



April 12, 2023

Deputy Chief Eric McCoy
Huntington Beach Fire Department
2000 Main St
Huntington Beach, Ca 92648

Chief McCoy

On behalf of Rosenbauer America and Velocity Fire Equipment, thank you for allowing us to provide this Sourcewell proposal for the purchase of one (1) 2023 Rosenbauer tractor drawn 100 foot aerial quint and two (2) 2023 Rosenbauer Commander custom chassis triple combination pumpers.

The total contract price for all three apparatus is listed below and includes a prepay discount, delivery FOB Huntington Beach, all training as well as a 100% performance bond. Delivery of the completed apparatus will be two (2) years from receipt of signed approval to proceed after the pre-construction conference.

Two (2) pumpers	\$2,288,508.00
One TDA Quint	\$2,029,803.00
Sub total	\$4,318,311.00
Prepay discount	\$71,136.22
Subtotal	\$4,247,174.78
Sales Tax @7.75%	\$329,156.05
Total contract price	\$4,576,330.83

We look forward to working with you and your team on this project.

Respectfully,

Robert Wirtz

Robert Wirtz; Sales Engineer

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