	0264
	Х	COMMUNITY SERVICES/C.G.	0265

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0266	COMMUNITY SERVICES/C.G.	Х	4th
0267	COMMUNITY SERVICES/C.G.	Х	
0268	COMMUNITY SERVICES/C.G.	Х	
0269	COMMUNITY SERVICES/C.G.	Х	
0270	COMMUNITY SERVICES/C.G.	Х	
0271	COMMUNITY SERVICES/C.G.	Х	
0272	COMMUNITY SERVICES/C.G.	Х	
0273	COMMUNITY SERVICES/C.G.	Х	
0274	COMMUNITY SERVICES/C.G.	Х	
0275	COMMUNITY SERVICES/C.G.	Х	
0276	COMMUNITY SERVICES/C.G.	Х	
0277	COMMUNITY SERVICES/C.G.	Х	
0278	COMMUNITY SERVICES/C.G.	Х	
0279	COMMUNITY SERVICES/C.G.	Х	
0280	COMMUNITY SERVICES/C.G.	Х	
0281	COMMUNITY SERVICES/C.G.	Х	
0282	COMMUNITY SERVICES/C.G.	Х	
0283	COMMUNITY SERVICES/C.G.	Х	
0284	COMMUNITY SERVICES/C.G.	Х	
0285	COMMUNITY SERVICES/C.G.	Х	
0286	COMMUNITY SERVICES/C.G.	Х	
0287	COMMUNITY SERVICES/C.G.	Х	
0288	COMMUNITY SERVICES/C.G.	Х	
0289	COMMUNITY SERVICES/C.G.	Х	
0290	COMMUNITY SERVICES/C.G.	Х	
0291	COMMUNITY SERVICES/C.G.	Х	
0292	COMMUNITY SERVICES/C.G.	Х	
0293	COMMUNITY SERVICES/C.G.	Х	
0294	COMMUNITY SERVICES/C.G.	Х	
0295	COMMUNITY SERVICES/C.G.	Х	
0296	COMMUNITY SERVICES/C.G.	Х	
0297	COMMUNITY SERVICES/C.G.	Х	
0298	COMMUNITY SERVICES/C.G.	Х	
0299	COMMUNITY SERVICES/C.G.	Х	
0300	COMMUNITY SERVICES/C.G.	Х	
0301	COMMUNITY SERVICES/C.G.	Х	
0302	COMMUNITY SERVICES/C.G.	Х	
0303	COMMUNITY SERVICES/C.G.	Х	
0304	COMMUNITY SERVICES/C.G.	Х	
0305	COMMUNITY SERVICES/C.G.	Х	
0306	COMMUNITY SERVICES/C.G.	Х	
0307	COMMUNITY SERVICES/C.G.	Х	
0308	COMMUNITY SERVICES/C.G.	Х	
0309	COMMUNITY SERVICES/C.G.	Х	
0310	COMMUNITY SERVICES/C.G.	Х	

4th c	Х	COMMUNITY SERVICES/C.G.	0311
	Х	COMMUNITY SERVICES/C.G.	0312
	Х	COMMUNITY SERVICES/C.G.	0313
	Х	COMMUNITY SERVICES/C.G.	0314
	Х	COMMUNITY SERVICES/C.G.	0315
	Х	COMMUNITY SERVICES/C.G.	0316
	Х	COMMUNITY SERVICES/C.G.	0317
	Х	COMMUNITY SERVICES/C.G.	0318
	Х	COMMUNITY SERVICES/C.G.	0319
	Х	COMMUNITY SERVICES/C.G.	0320
	Х	COMMUNITY SERVICES/C.G.	0321
	Х	COMMUNITY SERVICES/C.G.	0322
	Х	COMMUNITY SERVICES/C.G.	0323
	Х	COMMUNITY SERVICES/C.G.	0324
	Х	COMMUNITY SERVICES/C.G.	0325
	Х	COMMUNITY SERVICES/C.G.	0326
	Х	COMMUNITY SERVICES/C.G.	0327
	Х	COMMUNITY SERVICES/C.G.	0328
	Х	COMMUNITY SERVICES/C.G.	0329
	Х	COMMUNITY SERVICES/C.G.	0330
	X	COMMUNITY SERVICES/C.G.	0331
	X	COMMUNITY SERVICES/C.G.	0332
	X	COMMUNITY SERVICES/C.G.	0333
	X	COMMUNITY SERVICES/C.G.	0334
	X	COMMUNITY SERVICES/C.G.	0335
	X	COMMUNITY SERVICES/C.G.	0336
	X	COMMUNITY SERVICES/C.G.	0337
	X	COMMUNITY SERVICES/C.G.	0338
	X	COMMUNITY SERVICES/C.G.	0339
	X	COMMUNITY SERVICES/C.G.	0340
	X	COMMUNITY SERVICES/C.G.	0341
	X	COMMUNITY SERVICES/C.G.	0342
	X	COMMUNITY SERVICES/C.G.	0343
	X	COMMUNITY SERVICES/C.G.	0344
	Х	COMMUNITY SERVICES/C.G.	0345
	Х	COMMUNITY SERVICES/C.G.	0346
	X	COMMUNITY SERVICES/C.G.	0347
	Х	COMMUNITY SERVICES/C.G.	0348
	Х	COMMUNITY SERVICES/C.G.	0349
	X	COMMUNITY SERVICES/C.G.	0350
	X	COMMUNITY SERVICES/C.G.	0351
	X	COMMUNITY SERVICES/C.G.	0352
	X	COMMUNITY SERVICES/C.G.	0353
	X	COMMUNITY SERVICES/C.G.	0354
	X	COMMUNITY SERVICES/C.G.	0355

4th	Х	COMMUNITY SERVICES/C.G.	0356
	Х	COMMUNITY SERVICES/C.G.	0357
	Х	COMMUNITY SERVICES/C.G.	0358
	Х	COMMUNITY SERVICES/C.G.	0359
	Х	COMMUNITY SERVICES/C.G.	0360
	Х	COMMUNITY SERVICES/C.G.	0361
	Х	COMMUNITY SERVICES/C.G.	0362
	X	COMMUNITY SERVICES/C.G.	0363
	X	COMMUNITY SERVICES/C.G.	0364
	X	COMMUNITY SERVICES/C.G.	0365
	X	COMMUNITY SERVICES/C.G.	0366
	X	COMMUNITY SERVICES/C.G.	0367
	X	COMMUNITY SERVICES/C.G.	0368
X		BOEING	0369
Χ		BOEING	0370
X		BOEING	0371
X		BOEING	0372
X		BOEING	0373
Х		BOEING	0374
Х		BOEING	0375
X		BOEING	0376
X		BOEING	0377
X		BOEING	0378
X		BOEING	0379
X		BOEING	0380
X		BOEING	0381
X		BOEING	0382
X		BOEING	0383
X		BOEING	0384
X		BOEING	0385
X		BOEING	0386
Χ		BOEING	0387
Χ		BOEING	0388
Χ		BOEING	0389
Х		HOAG	0390
Χ		HOAG	0391
X		HOAG	0392
Х		HOAG	0393
Х		HOAG	0394
X		HOAG	0395
Х		HOAG	0396
Х		HOAG	0397
X		LEXUS	0398
Х		LEXUS	0399
Χ		LEXUS	0400

χ 4th	LEXUS	0401
Х	GOLDEN WEST COLLEGE	0402
Х	GOLDEN WEST COLLEGE	0403
Х	GOLDEN WEST COLLEGE	0404
Х	GOLDEN WEST COLLEGE	0405
Х	GOLDEN WEST COLLEGE	0406
Х	CA RESOURCES	0407
Х	CA RESOURCES	0408
Х	CA RESOURCES	0409
Х	CA RESOURCES	0410
Х	VISIT HB	0411
Х	VISIT HB	0412
Х	VISIT HB	0413
Х	VISIT HB	0414
Х	MAXUM	0415
Х	MAXUM	0416
Х	MAXUM	0417
Х	MAXUM	0418
Х	LEGENDS	0419
Х	LEGENDS	0420
Х	LEGENDS	0421
Х	LEGENDS	0422
Х	SHOREBREAK	0423
X	SHOREBREAK	0424
X	SHOREBREAK	0425
Х	SHOREBREAK	0426
X	2ND FLOOR	0427
X	2ND FLOOR	0428
X	2ND FLOOR	0429
X	2ND FLOOR	0430
X	2ND FLOOR	0431
X	AES	0432
X	AES	0433
X	ALBERTSONS	0434
Х	ALBERTSONS	0435
Х	ALBERTSONS	0436
X	ALBERTSONS	0437
Х	ALBERTSONS	0438
Х	ALBERTSONS	0439
X	ALBERTSONS	0440
Х	ALBERTSONS	0441
Х	ALBERTSONS	0442
Х	ALBERTSONS	0443
Х	ANDI KOWAL	0444
X	ANDI KOWAL	0445

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0446	ANDI KOWAL	X 4th
0447	ANDI KOWAL	Х
0448	DELGLEIZE	Х
0449	DELGLEIZE	Х
0450	DELGLEIZE	Х
0451	DELGLEIZE	Х
0452	O'CONNELL	Х
0453	O'CONNELL	X
0454	O'CONNELL	X
0455	O'CONNELL	X
0456	POLICE CHIEF	X
0457	POLICE CHIEF	X
0458	POLICE CHIEF	X
0459	POLICE CHIEF	X
0460	POLICE CHIEF	X
0461	SULLIVAN	X
0462	SULLIVAN	X
0463	SULLIVAN	X
0464	SULLIVAN	X
0465	HOLLOWAY	X
0466	HOLLOWAY	X
0467	HOLLOWAY	X
0468	HOLLOWAY	X
0469	MCNEIL	X
0470	MCNEIL	Х
0471	MCNEIL	X
0472	FLYNN	X
0473	FLYNN	Х
0474	FLYNN	Х
0475	FLYNN	Х
0476	FLYNN	Х
0477	FLYNN	Х
0478	FLYNN	Х
0479	FLYNN	Х
0480	FLYNN	Х
0481	FLYNN	Х
0482	FLYNN	Х
0483	PETERSON	X
0484	PETERSON	X
0485	PETERSON	X
0486	PETERSON	X
0487	HARDY	X
0488	HARDY	X
0489	HARDY	X
0490	HARDY	X

of July Board

0491	KATAPODIS	X 4th
0492	KATAPODIS	X
0493	KATAPODIS	X
0494	KATAPODIS	X
0495	COUEY	X
0496	COUEY	X
0497	COUEY	X
0498	COUEY	X
0499	GATES	X
0500	GATES	X
0501	GATES	X
0502	GATES	X
0503	GATES	X
0504	GATES	X
0505	POSEY	X
0506	POSEY	X
0507	POSEY	X
0508	POSEY	X
0509	SHEA	X
0510	SHEA	X
0511	FDNY	X
0512	FDNY	X
0513	FDNY	X
0514	FDNY	X
0515	FDNY	X
0516	FDNY	X
0517	FDNY	X
0518	FDNY	X
0519	FDNY	X
0520	FDNY	X
0521	FDNY	X
0522	FDNY	X
0523	FDNY	X
0524	FDNY	X
0525	FDNY	X
0526	FDNY	X
0527	FDNY	X
0528	FDNY	X
0529	FDNY	X
0530	FDNY	X
0531	STIER	X
0532	STIER	X
0533	STIER	X
0534	STIER	X
0535	VIRCKS	X

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χ ^{4th}		VIRCKS	0536
Χ		VIRCKS	0537
Χ		VIRCKS	0538
Χ		YOUNG	0539
Χ		YOUNG	0540
Χ		LEFFREING	0541
Χ		LEFFREING	0542
Χ		CLERK	0543
Χ		CLERK	0544
Χ		CLERK	0545
Χ		CLERK	0546
Х		WALL	0547
Х		WALL	0548
Х		WALL	0549
Х		LEWIS	0550
Х		LEWIS	0551
Х		LEWIS	0552
Х		BANNISTER	0553
		BANNISTER	0554
	Х	MERCHANDISE CHAIR	0555
	Х	MERCHANDISE CHAIR	0556
	Х	MERCHANDISE CHAIR	0557
	Х	MERCHANDISE CHAIR	0558
	Х	MERCHANDISE CHAIR	0559
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	Х	MERCHANDISE CHAIR	0579
	Х	MERCHANDISE CHAIR	0580

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4th	Х	MERCHANDISE CHAIR	0581
	Х	MERCHANDISE CHAIR	0582
	Х	MERCHANDISE CHAIR	0583
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	Х	MERCHANDISE CHAIR	0599
	Х	MERCHANDISE CHAIR	0600
	Х	MERCHANDISE CHAIR	0601
	Х	MERCHANDISE CHAIR	0602
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	Х	MERCHANDISE CHAIR	0605
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	Х	MERCHANDISE CHAIR	0624
	Х	MERCHANDISE CHAIR	0625

4th	Х	MERCHANDISE CHAIR	0626
	Х	MERCHANDISE CHAIR	0627
	Х	MERCHANDISE CHAIR	0628
	Х	MERCHANDISE CHAIR	0629
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	Х	MERCHANDISE CHAIR	0649
	Х	MERCHANDISE CHAIR	0650
	Х	MERCHANDISE CHAIR	0651
	Х	MERCHANDISE CHAIR	0652
	Х	MERCHANDISE CHAIR	0653
	Х	MERCHANDISE CHAIR	0654
	X	MERCHANDISE CHAIR	0655
	Х	MERCHANDISE CHAIR	0656
	Х	MERCHANDISE CHAIR	0657
	Х	MERCHANDISE CHAIR	0658
	Х	MERCHANDISE CHAIR	0659
	Х	MERCHANDISE CHAIR	0660
	Х	MERCHANDISE CHAIR	0661
	Х	MERCHANDISE CHAIR	0662
	Х	MERCHANDISE CHAIR	0663
	Х	MERCHANDISE CHAIR	0664
	Х	MERCHANDISE CHAIR	0665
	Х	MERCHANDISE CHAIR	0666
	Х	MERCHANDISE CHAIR	0667
	Х	MERCHANDISE CHAIR	0668
	Х	MERCHANDISE CHAIR	0669
	Х	MERCHANDISE CHAIR	0670

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4th	Х	MERCHANDISE CHAIR	0671
	Х	MERCHANDISE CHAIR	0672
	Х	MERCHANDISE CHAIR	0673
	Х	MERCHANDISE CHAIR	0674
	Х	MERCHANDISE CHAIR	0675
	Х	MERCHANDISE CHAIR	0676
	Х	MERCHANDISE CHAIR	0677
	Х	MERCHANDISE CHAIR	0678
	Х	MERCHANDISE CHAIR	0679
	Х	MERCHANDISE CHAIR	0680
	Х	MERCHANDISE CHAIR	0681
	Х	MERCHANDISE CHAIR	0682
	Х	MERCHANDISE CHAIR	0683
	Х	MERCHANDISE CHAIR	0684
	Х	MERCHANDISE CHAIR	0685
	Х	MERCHANDISE CHAIR	0686
	Х	MERCHANDISE CHAIR	0687
	Х	MERCHANDISE CHAIR	0688
	Х	MERCHANDISE CHAIR	0689
	Х	MERCHANDISE CHAIR	0690
	Х	MERCHANDISE CHAIR	0691
	Х	MERCHANDISE CHAIR	0692
	Х	MERCHANDISE CHAIR	0693
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	X	MERCHANDISE CHAIR	1074
	Х	MERCHANDISE CHAIR	1075

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	Х	MERCHANDISE CHAIR	1099
	Х	MERCHANDISE CHAIR	1100

2016 4th of July Parade Entry Receipts

Name	Amount	Payment Received
72 ADA FED	500.00	1019
AES Huntington Beach	2,000.00	CK# 1247
AltaMed	300.00	96774
Assistance League Huntington Beach	300.00	90774 CC
Boy Scouts Pacific District	300.00	103804
-	500.00	CK# 819145
City of HB - Community Services Dept	300.00	CK# 619145 CC
Compass Bible Church Cub Scout - Tumbleweed's Bar & Grill	300.00	CK# 18884
	500.00	
Daniel Lispi Denise Menichiello		CK# 1209 CK# 1029
	300.00	
Ecology Tire Inc	600.00	63976
Emily Rader	1,300.00	CC # 40000
Golden West College	5,000.00	CK # 18823
Greater HB Interfaith Council	300.00	2611
HB Chamber of Commerce	300.00	CK# 19575
HB Elks Lodge 1959	500.00	1333
HB Girls Softball	300.00	CK# 4951
HB Pop Warner Football	300.00	CK# 7192
HBHS Alumni Association	500.00	Ck #1768
Huntington Harbour Republican Women	500.00	2385
Karen Hadley	300.00	CK# 5891
KFI	1,000.00	CC
Knights of Columbus	300.00	1084
Moms Across America	300.00	2555
NBC Universal Media LLC	1,000.00	3635859
NSDAR	500.00	283 & 278
Picky Pam	1,000.00	1188
Rick J Berrios D.D.S.	500.00	CK# 8970
Rozana Ross	300.00	131511872
Ruby's Diner	1,000.00	281964
SCATS Gymnastics	500.00	CK# 7676
Seabreeze Community Church	500.00	29624
Sister City Assoc of HB	500.00	1048
Standup for Kids Inc	300.00	CK# 1769
Surf City Gymnastics Corp	1,000.00	CK# 1797
Surf City Optimist Club	300.00	CC
Susan G Komen	300.00	CK# 3063
Therapeutic Riding Center	300.00	CK# 0436
TIO Flacos Restaurants LLC	1,000.00	CK # 1493
US Southwestern Falun DAFA Assoc	500.00	2301
USO Greater LA Area-Bob Hope USO	300.00	4418
Veterans for Peace	200.00	303
Veterans for Peace	300.00	302
Victory Martial Arts-Tae Kwon Do	2,000.00	5909
Woman's Council of Realtor's	300.00	CC
TOTAL RECEIVED	29.400.00	

TOTAL RECEIVED

29,400.00

Sponsor List					
Sponsors	Amount Payment Received				
In Kind	Spons	sor List			
	In Kind	N/A			
	In Kind	N/A			
	In Kind	N/A			
	In Kind	N/A			
	In Kind N/A				
	In Kind	N/A			
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	In Kind	N/A			
	In Kind	N/A			

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Amount	Payment Received
\$25,000	Y
\$3,000	Υ
ψ3,000	•
\$8,000	Υ
2,500	Υ
¢4.000	V
\$4,000	Y
\$5,000	Υ
\$5,000	Υ
\$5,000	Y
\$500	Υ
\$1.500	Y
71,500	•
\$500	Υ
\$1,500	Y
64.500	
\$1,500	Y
\$500	Y \$250 Y \$250
\$10.000	Y
	•
\$1,000	Υ
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\$3,900	Y
\$1,250	Υ
\$80,650	
	\$25,000 \$3,000 \$8,000 \$4,000 \$5,000 \$5,000 \$5,000 \$5,000 \$1,500 \$1,500 \$1,500 \$1,500 \$1,500 \$1,500

2016 4th of July Corporate Sponsors

Name	Amount	Check #
Big Bear of CA	2,500.00	517692
California Resources Corporation	5,000.00	6028667
Disney Worldwide Services, Inc	10,000.00	10934303
Expertec Automotive	1,500.00	25577
General Petroleum Corporation	1,000.00	76760
HB Downtown BID	500.00	2752
HOAG	8,000.00	736000
Image Technologies Corp.	3,900.00	73519
Legends Surf City LLC	1,000.00	1053
Lexus of Westminster	4,000.00	136757
Navy Federal Credit Union	5,000.00	900322936
Pacific City Hotel DBA Pasea Hotel & Spa	3,000.00	10063
Rosewood	500.00	8-000023
The Boeing Company	25,000.00	600287698
The Home Depot USA	250.00	3800906
The Home Depot USA	250.00	3814989
Tiodize Co.,INC	1,500.00	22039
Trende Foods Enterprises	1,000.00	2189
Visit Huntington Beach	1,500.00	23407
Wheeler Dealers- Wilma TV Inc	1,250.00	1709
TOTAL RECEIVED	76,650.00	

SPONSOR OPPORTUNITIES

Interested in being a part of this historic event? Check out these sponsor packages to see which one suits you/your company.

\$20,000 Glorious Gold Sponsor

\$15,000 Silver Star Sponsor

\$8,000 Star Spangled Sponsor

\$5,000 Freedom Sponsor

\$4,000 Victory Sponsor

\$1,000 Spirit Sponsor

\$500 Announcer Stand Sponsor

\$100 Patriots Club Sponsor

New Banner Spec for 2014. Please click link below for details....

Sponsor Package Details



\$20,000 Gold Star Sponsor

\$4000 credit towards your float; OR Presenting Sponsor for a Celebration Event and two 10x10 premium spaces at Pier Plaza Festival for the 3-day Celebration

- 12 Tickets to VIP Viewing Area; in addition, 5 VIP parade parking passes
- 12 Tickets to Hospitality Pavilion at Pier Plaza for 3-day Event
- 12 Entries for Surf City 5K Run, including 12 Official Surf City 5K Run T-Shirts. "Your Company" logo on back of shirt
- 12 Official Celebration T-Shirts
- 12 VIP Passes to Fireworks over the Ocean seating on HB Pier
- 12 Reserved seats at the Sponsor Recognition Party

2 full page advertisement (Double Truck) in Official Huntington Beach 4th of July Celebration Color Souvenir Program

Your business identified as *GOLD STAR SPONSOR* on Official Celebration Web Site: www.hb4thofjuly.org, with link to your website

Your company name & logo in all Parade Print Ads and on TV broadcast w/PCTA

Your company name scripted into announcements along parade route

"Your Company's" name and logo on Two Main Street Banners

2 of your Company's banners hung on H.B. Pier Railing (New Banner Spec for 2014)

(Provided by Sponsor to be available by June 1st)



\$15,000 Silver Star Sponsor

\$3500 credit towards your float; OR Presenting Sponsor for a Celebration Event and two 10x10 spaces at Pier Plaza Festival for the 4-day Celebration

- 10 Tickets to VIP Viewing Area; in addition, 4 VIP parade parking passes
- 10 Tickets to Hospitality Pavilion at Pier Plaza for 4 day Event
- 10 Entries for Surf City 5K Run, including 10 Official Surf City 5K Run T-Shirts "Your Company" logo on back of shirt
- 10 Official Celebration T-Shirts
- 10 VIP Passes to Fireworks over the Ocean seating on HB Pier
- 10 Reserved seats at the Sponsor Recognition Party
- 2 full page advertisement (inside front cover) in Official Huntington Beach 4th of July Color Celebration Souvenir Program

Your business identified as *SILVER STAR SPONSOR* on Official Celebration Web Site: www.hb4thofjuly.org, with link to your website

Your company name & logo in all Parade Print Ads and on TV Broadcast w/PCTA

Your company name scripted into announcements along parade route

"Your Company's" name and logo on Two Main Street Banners

2 of your Company's banners hung on H.B. Pier Railing (New Banner Spec for 2014)
(Provided by Sponsor to be available by June 1st)



\$8000 Star Spangled Sponsor

\$2000 credit towards your float; OR your entry & one 10x10 space at the Pier Plaza Festival for the 3-day Celebration

- 8 Tickets to VIP Viewing Area; in addition, 3 VIP parking passes
- 8 Tickets to Hospitality Pavilion at Pier Plaza for 4 day Event
- 8 Entries for Surf City 5K Run, including 8 Official Surf City 5K Run T-Shirts
- 8 Official Celebration T-Shirts
- 8 VIP Passes to Fireworks over the Ocean seating on HB Pier
- 8 Reserved seats at the Sponsor Recognition Party
- 1 full page advertisement in Official Huntington Beach 4th of July Celebration Color Souvenir Program

Your business identified as *STAR SPANGLED SPONSOR* on Official Celebration Web Site: www.hb4thofjuly.org, with link to your website

Your company name & logo in all Parade Print Ads and on TV Broadcast w/PCTA

Your company name scripted into announcements along parade route

2 of your Company's banners hung on H.B. Pier Railing (New Banner Spec for 2014) (Provided by Sponsor to be available by June 1st)



\$5000 Freedom Sponsor

- 4 Tickets to VIP Viewing Area
- 4 Tickets to Hospitality Pavilion at Pier Plaza for 4 day Event
- 4 Entries for Surf City 5K Run, including 4 Official Surf City 5K Run T-Shirts
- 4 Official Celebration T-Shirts
- 4 VIP Passes to Fireworks over the Ocean seating on HB Pier
- 4 Reserved seats at the Sponsor Recognition Party
- ¼ page advertisement in Official Huntington Beach 4th of July Celebration Color Souvenir Program
- Your business identified as *VICTORY SPONSOR* on Official Celebration Web Site: www.hb4thofjuly.org, with link to your website
- 2 of your Company's banners hung on H.B. Pier Railing (New Banner Spec for 2014)
- (Provided by Sponsor to be available by June 1st)



\$4000 Victory Sponsor

- 4 Tickets to VIP Viewing Area
- 4 Tickets to Hospitality Pavilion at Pier Plaza for 3 day Event
- 4 Entries for Surf City 5K Run, including 4 Official Surf City 5K Run T-Shirts
- 4 Official Celebration T-Shirts
- 4 VIP Passes to Fireworks over the Ocean seating on HB Pier
- 4 Reserved seats at the Sponsor Recognition Party
- ¼ page advertisement in Official Huntington Beach 4th of July Celebration Color Souvenir Program

Your business identified as *VICTORY SPONSOR* on Official Celebration Web Site: www.hb4thofjuly.org, with link to your website



\$1000 Spirit Sponsor

- 2 Tickets to VIP Viewing Area
- 2 Tickets to Hospitality Pavilion at Pier Plaza for 3 day Event
- 2 Entry's for Surf City 5K Run, including 2 Official Surf City 5K Run T-Shirts
- 2 Official Celebration T-Shirts

¼ page advertisement in Official Huntington Beach 4th of July Celebration Color Souvenir Program

Your business identified as *SPIRIT SPONSOR* on Official Celebration Web Site: www.hb4thofjuly.org, with a link to your website



\$500 Announcer Stand Sponsor

Help support the Huntington Beach 4th of July Celebration by sponsoring one of the 5 announcing stands along the parade route. This sponsorship allows groups, businesses, families and individuals to decorate a stand the morning of July 4^{th.} The Huntington Beach 4th of July Executive Board will provide 2 announcers.

In return you will be able to decorate the stand, pass out give aways, have your name on the Official Huntington Beach 4th of July website (www.hb4thofjuly.org), including a link to your website and have a business card size ad in the Official Celebration Program.

Please contact Linda D. Couey (Idcouey@reagan.com) to find out which announcer stands are available

Attach your business card and \$500 check, payable to

4th of July, City of Huntington Beach

And mail to:

4th of July Board/City of Huntington Beach
PO Box 1097
Huntington Beach, CA 92647-9998
For more Information please go to: www.hb4thofjuly.org

Deadline June 2.

Each "Announcing Stand" sponsor will be entered into a drawing for a pair of VIP Passes to Reserved Firework seating on the Pier. Winner will be drawn from all entries received by June 2.



\$100 PATRIOT'S CLUB SPONSOR

Be part of the "Patriots Club" For \$100.00, Your Name or Business will be Included In the Official 4th of July Souvenir Color Program

A Business Card Size AD

This sponsorship invites groups, businesses, families and individuals, to advertise, commemorate, recognize or congratulate a special employee, family member or friend. This is a great way to support the 4th of July events at a minimum cost to you or your business.

Attach your business card and \$100 check, payable to:

4th of July/City of Huntington Beach

Mail to:

4th of July Board/City of Huntington Beach
PO Box 1097
Huntington Beach, CA 92647-9998
For more Information please go to: www.hb4thofjuly.org

Deadline June 2.

Each "Club" sponsor will be entered into a drawing for a pair of VIP Passes to Reserved Firework seating on the Pier. Winner will be drawn from all entries received by June 2.

Sponsor Package Details

Banners (Pier Railing):

Deadline: June 1st, 2014
3' tall x 20' long (must be this size)
Grommets on each corner, top middle & bottom middle
(No advertising allowed, Company logo & name with salutation)

Program Ad Specs

Deadline: June 1st, 2014

Cover

8.5" x 11" with .25" bleed
4 color
File Formats: Press Quality PDF: .tif .eps .psd or .indd
outline or include fonts
300 dpi

Inside Ads

(4 color & file formats same as cover)

Full Page: 8.5" x 11" with .25" bleed Half Page: 7.5"w x 4.5"h Quarter Page: 3.5"w x 4.5"h Business Card: 3.5"w x 2"h 300dpi

2016 Payments Received

DATE

CHECK#	RECEIVED	AMOUNT	STORE NAME	LOCATION	
		 		203711011	
6052396	7/29/2016	\$ 5,315.00	6110 Albertsons	7201 Yorktown/Main	Merchandise
6054690	8/8/2016	\$ 4,705.00	6124 Albertsons	19640 Beach/Adams	Merchandise
6055977	8/12/2016	\$ 1,760.00	6102 Albertsons	16600 Bolsa Chica/Heil	Merchandise
730-4191658	9/6/2016	\$ 2,000.00	3160 Vons	8891 Atlanta/Magnolia	Merchandise
730-4191658	9/6/2016	\$ 1,450.00	2090 Vons	5922 Edinger/Springdale	Merchandise
	•	\$ 15,230.00	_		
Cash	9/6/2016	\$ 1,060.00	Various Citizens		Merchandise Sales
Cash	9/6/2016	\$ 2,000.00	Various Citizens		Merchandise Sales
4900	9/6/2016	\$ 415.00	Agape Apparel		Merchandise Sales
Cash	9/6/2016	\$ 195.00	Various Citizens		Firework Seat Sales
		\$ 3,670.00	_		
3604	7/1/2016	\$ 210.00	,	8401 Sweetwater HB CA 92646	Tickets
1617	7/16/2016	\$ 200.00	, ,	9082 Veronica Dr HB CA 92646	Gala
1614	7/19/2016	\$ 20.00	Flynn, Joan	9082 Veronica Dr HB CA 92646	Gala
Cash	8/16/2016	\$ 50.00	_Pieracci, Ryan	4612 Minuet Dr HB CA 92649	Banner
		\$ 480.00			

TOTAL RECE \$ 19,380.00

2016 4th of July Run Entries

Spectrum Sports

Date Received	Checks Received	Online Registration	Total Received
5/31/2016	365.00	3,433.00	3,798.00
6/22/2016	1,388.00	9,198.00	10,586.00
7/11/2016	120.00	22,601.46	22,721.46
7/18/2016	2,640.00	40,180.00	42,820.00
7/28/2016	13,274.00		13,274.00
7/29/2016	5,497.00	5,497.00	5,497.00
8/22/2016	3,000.00		3,000.00

TOTAL RECEIVED 101,696.46

Simple Race Reg

Date Received	Checks Received	Online Registration	Total Received				
7/27/2016		Kids Run	2,280.00				
		Open 5 K	8,960.00				
		Residents 5K	11,440.00				
		Stroller 5K	920.00				
		TOTAL RECEIVED	23,600.00				
		TOTAL RUN	125,296.46				

2016 Pier Plaza Festival Vendors

CS Administration

Name Amount Reference Amount Reference Amount Reference Afficoays 900.00 CC S00.00 CC Afficoays 900.00 CC 500.00 CC -1102.00 refund Amini Fashirin 400.00 CC 500.00 CC -1102.00 refund Artelos 900.00 CC 500.00 CC -102.00 Refuse Artelos 900.00 CC 500.00 CC -102.00 CC Balamca USA LLC 1,000.00 CC 500.00 CC Balamca Chaos Balmoth Hut 1,000.00 CC C 500.00 -1100.00 Refund Balmoth Salman (Chropracted 1,000.00 CC C 300.00 CC 300.00 C Blainter Frode 900.00 CK# 1968 900.00 CCK # 1968 900.00 CK # 1968 4 -1100.00 C 100.00 CCK # 1968 900.00 CK # 1968 -1100.00 C 100.00 <th></th> <th colspan="2">First Payment</th> <th colspan="2">Second Payment</th> <th colspan="2">Third Payment</th>		First Payment		Second Payment		Third Payment	
Afnoway 900.00 CC S00.00 CC 102.00 refund Amount Fashion 400.00 CC 500.00 CC -102.00 refund Amount Fashion 400.00 CC 500.00 CC -102.00 refund Amount Fashion 1,100.00 CC CC Archaela McKacana 900.00 CC S00.00 CC Bardinard SLA LLC 1,300.00 CC 500.00 CC Balarmace Chaos 1,000.00 CC Balarmace Chaos 1,000.00 CC Balarmace Chaos 1,000.00 CC Bardinard Sla LLC 1,000.00 CC 1,000.00 CC Bardinard Sla LLC 1,000.00 CC 1,000.00	Name	Amount	Reference	Amount	Reference	Amount	Reference
Maddin Jasmin Apparel 1,100.00 CC 500.00 CC -102.00 relund Amount Fashin Amo	Ice Reimbursement	200.00					
Amini Fashion	Africway	900.00					
Amo Markelling		1,100.00					
Artesania Mexicana 900.00 CC Auranitaca USA LLC 1,300.00 CC Barretis Pathyminidonuts 300.00 CC Barretis Pathyminidonuts 1,500.00 CC Barretis Plemonade, Sausage King & BBQ 2,800.00 CC Barretis Plemonade, Sausage King & BBQ 1,000.00 CC Barretis Plemonade, Sausage King & BBQ 1,000.00 CC Barretis Plemonade, Sausage King & BBQ 1,000.00 CC Barretis Plemonade, Sausage King & BBQ 2,800.00 CC Barretis Plemonade, Sausage King & BBQ 1,000.00 CC Barretis Plemonade, Sausage King & BBQ 1,000.00 CC Blib Enths Foods 1,000.00 CC Blib Enths Foods 1,000.00 CC Blib Enths Foods 1,000.00 CC C California Sweet Roasted Com 1,000.00 CC California Sweet Roast	Amini Fashion		CC	500.00	CC	-102.00	refund
Artesania Mexicana Aurantiaca USA LLC Babymindonuts 300.00 CC Barboon Hut 1,500.00 CC Barboon Hut Barret's lemonade, Sausage King & BBQ 2,800.00 CC Barboon Hut 1,400.00 CC Barboon Hut Bernet's Foots 1,400.00 CC Big Fat Burnto 1,400.00 CC California Sweet Roasted Corn 1,000.00 CC EA Tradeshows Inc 1,000.00 CC EA Tradesho	Amo Marketing	1,100.00	CK# 7665				
Aurantizea USA LLC Balanced Chane Bamboo Hut 1,500,000	Artelos	900.00	CC				
Babymindonuts	Artesania Mexicana	900.00					
Balanco Chaos	Aurantiaca USA LLC	1,300.00	CC				
Bamboo Hut	Babyminidonuts	300.00		500.00	CC		
Barretts Emonade & Sausage King & BBQ 2,800 00	Balanced Chaos	1,000.00					
Bergman Family Chiropraetic 1,100,00 CK# 1086 -1100,00 refund R	Bamboo Hut						
Biefins Foods	Barrett's lemonade, Sausage King & BBQ						
Big Fat Burnito	Bergman Family Chiropractic	1,100.00	CK# 1065			-1100.00	refund
Bil Enterprise	Biehn's Foods	900.00	CC				
Bubble the Fun	Big Fat Burrito	1,400.00	CC				
Calfornia Sweet Roasted Corn Coccs Catering 900.00 CCC Chubby Concessions 1,100.00 CK# 20025225 Creative Concessions 1,100.00 CK# 20025225 Creative Concessions 1,100.00 CK# 20025225 Circative Concessions 1,100.00 CK#796009326 Diamond Resorts 1,100.00 CK#796009326 Diamond Resorts 1,100.00 CK# 1244 200.00 Cash EA Tradeshows Inc ELectrokike Holdings LLC 1,800.00 CC EA Tradeshows Inc ELECTROKIKE Holdings LLC 1,800.00 CC EA Tradeshows Inc ELECTROKIKE HOldings LLC 1,800.00 CC EA Tradeshows Inc ELECTROKIKE HOLDINGS 1,000.00 CC ELIJY ROSE 1,000.00 CC EA Tradeshows Inc ELECTROKIKE HOLDINGS 1,000.00 CC EA Trade HolDings LLC ELECTROKIKE HOLDINGS 1,000.00 CC ELIJY ROSE 1,000.00 CC EA Trade HolDings LLC ELECTROKIKE HOLDINGS 1,000.00 CC ELIJY ROSE 1,000.00 CC ELIJY ROSE 1,000.00 CC ELIJY ROSE 1,000.00 CC ELIJY ROSE 1,000.00 CC ELIJY RO	Bill Enterprise	350.00	CK# 23329896761	350.00	CC	300.00	CC
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HollowRock	Handful of Love	1,000.00	CC				
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·	-	1,100.00	CK# 1880097				
	Yellow Ribbon American	125.00	CC				

APPENDIX M

CS Administration

Second Payment	Third Payment	
	Third Payment	
Amount Reference	Amount Reference	
6,500.00	-902.00	

2016 Pier Plaza Festival Vendors

	,
TOTAL RECEIVED	64,748.00
	,
The committee requires each vendor to pay \$100.0	00 in cash as a do
leaves and their area is cleaned, they are given the	
Aurantiaca USA LLC	100.00
Hollowrock	100.00
Paola's Mercato	100.00
Papa Dans Jerky	100.00
Renewal by Anderson	100.00
Quote Selection Insruances Services	100.00
Share International USA	100.00
SoCal Skylights	100.00
Southern Snoballs	100.00
Treelum	100.00
Trend Watcher Group	100.00
Total in cash received and then reimbursed	1 100 00

Pier Festival EXHIBITOR / FOOD VENDOR

Space Rental Agreement July 4, 5, & 6, 2014

			TYPF

This document will serve as an Agreement between the City of Huntington Beach Fourth of July Executive Board and

(Exhibitor/Food Vendor) to reserve and occupy* tent space on Pier Plaza Proper or the Pier Plaza Parking Lot for dates of July 4, 5, & 6, 2014.

SPACE DETAILS:

- Space reservations are for all four days of the Pier Festival July 4, 5, & 6, 2014; no exceptions.
- Set up for the Pier Festival is scheduled on Thursday July 3, 2014 between 10am 6pm
 BONUS: set up by 6pm on July 3 & you can open and sell until 9pm

Hours of operation:

- 10am 9:30pm Friday July 4th
- 10am 9pm Saturday July 5th
- 10am 6pm Sunday July 6th
- Exhibitor/Food Vendors must be open during the operation hours of Festival, as listed above

NOTE: All space reservations are subject to availability

SPACE COSTS:

- Exhibitor-Premium Pier Plaza \$1600 per 10x10 sq ft Total cost for 3 day reservation
- Exhibitor-Pier Plaza Proper \$1500 per 10x10 sq ft Total cost for 3 day reservation
- Exhibitor/Food Vendor-Parking Lot \$1100 per 10x10 sq ft Total cost for 3 day reservation

[Cost includes \$150 for insurance and \$50 for 1 parking pass, NO TRAILER PARKING. If proper insurance is provided by May 30,cost of space will be reduced by \$100.]

GENERAL SPACE INFORMATION:

- All tents for Pier Plaza spaces must be rented from Pier Festival Event, any questions or exceptions must be approved by Board in writing
- Each tent Rental is \$125 for the 3-day event, this includes: 10 X 10 Canopy (4) mesh sides
- Tables and Chairs WILL NOT be provided through the Festival Staff (must be provided by Vendor)
- Power is limited but available. Power fee: \$100 for the 3 days for a 120 voltage/20amps (2 outlets per vendor max)
- Pier Festival Event DOES NOT provide sinks; EVERY Food Vendor must be SELF-CONTAINED.
- Vendor understands no telephone or water is provided. Initial (_______)
- Amplified Music or radios are not allowed unless previously approved by Board

SPACE RESERVATIONS:

- Space Location: Premium Pier Plaza (____) qty Pier Plaza Proper (____) qty Parking Lot (____) qty Food Court (____) qty
- Exhibitors in Pier Plaza & Parking Lot, Food Vendors in Food Court in Parking Lot

TENT(S) RESERVATIONS:

- Total number of tents needed (____) 10x10@\$125.00 each Cost \$_____
- Electricity \$100.00 Cost \$______

SECURITY:

• Exhibitor understands there is **PERIMETER SECURITY** provided for Pier Plaza and Pier Plaza Parking Lot, as detailed in the General Rules and Regulations for the Pier Festival.

PERMITS:

• Fourth of July Board will provide a City of Huntington Beach permit for the 3-day Event at no cost to your company.

GENERAL:

- Exhibitors and Food Vendors understand all graphics and printed material(s) must be family oriented.
- Exhibitors and Food Vendors agrees that the City of Huntington Beach and/or the 4th of July Executive Board will not be held responsible for attendance at the event, or makes any guarantee regarding number of sales or profit you might realize at event.

EXHIBITORS AND FOOD VENDORS: STATE LAW REQUIRES:

(R&T 6073) any vendor selling a tangible product or taxable item (food or craft) is responsible for collecting and reporting sales tax to the State Board of Equalization. Each vendor will need to provide the Board with a Copy of their Seller's Permit with their application.

If Seller's Permit shows a Huntington Beach address, only resale number is necessary.

If the vendor's Seller's Permit does not show a Huntington Beach address, the vendor will add Huntington Beach as a sub-location to their existing Seller's Permit. Contact the State Board of Equalization at 949-440-3473 (Irvine Office). A copy of that document must be provided with application.

*Resale Number		
AGREEMENT:		
for the 2014 Fourth of July Pier Festival and will co The Pier Festival Event reserves the right to refuse Board. The Board reserves the right to reject any E I agree to abide by the Rules and Regulations perta	onduct business accordingly. any Exhibitor application tendered. Acc Exhibitor because of non-compliance.	greement Information and Requirements ceptance is at the sole discretion of the
PLEASE SIGN:	Date:	
PLEASE PRINT NAME: INSURANCE: General Liability Insurance is provided as part of the	his agreement however as a worder we	
General Liability Insurance is provided as part of the insurance and worker's compensation insurance processing information in its entirety.	er City of Huntington Beach insurance	
Vendor Type (please check one): Non Food	Vendor Food Vendor	
Type of Merchandise (please print):		
Automobile Insurance (please check one): I will provide proof of auto-insurance cover property damages) or, I certify that no vehicle(s) will be used or op 5, & 6, 2014. I authorize the City of Huntington Be connection with or in the performance of said task	perated in the performance of the task(each to immediately and retroactively re	s) or event(s) at the 4th of July Expo, July 4, evoke the license or permit issued in
Worker's Compensation Insurance (please check of I will provide proof of Worker's Compensation limit, and \$100,000 bodily injury each employed I certify that in the performance of the action manner to become subject to the California Work Beach to immediately and retroactively revoke the become subject to the provision of the laws required.	tion insurance coverage (State statutory oyee for accident or disease per occurre vity or work for which this permit is issu ers' Compensation Insurance requirem e license or permit issued under this de	nce) or, ued, I shall not employ any person in any ents. I authorize the City of Huntington claration if I hire any employee(s) or
Company/Organization:	THE PARTY OF THE RESIDENCE OF THE RESIDE	
Applicant (Please Print):	Date:	
Applicant Signature:	ALTERNATION CHEST.	
Title (Please circle) Individual/Sole Proprietor Pro	esident/Vice President Other:	

Payment Form

PLEASE PRINT OR TYPE

TRANSACTION #
TRANSACTION DATE:

PAYMENT:					MANJACHON DATE.		
PLEASE CHARGE MY	CREDIT CARD:						
Circle one: MA	ASTERCARD		VISA				
Card Number:				Exp.Date			
Three digits on back	of card next to	signature line: _			-		
Name on Card: (Prin	t)				-		
Billing Address:	31.						
City:			State:	Zip			
Phone Number: Area	a Code	Number			-		
Fax Number: Area Co	ode	Number			-		
EMAIL ADDRESS			2.60		-		
Signature:					_		
PRINT NAME HERE _					_		
Application Submitte	ed by:						
(Please Print Name)				(Title) _			
Amount of Payment \$ is enclosed. *\$300 deposit to save spot, non-refundable after May 30th (Money Order or Check), balance due by June 2nd* *ALL VENDORS* \$75 PER 10'x10' SPACE - (cash) cleaning fee deposit due at Check-In on July 3, refunded by inspection by staff at Check-Out *							
AGREEMENT SUBMI	SSION:						
This Agreement Exe	cuted on: Date:		, 2014 by				
Vendor Name:							
Authorized Signatur	e:	390-301					
CHECKLIST: ENCLOSED Completed Rental Agreer Signed Rules and Regulat Detailed Description and Full Payment for Space & Resale Number or Copy of	cions () Drawing (Tent Rental (
		IMP	ORTANT PAYMENT	INFORMATION			

CONTACT: Linda Vircks (714) 962-3770, FAX: (714) 962-3770, EMAIL: lindavircks@hotmail.com

MAKE CHECK/MONEY ORDER PAYABLE TO: 4th of July/City of Huntington Beach

MAIL TO: 4th of July Board PO BOX 1097 Huntington Beach, CA 92647-9998 NO REFUNDS AFTER JUNE 2nd

PLEASE PRINT OR TYPE VENDOR INFORMATION – REQUIRED

Vendor Company Name:	
Contact Person for Event:	
Position:	
Mailing Street Address:	
City State Zip Code:	
Phone:	CELL PHONE NUMBER
Phone:	OFFICE OR HOME NUMBER
Fax Number:	
Email:	24-Hour Contact Required
Contact Cell Phone:	24-Hour Contact Required
Print Name	
Authorized Signature	Date
, latilotized digitature	Datc

Resolution No. 2008-63



CITY OF HUNTINGTON BEACH 2000 Main Street Huntington Beach, CA 92648

DECLARATION OF PERMITTEE

I certify that no vehicle(s) will be used or operated in the performance of the task(s) or event(s) for which this permit is granted.

I authorize the City of Huntington Beach to immediately and retroactively revoke the license or permit issued in connection with or in the performance of said task(s) or event(s) if any vehicle(s) is used.

Signature of Permittee	
Print name	
Company name (if applicable)	A
Date signed	





CITY OF HUNTINGTON BEACH

2000 Main Street, Huntington Beach, CA 92648

Declaration of Non-Employer Status

The State of California requires every enterprise or business to provide workers compensation insurance coverage. If you have no employees, you may make a declaration to that effect by completing and signing this form and returning to:

City of Huntington Beach 2000 Main Street Huntington Beach, CA 92648

I certify that in the performance of the activity or work for which this permit is issued, I shall not employ any person in any manner so as to become subject to California Workers' Compensation Insurance requirements.

I authorize the City of Huntington Beach to immediately and retroactively revoke the license or permit issued under this declaration if I hire any employee(s) or become subject to the provision of the laws requiring Workers' Compensation Insurance.

NAME OF: Company / Organization	
Address	
Date Signed:	

Pier Festival

EXHIBITOR

Rules and Regulations July 4, 5, & 6, 2014

TENT REQUIREMENTS:

- 1. All tents to be rented from Festival Event
- 2. All tent interiors and build outs inside tent displays must be constructed of approved fire resistant materials and meet local fire codes and requirements.
- 3. No Motor homes allowed in Pier Plaza Parking Lot.
- 4. NO OVERNIGHT sleeping in any vehicle or tent on the Pier Festival premises and adjacent parking lots.

PRODUCT REQUIREMENTS / RESTRICTIONS:

- 1. Food Vendors may be a max of 2 feet out from the space
- 2. Exhibitor is responsible for keeping tent space and areas around it clean at all times.
- 3. No counterfeit products are allowed. Police randomly visit each tent throughout the event and will shut down any Exhibitor selling counterfeit items.
- 4. The decisions of the 4th of July Festival Board in all matters of appropriateness are considered final.

GENERAL RULES / REGULATIONS

- 1. A valid State of California Resellers Permit displayed inside each space
- 2. Under no circumstances are controlled substances allowed in or around the Pier Festival site. **NO PET'S** or you will be asked to leave and not return to the event, with no refund.

SET UP & TEAR DOWN

- 1. Exhibitor's vehicles must be removed from Festival area 1 hour after scheduled set up time and will be allowed on grounds for take down as soon as event hours conclude.
- a. One additional parking pass may be purchased for \$50-(3 day pass).
- b. Unauthorized vehicles, without permits, **WILL NOT** be allowed to enter Pier Plaza Festival area. NO EXCEPTIONS. Please instruct your employees to arrange to carpool, if necessary
- c. On July 4, you and your employees must arrive before 5:30 AM. Pacific Coast Highway will close for the 5K Run and the Parade. No one will be allowed in the parking lot until 12:00 PM.

Street parking spaces are very limited; please allow an extra hour to walk to the festival if not parking by 5:30AM

d. No early tear downs / departures are allowed. NO EXCEPTIONS

AGREEMENT TO RULES AND REGULATIONS:

I (WE) HAVE READ AND FULLY UNDERSTAND ALL THE ABOVE PAGES OF THIS AGREEMENT AND FREELY AND VOLUNTARILY AGREE TO ADHERE TO ALL TERMS CONTAINED IN IT.

Booth owners are responsible for informing all individuals on their participant list of the rules and regulations/ of this agreement.

Date:	Exhibitor Company Name:	ıy Name:	
Authorized Signature:		OWNER / MANAGER	

Pier Festival

FOOD VENDOR

Rules and Regulations July 4, 5, & 6, 2014

SPACE & VEHICLE REQUIREMENTS:

- 1. Each Food Vendor is required to be self-contained and pre-approved by the Health Department
- 2. No Motor homes allowed in Pier Plaza Parking Lot and ALL TRAILERS must purchase a separate parking pass.
- 3. NO OVERNIGHT sleeping in any vehicle or tent on the Pier Festival premises and adjacent parking lots.
- 4. Failure to comply with Health Department requirements will result in cancellation of Festival participation with NO REFUND

PRODUCT REQUIREMENTS / RESTRICTIONS:

- 1. Food Vendors may be a max of 2 feet out from the space
- 2. Exhibitor is responsible for keeping tent space and areas around it clean at all times.
- 3. Food Vendors are required to use paper or products that are recyclable.
- a. Prohibited by the City of Huntington Beach: Plastic Bags and Styrofoam cups, platters, containers, etc to give away to customers
- 4. Food Vendor must list all items to be sold at the Festival for approval by Event Executive Board.
- 5. The decisions of the 4th of July Festival Board in all matters of appropriateness are considered final.

GENERAL RULES / REGULATIONS

- 1. A valid State of California Resellers Permit displayed inside each space
- 2. Under no circumstances are controlled substances allowed in or around the Pier Festival site. **NO PET'S** or you will be asked to leave and not return to the event, with no refund.

SET UP & TEAR DOWN

- 1. Food Vendors vehicles must be removed from Festival area 1 hour after scheduled set up time and will be allowed on grounds for take down as soon as event hours conclude.
- a. One additional parking pass may be purchased for \$50-(3 day pass).
- b. Unauthorized vehicles, without permits, **WILL NOT** be allowed to enter Pier Plaza Festival area. NO EXCEPTIONS. Please instruct your employees to arrange to carpool, if necessary
- c. On July 4, you and your employees must arrive before 5:30 AM. Pacific Coast Highway will close for the 5K Run and the Parade. No one will be allowed in the parking lot until 12:00 PM.

Street parking spaces are very limited; please allow an extra hour to walk to the festival if not parking by 5:30AM

d. No early tear downs / departures are allowed. NO EXCEPTIONS

AGREEMENT TO RULES AND REGULATIONS:

I (WE) HAVE READ AND FULLY UNDERSTAND ALL THE ABOVE PAGES OF THIS AGREEMENT AND FREELY AND VOLUNTARILY AGREE TO ADHERE TO ALL TERMS CONTAINED IN IT.

Booth owners are responsible for informing all individuals on their participant list of the rules and regulations/ of this agreement.

Date:	Food Vendor Company Name:	
Authorized Signature:		OWNER / MANAGER