



Siemens Mobility Inc.
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February 6, 2020

Travis Hopkins
City of Huntington Beach
2000 Main Street
Huntington Beach, Ca 92648

RE: Contract Extension Request

Dear Mr. Travis Hopkins:

Siemens Mobility, Inc. (SMI) is pleased to submit this letter of interest to continue providing the services offered under the current Services Agreement Between the City of Huntington Beach and Siemens Mobility, Inc. for the Streetlight Transfer, Retrofit and Maintenance Services Contract for an additional one-year term.

The City of Huntington Beach and SMI entered into a contract for streetlight maintenance services on March 6, 2017. This contract included a term of three (3) years with "two (2) one-year extensions to benefit the Services if mutually agreed to in writing by City and Contractor" (referenced in the contract, Section 4. Term).

As part of this extension of services, SMI is requesting an increase of service rates, based on the U.S. Department of Labor, Bureau of Labor Statistics Consumer Price Index (CPI) rates for the Los Angeles area. This request is intended to compensate Siemens Mobility, Inc. for the increased costs for materials and labor for services provided to the City of Huntington Beach.

SMI has not received a CPI increase during the duration of the contract, where typically our service rates increase 3% year over year. At this time, SMI is requesting a 9.0% CPI increase to the existing contract rates from the inception of the contract.

We are committed to providing the exceptional service that you have come to expect and look forward to another successful year partnering with the City of Huntington Beach.

Sincerely,
Alex Valenti
Alex Valenti
Account Manager
Siemens Mobility, Inc.