

## Attachment: Cost Estimates

## Net Cost Savings

Cost Savings from Not Purchasing Vehicles	\$ 1,200,731	Line A
Total Budget Request after Transferring \$100K from Existing Fire Dept Budget	\$ 239,019	Line B
Net Cost Savings	\$ 961,712	Line C

Model	Qty	MSRP \$ from Toyota Website	Division	Total	
Tacoma 4x4 Double Cab	11	\$ 47,921	Fire-Marine Safety	\$ 527,131	
Tundra 4x4	8	\$ 60,964	Fire-Marine Safety	\$ 487,712	
RAV4	1	\$ 32,150	Fire-Marine Safety	\$ 32,150	
Tacoma 4x2	2	\$ 35,965	Community Services-Beach Parking	\$ 71,930	
Tacoma 4x4 Double Cab	2	\$ 40,904	Community Services-Beach Maintenance	\$ 81,808	
Cost Savings from Not Purchasing Vehicles	24			\$ 1,200,731	Line A

## Costs By Budget Category

Total Maintenance Costs	\$ 22,150	
Total Radio and Equipment Upfitting Costs	\$ 316,869	
Total Maintenance and Radio and Equipment Costs	\$ 339,019	
Transfer Existing Fire Department Budget to this Request	\$ (100,000)	
Total Budget Request	\$ 239,019	Line B

## Costs By Department

Public Works-Fleet Budget Request	\$ 25,000	
Fire-Marine Safety Budget Request	\$ 314,019	
Transfer Existing Fire Department Budget to this Request	\$ (100,000)	
Total Budget Request	\$ 239,019	Line B

## Annual Maintenance Costs

Description	Division	Quantity	Estimated Costs	Total	
1 Year Maintenance for 5 Additional Vehicles	Public Works-Fleet	5	\$ 4,430	\$ 22,150	
Total Maintenance Request				\$ 22,150	Part of Line B

## Radio and Equipment Upfitting Costs

Description	Division	Quantity	Estimated Costs	Total	
Radio Equipment Install for 5 Additional Vehicles	Public Works-Fleet	5	\$ 570	\$ 2,850	
Radio Equipment Items for 5 Additional Vehicles	Fire-Marine Safety	5	\$ 9,077	\$ 45,387	
Vehicle Upfit Labor and Items	Fire-Marine Safety	24	\$ 11,193	\$268,632	
Total Radio and Equipment Upfitting Request				\$316,869	Part of Line B

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## Cost Estimates

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Cost Savings from Not Purchasing Vehicles	24			\$ 1,200,731

Please see Toyota cost estimates on the following pages.

# YOUR 2023 TACOMA



City MPG\*\*  
**18**



Highway MPG  
**22**

## EXTERIOR COLOR:



Barcelona Red Metallic

## INTERIOR COLOR:



Black Leather

Here's the Tacoma TRD Off-Road 3.5L V6 engine AT 4x4 5-ft. bed Double Cab **YOU BUILT**

### Starting MSRP:\*

Tacoma TRD Off-Road

\$38,905.00

### Delivery, Processing and Handling Fee:

\$1,335.00

### Tacoma TRD Off-Road 3.5L V6 engine AT 4x4 5-ft. bed Double Cab

### Options:

TRD Premium Off-Road Package (Double Cab A/T)  
Advanced Technology Package  
LED Headlights and Fog Lights  
50 State Emissions

\$6,000.00

### Accessories:

All-Weather Floor Liners<sup>1</sup>  
Bed Mat<br><sup>2</sup>  
Bed Cleats<sup>1</sup>  
Mudguards<sup>2</sup>  
5-In. Oval Tube Steps - Black<br><br><sup>2</sup>  
TRD Front Skid Plate<sup>2</sup>  
Truck Bed D-Rings<sup>2</sup>

\$1,681.00

### Total MSRP:\*\*\*

\$47,921.00

\* MSRP excludes the Delivery, Processing, and Handling Fee of \$1,095 for Cars (GR86, Avalon, Avalon HV, Camry, Camry HV, Corolla, Corolla HV, Corolla HB, GR Corolla, Mirai, Prius, Prius Prime, GR Supra, Toyota Crown), \$1,335 for SUV/Van/Small Truck (4Runner, bZ4X, C-HR, Corolla Cross, Corolla Cross HEV, Highlander, Highlander HV, RAV4, RAV4 HV, RAV4 Prime, Sienna, Tacoma, Venza), \$1,595 for Large SUV (Sequoia), and \$1,795 for Large Truck (Tundra and Tundra Hybrid). (Historically, vehicle manufacturers and distributors have charged a separate fee for processing, handling and delivering vehicles to dealerships. Toyota's charge for these services is called the "Delivery, Processing and Handling Fee" and is based on the value of the processing, handling and delivery services Toyota provides as well as Toyota's overall pricing structure and may be subject to change at any time. Toyota may make a profit on the Delivery, Processing and Handling Fee.) Excludes taxes, license, title and available or regionally required equipment. The Delivery, Processing and Handling Fee in AL, AR, FL, GA, LA, MS, NC, OK, SC and TX will be higher. The published prices do not apply to Puerto Rico and the U.S. Virgin Islands. Actual dealer price will vary. \*\* EPA-estimated or projected EPA-estimated<sup>3</sup> mpg rating. Use for comparison purposes only. Your mileage will vary for many reasons, including your vehicle's condition and how/where you drive. See [www.fueleconomy.gov](http://www.fueleconomy.gov). \*\*\* Manufacturer's Suggested Retail Price, includes the Delivery, Processing and Handling Fee. (Historically, vehicle manufacturers and distributors have charged a separate fee for processing, handling and delivering vehicles to dealerships. Toyota's charge for these services is called the "Delivery, Processing and Handling Fee" and is based on the value of the processing, handling and delivery services Toyota provides as well as Toyota's overall pricing structure. Toyota may make a profit on the Delivery, Processing and Handling Fee.) Excludes taxes, license, title and available or regionally required equipment. The Delivery, Processing and Handling Fee in AL, AR, FL, GA, LA, MS, NC, OK, SC and TX will be higher. The published prices do not apply to Puerto Rico and the U.S. Virgin Islands. Actual dealer price will vary.



**TOYOTA**

**Mileage Estimates**

Mileage estimates (MPG city/highway/combined) <sup>4</sup>	18/22/20
Fuel tank (gal.)	21.1

**Price**

Starting msrp <sup>5</sup>	\$38,905
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**ToyotaCare**

No cost maintenance <sup>6</sup>	\$0 (NO COST)
24-hour Roadside Assistance <sup>6</sup>	\$0 (NO COST)

**Mechanical/Performance**

Engine	3.5-liter V6 direct-injection Atkinson-cycle engine with 278 hp @ 6000 rpm/265 lb.-ft. @ 4600 rpm
Engine	3.5-liter V6 DOHC 24-valve direct-injection Atkinson-cycle engine with VVT-iW (Variable Valve Timing-intelligent Wider Intake) and VVT-i (Variable Valve Timing-intelligent Exhaust), with 278 hp @ 6000 rpm/265 lb.-ft. @ 4600 rpm (bore x stroke: 94.0 x 83.0 mm.; compression ratio: 11.8)
Emission Rating	Low Emission Vehicle III (LEV-III)
Transmission	6-speed Electronically Controlled automatic Transmission with intelligence (ECT-i)
Drivetrain	4WDemand part-time 4WD with electronically controlled transfer case and Automatic Limited-Slip Differential (Auto LSD) <sup>7</sup>
Off-road	Hill Start Assist Control (HAC) <sup>8</sup>
Off-road	Electronically controlled locking rear differential
Body Construction	One-piece frame rails with eight cross members and fully boxed front sub-frame
Suspension	Coil-spring double-wishbone front suspension and stabilizer bar; leaf spring rear suspension with staggered outboard-mounted gas shock absorbers and stabilizer bar
Suspension	TRD Off-Road tuned suspension with Bilstein <sup>®9</sup> shocks
Steering	Variable-assist power rack-and-pinion steering
Brakes	Power-assisted ventilated front disc brakes; rear drum brakes with tandem booster and Star Safety System™
Off-Highway Tech	Crawl Control (CRAWL) <sup>10</sup> with Multi-Terrain Select (MTS)

**Off-road**

Approach/departure/breakover angle (degrees)	32 / 23.5 / 21
Ground clearance (in.)	9.4

**Steering**

Turning circle diameter, curb-to-curb (ft.)	40.6
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**Exterior Dimensions (in.)**

Overall height	70.6
Overall width	75.2
Overall length	212.3
Wheelbase	127.4
Bed length	60.5
Bed height	19.1
Bed width (between wheelwells)	41.5
Track (front/rear)	63/63.2

**Interior dimensions (in.) (front/rear-seat)**

Head room	39.7 / 38.3
Hip room	57.2 / 56.3
Leg room	42.9 / 32.6
Shoulder room	58.3 / 58.9
EPA passenger volume (cu. ft.) (front/rear)	57.5 / 42.6

<b>Ratios</b>		
4x4 transfer case ratio (high/low)		1.00:1/2.57:1
Differential ratio (automatic transmission)		3.909
<b>Weight</b>		
Curb weight (lb.) (@33% options)		4445
Payload (lb.) <sup>11</sup>		1155
<b>Body Construction</b>		
Gross Combined Weight Rating (GCWR) (lb.)		11360
<b>Capacity</b>		
Seating capacity		5
<b>Towing</b>		
Maximum towing capacity (lb.) <sup>12</sup>		6400
Tongue load (lb.)		640
<b>Weights/Capacities</b>		
Towing		Class-IV towing hitch receiver, <sup>12</sup> ATF cooler (not available on manual transmission), engine oil cooler, power steering cooler, 130-amp alternator, 4- and 7-pin connector with converter, and Trailer-Sway Control (TSC) <sup>13</sup> (V6 only)
<b>Tires</b>		
Spare		Full-size

**EXTERIOR**

5-ft. Short Bed	Deck rail system with four adjustable tie-down cleats and four fixed cargo bed tie-down points
Projector-beam headlights with LED Daytime Running Lights (DRL) and integrated wide-angle fog lights	120V/400W <sup>14</sup> deck-mounted AC power outlet
Gray grille with smoked finish, color-keyed heated power outside mirrors with turn signal indicators, color-keyed door handles, black overfenders and chrome rear bumper	16-in. machined-contrast alloy wheels with P265/70R16 tires
Fiber-reinforced Sheet-Molded Composite (SMC) inner bed with steel outer panels, storage compartments and rail caps, with easy lower, lockable and removable tailgate	Variable intermittent windshield wipers with mist cycle
	Skid plate(s): on engine/front suspension
	Integrated color-keyed tailgate spoiler

**INTERIOR**

Smart Key System on driver and front passenger doors with Push Button Start (not available on M/T)	Fabric-trimmed seats; 10-way power-adjustable driver's seat including 2-way lumbar support; 4-way adjustable front passenger seat
Analog instrumentation with speedometer, tachometer, coolant temperature and fuel gauges; 4.2-in. color Multi-Information Display (MID) with outside temperature, odometer, tripmeters, average fuel economy and inclinometer with roll/pitch displays	Leather-trimmed tilt/telescopic steering wheel with audio and <i>Bluetooth</i> <sup>®16</sup> hands-free phone controls
Qi-compatible wireless smartphone and mobile device charging. <sup>15</sup> Compatible smartphone is placed on top of the power transmission pad.	Leather-trimmed shift lever
Auto-dimming day/night rearview mirror	Three total USB ports: one USB media port, two USB charge ports <sup>17</sup>
	Power sliding rear window with privacy glass (Double Cab V6 only)
	Front dual zone automatic climate control with air filter and individual temperature settings for driver and front passenger
	Power windows and door locks

**AUDIO MULTIMEDIA**

Audio—including 8-in. touchscreen, six speakers, Android Auto<sup>™18</sup> & Apple CarPlay<sup>®19</sup> & Amazon Alexa<sup>20</sup> compatible, hands-free phone capability and music streaming<sup>16</sup> via *Bluetooth*<sup>®16</sup> wireless technology, SiriusXM<sup>®21</sup> with 3-month Platinum Plan trial subscription.<sup>22</sup> See [toyota.com/audio-multimedia](http://toyota.com/audio-multimedia) for details.

**SAFETY/CONVENIENCE**

Star Safety System <sup>™</sup> —includes Vehicle Stability Control (VSC), <sup>23</sup> Traction Control (TRAC), Anti-lock Brake System (ABS) with Electronic Brake-force Distribution (EBD), Brake Assist (BA) <sup>24</sup> and Smart Stop Technology <sup>®</sup> (SST) <sup>25</sup>	Tire Pressure Monitor System (TPMS) <sup>33</sup> with individual tire location alert
Toyota Safety Sense <sup>™</sup> P </a>(TSS-P): <sup>26</sup> Pre-Collision System w/Pedestrian Detection (PCS w/PD), <sup>27</sup> Dynamic Radar Cruise Control (DRCC), <sup>28</sup> Lane Departure Alert, <sup>29</sup> Automatic High Beams (AHB) <sup>30</sup>	Class-IV towing hitch receiver, <sup>12</sup> ATF cooler (not available on manual transmission), engine oil cooler, power steering cooler, 130-amp alternator, 4- and 7-pin connector with converter, and Trailer-Sway Control (TSC) <sup>13</sup> (V6 only)
Driver and front passenger active headrests <sup>31</sup>	Child-protector rear door locks
Driver and front passenger Advanced Airbag System <sup>32</sup>	Driver and front passenger seat-mounted side airbags, driver and front passenger knee airbags and front and rear Roll-sensing Side Curtain Airbags (RSCA) <sup>32</sup>
LATCH (Lower Anchors and Tethers for Children) includes lower anchors for front passenger seats on Access Cab and outboard rear seats on Double Cab	Engine immobilizer <sup>34</sup>

**CONNECTED SERVICES**

Safety Connect <sup>®</sup> </a> <sup>35</sup> — includes Emergency Assistance button, enhanced Roadside Assistance, <sup>36</sup> Automatic Collision Notification and Stolen Vehicle Locator. <sup>37</sup> Subscription required after trial. <sup>38</sup> 4G network dependent.	Service Connect </a> <sup>41</sup> — receive personalized maintenance updates and vehicle health reports. Subscription required after trial. <sup>42</sup> 4G network dependent.
Wi-Fi Connect</a> <sup>39</sup> — includes AT&T Wi-Fi hotspot. Subscription required after trial. <sup>40</sup> 4G network dependent.	

CONNECTED SERVICES (continued)

Remote Connect</a><sup>43</sup> — remotely interact with your vehicle through the Toyota app<sup>44</sup> via your smartwatch,<sup>45</sup> Amazon Alexa-enabled devices,<sup>20</sup> and Google Assistant™-enabled devices.<sup>46</sup> Allowing you to lock/unlock doors, start and stop the vehicle, locate your last parked location, check vehicle status and monitor guest drivers. Subscription required after trial.<sup>47</sup> 4G network dependent.



# YOUR 2023 TUNDRA



## EXTERIOR COLOR:



Supersonic Red<sup>1</sup>

## INTERIOR COLOR:



Black SofTex<sup>® 2</sup>

City MPG<sup>\*\*</sup>  Highway MPG

17 22

Here's the Tundra Limited 4x4 CrewMax 5.5-Ft. Bed **YOU BUILT**

**Starting MSRP:\*** \$54,515.00  
Tundra Limited

**Exterior Color:** \$425.00  
Supersonic Red<sup>1</sup>

**Delivery, Processing and Handling Fee:** \$1,795.00

**Tundra Limited 4x4 CrewMax 5.5-Ft. Bed**

**Options:** \$3,340.00  
TRD Off-Road Package  
PVM + BSM Tow Mirrors  
50 State Emissions

**Accessories:** \$889.00  
All-Weather Floor Liners<sup>3</sup>  
Dual Step Running Boards - Black<sup>3</sup>

**Total MSRP:\*\*\*** \$60,964.00

\* MSRP excludes the Delivery, Processing, and Handling Fee of \$1,095 for Cars (GR86, Avalon, Avalon HV, Camry, Camry HV, Corolla, Corolla HV, Corolla HB, GR Corolla, Mirai, Prius, Prius Prime, GR Supra, Toyota Crown), \$1,335 for SUV/Van/Small Truck (4Runner, bZ4X, C-HR, Corolla Cross, Corolla Cross HEV, Highlander, Highlander HV, RAV4, RAV4 HV, RAV4 Prime, Sienna, Tacoma, Venza), \$1,595 for Large SUV (Sequoia), and \$1,795 for Large Truck (Tundra and Tundra Hybrid). (Historically, vehicle manufacturers and distributors have charged a separate fee for processing, handling and delivering vehicles to dealerships. Toyota's charge for these services is called the "Delivery, Processing and Handling Fee" and is based on the value of the processing, handling and delivery services Toyota provides as well as Toyota's overall pricing structure and may be subject to change at any time. Toyota may make a profit on the Delivery, Processing and Handling Fee.) Excludes taxes, license, title and available or regionally required equipment. The Delivery, Processing and Handling Fee in AL, AR, FL, GA, LA, MS, NC, OK, SC and TX will be higher. The published prices do not apply to Puerto Rico and the U.S. Virgin Islands. Actual dealer price will vary. \*\* EPA-estimated or projected EPA-estimated<sup>4</sup> mpg rating. Use for comparison purposes only. Your mileage will vary for many reasons, including your vehicle's condition and how/where you drive. See [www.fueleconomy.gov](http://www.fueleconomy.gov). \*\*\* Manufacturer's Suggested Retail Price, includes the Delivery, Processing and Handling Fee. (Historically, vehicle manufacturers and distributors have charged a separate fee for processing, handling and delivering vehicles to dealerships. Toyota's charge for these services is called the "Delivery, Processing and Handling Fee" and is based on the value of the processing, handling and delivery services Toyota provides as well as Toyota's overall pricing structure. Toyota may make a profit on the Delivery, Processing and Handling Fee.) Excludes taxes, license, title and available or regionally required equipment. The Delivery, Processing and Handling Fee in AL, AR, FL, GA, LA, MS, NC, OK, SC and TX will be higher. The published prices do not apply to Puerto Rico and the U.S. Virgin Islands. Actual dealer price will vary.



**TOYOTA**

<b>Price</b>		
Starting MSRP <sup>5</sup>		\$54,515
<b>Mileage estimates</b>		
Mileage estimates (mpg city/highway/combined) <sup>67</sup>		17/22/19
<b>ToyotaCare</b>		
No cost maintenance plan <sup>8</sup>		\$0 (No Cost)
24-hour Roadside Assistance <sup>8</sup>		\$0 (No Cost)
<b>Tires</b>		
Type		265/60R20 all-season tires
Spare		Spare — full-size mounted under body
<b>Mechanical/Performance</b>		
Engine		i-FORCE 3.4L Twin-Turbo V6, 389 hp @ 5200 rpm, 479 lb.-ft. @ 2400 rpm
Valvetrain		24-valve DOHC aluminum cylinder heads with Dual Variable Valve Timing with intelligence (VVT-i); 3445 c.c. aluminum engine block, 85.5 x 100 (mm.) bore x stroke, 10.4:1 compression ratio
Intake		Twin turbochargers with electric wastegate valve actuators and water-cooled intercooler
Fuel System		D-4ST direct-injection and port-injection fuel system
Ignition System		Stop and Start Engine System (S&S) <sup>9</sup>
Ignition System		Conventional 12V <sup>10</sup> starter
Exhaust system		Stainless steel exhaust system
Emission rating		Low Emission Vehicle III (LEV-III)
Drive Modes		Eco, Normal and Sport driving modes
Transmission		10-speed Electronically Controlled automatic Transmission with intelligence (ECT-i), sequential shift mode, and uphill/downhill shift logic
Drivetrain		4WDemand part-time 4-Wheel Drive with electronically controlled 2-speed transfer case (high/low range) and Automatic Limited-Slip Differential (Auto LSD) <sup>11</sup>
Suspension		Independent double-wishbone front suspension; coil spring multi-link rear suspension
Steering		Electric Power Steering (EPS); power-assisted rack-and-pinion
Brakes		Power-assisted ventilated 13.9-in. front disc brakes with opposed dual-piston brake calipers; ventilated 13.6-in. rear disc brakes with single-piston calipers
Brakes		Electronically Controlled Braking (ECB) system
Brakes		Electric Parking Brake (EPB) <sup>12</sup>
Body/Frame		Fully boxed high-strength steel ladder frame with hydraulic cab mounts
Body/Frame		Ultra high-strength steel cabin construction with aluminum hood and front door panels
Body/Frame		Active aero front spoiler
Body/Frame		Active grille shutters
Towing		Class-IV towing hitch receiver and wiring harness with 7-pin/4-pin connector <sup>13</sup>
Towing		Integrated Trailer Brake Controller (ITBC) <sup>14</sup> with Multi-Information Display (MID) screen and trailer brake type, gain and manual trailer brake output controls <sup>13</sup>
Drive Modes		TOW/HAUL driving modes <sup>13</sup>
Off-road		Engine and body undercovers
Towing		Trailer-Sway Control (TSC) <sup>15</sup>
<b>Ratios</b>		
1st gear		4.92
2nd gear		3.26
3rd gear		2.35
4th gear		1.94

5th gear	1.53
6th gear	1.19
7th gear	1.00
8th gear	0.80
9th gear	0.66
10th gear	0.61
Reverse	4.30
Axle ratio	3.31
<b>Steering</b>	
Steering wheel turns, lock-to-lock	3.4
Turning circle diameter, curb-to-curb (ft.)	48.6
<b>Off-road</b>	
Minimum approach/departure angle (degrees)	21.0 / 24.0
Minimum ground clearance (in.)	9.4
<b>Exterior dimensions (in.)</b>	
Bed depth	20.9
Bed width (total/between wheelwells)	58.7 / 48.7
Bed length	65.6
Wheelbase	145.7
Overall length	233.6
Track width (front/rear)	68.4 / 68.4
Overall width	80.2
Overall height	78.0
<b>Interior dimensions, front/rear (in.)</b>	
Shoulder room	65.0 / 62.4
Leg room	41.2 / 41.6
Hip room	62.6 / 60.5
Head room	41.0 / 38.5
<b>Towing</b>	
Maximum towing capacity (lb.) <sup>13</sup>	11,120
<b>Weights/Capacities</b>	
Maximum payload (lb.) <sup>16</sup>	1,740
Gross Vehicle Weight Rating (GVWR) (lb.)	7,230
<b>Curb Weight (lb.)</b>	
Base curb weight (lb.)	5,490
<b>Seating</b>	
Seating capacity	5
<b>Fuel System</b>	
Standard fuel tank (gal.)	32.2

**EXTERIOR**

20-in. gray-painted and machined-finish alloy wheels	Tailgate release bump switch, located in driver's-side taillight
LED headlights with Daytime Running Lights (DRL), auto on/off feature, and manual leveling adjustment	"TUNDRA" stamped easy lower and lift tailgate with smart switch release
LED fog lights	LED center high-mount stop light (CHMSL) with integrated cargo lights
LED taillights	LED Trailer Reverse Assist (TRA) light
Gray-painted horizontal-bar grille with satin chrome surround	Gloss-black-painted A-pillar
Washer-linked variable intermittent windshield wipers	Black roof-mounted shark-fin antenna
Heated power auto-dimming outside mirror with turn signal and blind spot warning indicators, <sup>17</sup> and power-folding and reverse tilt-down features	Chrome "TUNDRA" and "LIMITED" door badges, door handles and window molding; color-keyed mirror caps and tailgate spoiler; gray-painted overfenders
5.5-ft. Short Bed	"4x4" tailgate badge
Aluminum-reinforced composite bed construction	Front door handles with touch-sensor lock/unlock feature
Deck rail system <sup>18</sup> with four adjustable tie-down cleats and fixed cargo bed tie-down points	

**INTERIOR**

Smart Key System with Push Button Start; remote keyless entry with lock, unlock, panic and tailgate release functions, and remote illuminated entry	Front and rear assist grips
Power vertical rear window with defogger and privacy glass	Combination meter with analog gauges and 4.2-in. color TFT Multi-Information Display (MID) with fuel economy, Driver Assist, vehicle/trip information, and warning messages
Acoustic laminated windshield	Thin-bezel auto-dimming rearview mirror with HomeLink <sup>®21</sup> universal transceiver
Power windows with one-touch auto up/down and jam protection	SofTex <sup>®</sup> -trimmed <sup>2</sup> seats; 8-way power-adjustable driver and front passenger seats with 2-way power-adjustable lumbar support
Front and rear LED maplights	Driver's-seat memory function
Illuminated center console storage bin and glove box	Heated front seats
Soft-touch instrument panel, center console and door surfaces	Heated and ventilated front seats
Leather shift knob	60/40 split, folding rear seat with center armrest and cup holders
Backup camera <sup>19</sup> with projected path	Rear under-seat storage compartment with removable and adjustable partitions
Drive Mode Select (DMS) switch and dial	Dual zone automatic climate control with air filtration and individual temperature settings for driver and front passenger
Rear-seat air vents	Leather-trimmed manual tilt/telescopic steering wheel with phone, audio, display/infotainment, and Driver Assist controls
Fixed center console with gated shift lever, driving controls, four cup holders, and center storage bin	
Front 12V <sup>10</sup> auxiliary power outlet	
Overhead console with rear window control, sunglasses storage and Safety Connect <sup>®20</sup>	

**AUDIO MULTIMEDIA**

14-in. Toyota Audio Multimedia touchscreen with 9-speaker audio system, wireless Apple CarPlay<sup>®22</sup> & Android Auto<sup>™23</sup> compatible, SiriusXM<sup>®24</sup> with 3-month Platinum Plan trial subscription.<sup>25</sup> See [toyota.com/audio-multimedia](http://toyota.com/audio-multimedia) for details.

**SAFETY/CONVENIENCE** (continued)

Toyota Safety Sense™ 2.5 (TSS 2.5) </strong><sup>26</sup> Pre-Collision System with Pedestrian Detection (PCS w/PD),<sup>27</sup> Full-Speed Range Dynamic Radar Cruise Control (DRCC),<sup>28</sup> Lane Departure Alert with Steering Assist (LDA w/SA),<sup>29</sup> Lane Tracing Assist (LTA),<sup>30</sup> Automatic High Beams (AHB),<sup>31</sup> Road Sign Assist (RSA)<sup>32</sup>

Blind Spot Monitor (BSM)<sup>17</sup> with Rear Cross-Traffic Alert (RCTA)<sup>33</sup> and Trailer Merge Warning

Front and Rear Parking Assist with Automatic Braking<sup>34</sup>

Eight total airbags, including driver and passenger side, knee and curtain airbags<sup>35</sup>

LATCH (Lower Anchors and Tethers for Children) includes lower anchors on all outboard second-row rear seats

Child-protector rear door locks and power window lockout control

Safety Connect®<sup>20</sup>— includes Emergency Assistance, Stolen Vehicle Locator,<sup>36</sup> Roadside Assistance<sup>37</sup> and Automatic Collision Notification. Available by subscription. Complimentary one-year trial subscription.<sup>38</sup> (includes roof-mounted shark-fin antenna)

Star Safety System™— includes Vehicle Stability Control (VSC),<sup>39</sup> Traction Control (TRAC), Anti-lock Brake System (ABS) with Electronic Brake-force Distribution (EBD), Brake Assist (BA)<sup>40</sup> and Smart Stop Technology® (SST)<sup>41</sup>

Drive-Start Control (DSC)

Hill Start Assist Control (HAC)<sup>42</sup>

3-point seatbelts for all seating positions; driver-side Emergency Locking Retractor (ELR) and Automatic/Emergency Locking Retractor (ALR/ELR) on all passenger seatbelts

Tire Pressure Monitor System (TPMS)<sup>43</sup>

Driver and front passenger active headrests<sup>44</sup>

**CONNECTED SERVICES**

Safety Connect®</a><sup>20</sup> — includes Emergency Assistance button, enhanced Roadside Assistance,<sup>37</sup> Automatic Collision Notification and Stolen Vehicle Locator.<sup>36</sup> Subscription required after trial.<sup>45</sup> 4G network dependent.

Wi-Fi Connect</a><sup>46</sup> — includes AT&T Wi-Fi hotspot and Integrated Streaming (Apple Music®<sup>47</sup> and Amazon Music™<sup>48</sup>) compatibility. 1-month trial subscription for music services. Subscription required after trial.<sup>49</sup> 4G network dependent.

Service Connect </a><sup>50</sup> — receive personalized maintenance updates and vehicle health reports. Subscription required after trial.<sup>51</sup> 4G network dependent.

Remote Connect</a><sup>52</sup> — remotely interact with your vehicle through the Toyota app<sup>53</sup> via your smartwatch,<sup>54</sup> Amazon Alexa-enabled devices,<sup>55</sup> and Google Assistant™-enabled devices.<sup>56</sup> Allowing you to lock/unlock doors, start and stop the vehicle, locate your last parked location, check vehicle status and monitor guest drivers. Subscription required after trial.<sup>57</sup> 4G network dependent.

Drive Connect </strong><sup>58</sup> — includes Cloud Navigation<sup>59</sup> with Google Points of Interest (POI) data, Intelligent Assistant<sup>60</sup> with Hey, Toyota, and Destination Assist.<sup>61</sup> Subscription required after trial.<sup>62</sup> 4G network dependent.

# 2023 RAV4 Hybrid LE

AWD, 2.5L 4-Cyl. Hybrid, ECVT



 [Estimate Payments](#)

STARTING MSRP ..... \$30,725

## EXTERIOR COLOR

Ice Cap ..... \$0

## INTERIOR COLOR

Black Fabric ..... \$0

## PACKAGES

Rear cargo area cover ..... \$90

Rear cargo area cover, 50 State Emissions

## ACCESSORIES

DELIVERY, PROCESSING & HANDLING FEE ..... \$1,335



ToyotaCare 

\$0 (NO COST) \*

No cost maintenance plan and roadside assistance. \*

TOTAL PRICE (MSRP) (AS BUILT)\* ..... **\$32,150**

Vehicle builds may vary by location, please contact your dealer to find your match.

[Request a Quote](#)

[Build Another Vehicle](#)

 [Email Your Toyota](#)

 [Download Details](#)

 [Print Summary](#)

YOUR 2023TACOMA



EXTERIOR COLOR:



Ice Cap

INTERIOR COLOR:



Black with Red Accent  
Stitching Fabric

City MPG\*\*  
**19**



Highway MPG  
**24**

\* MSRP excludes the Delivery, Processing, and Handling Fee of \$1,095 for Cars (GR86, Avalon, Avalon HV, Camry, Camry HV, Corolla, Corolla HV, Corolla HB, GR Corolla, Mirai, Prius, Prius Prime, GR Supra, Toyota Crown), \$1,335 for SUV/Van/Small Truck (4Runner, bZ4X, C-HR, Corolla Cross, Corolla Cross HEV, Highlander, Highlander HV, RAV4, RAV4 HV, RAV4 Prime, Sienna, Tacoma, Venza), \$1,595 for Large SUV (Sequoia), and \$1,795 for Large Truck (Tundra and Tundra Hybrid). (Historically, vehicle manufacturers and distributors have charged a separate fee for processing, handling and delivering vehicles to dealerships. Toyota's charge for these services is called the "Delivery, Processing and Handling Fee" and is based on the value of the processing, handling and delivery services Toyota provides as well as Toyota's overall pricing structure. Toyota may make a profit on the Delivery, Processing and Handling Fee.) Excludes taxes, license, title and available or regionally required equipment. The Delivery, Processing and Handling Fee in AL, AR, FL, GA, LA, MS, NC, OK, SC and TX will be higher. The published prices do not apply to Puerto Rico and the U.S. Virgin Islands. Actual dealer price will vary. \*\* EPA-estimated or projected EPA-estimated<sup>1</sup> mpg rating. Use for comparison purposes only. Your mileage will vary for many reasons, including your vehicle's condition and how/where you drive. See [www.fueleconomy.gov](http://www.fueleconomy.gov). \*\*\* Manufacturer's Suggested Retail Price, includes the Delivery, Processing and Handling Fee. (Historically, vehicle manufacturers and distributors have charged a separate fee for processing, handling and delivering vehicles to dealerships. Toyota's charge for these services is called the "Delivery, Processing and Handling Fee" and is based on the value of the processing, handling and delivery services Toyota provides as well as Toyota's overall pricing structure. Toyota may make a profit on the Delivery, Processing and Handling Fee.) Excludes taxes, license, title and available or regionally required equipment. The Delivery, Processing and Handling Fee in AL, AR, FL, GA, LA, MS, NC, OK, SC and TX will be higher. The published prices do not apply to Puerto Rico and the U.S. Virgin Islands. Actual dealer price will vary.

Here's the Tacoma SR5 3.5L V6 engine AT 4x2 5-ft. bed  
Double Cab **YOU BUILT**

**Starting MSRP:\*** \$34,130.00  
Tacoma SR5

**Delivery, Processing and Handling Fee:** \$1,335.00

**Tacoma SR5 3.5L V6 engine AT 4x2 5-ft.  
bed Double Cab**

**Options:** \$500.00  
SX Package  
50 State Emissions

**Total MSRP:\*\*\*** \$35,965.00



**TOYOTA**

**Mileage Estimates**

Mileage estimates (MPG city/highway/combined) <sup>2</sup>	19/24/21
Fuel tank (gal.)	21.1

**Price**

Starting msrp <sup>3</sup>	\$34,130
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**ToyotaCare**

No cost maintenance <sup>4</sup>	\$0 (NO COST)
24-hour Roadside Assistance <sup>4</sup>	\$0 (NO COST)

**Mechanical/Performance**

Engine	3.5-liter V6 direct-injection Atkinson-cycle engine with 278 hp @ 6000 rpm/265 lb.-ft. @ 4600 rpm
Engine	3.5-liter V6 DOHC 24-valve direct-injection Atkinson-cycle engine with VVT-iW (Variable Valve Timing-intelligent Wider Intake) and VVT-i (Variable Valve Timing-intelligent Exhaust), with 278 hp @ 6000 rpm/265 lb.-ft. @ 4600 rpm (bore x stroke: 94.0 x 83.0 mm.; compression ratio: 11.8)
Emission Rating	Low Emission Vehicle III (LEV-III)
Transmission	6-speed Electronically Controlled automatic Transmission with intelligence (ECT-i)
Drivetrain	Rear-Wheel Drive (RWD) with Automatic Limited-Slip Differential (Auto LSD) <sup>5</sup>
Off-road	Hill Start Assist Control (HAC) <sup>6</sup>
Body Construction	One-piece frame rails with eight cross members and fully boxed front sub-frame
Suspension	Coil-spring double-wishbone front suspension and stabilizer bar; leaf spring rear suspension with staggered outboard-mounted gas shock absorbers and stabilizer bar
Steering	Variable-assist power rack-and-pinion steering
Brakes	Power-assisted ventilated front disc brakes; rear drum brakes with tandem booster and Star Safety System™

**Off-road**

Approach/departure/breakover angle (degrees)	29 / 23.5 / 21
Ground clearance (in.)	9.4

**Steering**

Turning circle diameter, curb-to-curb (ft.)	40.6
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**Exterior Dimensions (in.)**

Overall height	70.6
Overall width	74.4
Overall length	212.3
Wheelbase	127.4
Bed length	60.5
Bed height	19.1
Bed width (between wheelwells)	41.5
Track (front/rear)	63/63.2

**Interior dimensions (in.) (front/rear-seat)**

Head room	39.7 / 38.3
Hip room	57.2 / 56.3
Leg room	42.9 / 32.6
Shoulder room	58.3 / 58.9
EPA passenger volume (cu. ft.) (front/rear)	57.5 / 42.6

**Ratios**

Differential ratio (automatic transmission)	3.909
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**Weight**



Curb weight (lb.) (@33% options)	4205
Gross Vehicle Weight Rating (GVWR) (lb.)	5600
Payload (lb.) <sup>7</sup>	1395
<b>Body Construction</b>	
Gross Combined Weight Rating (GCWR) (lb.)	11360
<b>Capacity</b>	
Seating capacity	5
<b>Towing</b>	
Maximum towing capacity (lb.) <sup>8</sup>	6700
Tongue load (lb.)	670
<b>Weights/Capacities</b>	
Towing	Class-IV towing hitch receiver, <sup>8</sup> ATF cooler (not available on manual transmission), engine oil cooler, power steering cooler, 130-amp alternator, 4- and 7-pin connector with converter, and Trailer-Sway Control (TSC) <sup>9</sup> (V6 only)
<b>Tires</b>	
Spare	Full-size

**EXTERIOR**

5-ft. Short Bed

Projector-beam headlights with turn Daytime Running Lights (DRL) and integrated fog lights

Charcoal grille with chrome surround, color-keyed heated power outside mirrors, door handles and chrome rear bumper (V6 adds color-keyed overfenders)

Fiber-reinforced Sheet-Molded Composite (SMC) inner bed with steel outer panels, storage compartments and rail caps, with easy lower, lockable and removable tailgate

Deck rail system with four adjustable tie-down cleats and four fixed cargo bed tie-down points

16-in. dark gray alloy wheels with P245/75R16 tires

Variable intermittent windshield wipers with mist cycle

Skid plate(s): on engine/front suspension

Integrated color-keyed tailgate spoiler

**INTERIOR**

Smart Key System on driver and front passenger doors with Push Button Start (not available on M/T)

Analog instrumentation with speedometer, tachometer, coolant temperature and fuel gauges; 4.2-in. color Multi-Information Display (MID) with outside temperature, odometer, tripmeters and average fuel economy

Auto-dimming day/night rearview mirror

Fabric-trimmed seats; 10-way power-adjustable driver's seat including 2-way lumbar support; 4-way adjustable front passenger seat

Leather-trimmed tilt/telescopic steering wheel with audio and *Bluetooth*<sup>®10</sup> hands-free phone controls

Three total USB ports: one USB media port, two USB charge ports<sup>11</sup>

Power sliding rear window with privacy glass (Double Cab V6 only)

Front dual zone automatic climate control with air filter and individual temperature settings for driver and front passenger

Power windows and door locks

**AUDIO MULTIMEDIA**

Audio—includes 8-in. touchscreen, six speakers, Android Auto<sup>™12</sup> & Apple CarPlay<sup>®13</sup> & Amazon Alexa<sup>14</sup> compatible, hands-free phone capability and music streaming<sup>10</sup> via *Bluetooth*<sup>®10</sup> wireless technology, SiriusXM<sup>®15</sup> with 3-month Platinum Plan trial subscription.<sup>16</sup> See [toyota.com/audio-multimedia](http://toyota.com/audio-multimedia) for details.

**SAFETY/CONVENIENCE**

Star Safety System<sup>™</sup>—includes Vehicle Stability Control (VSC),<sup>17</sup> Traction Control (TRAC), Anti-lock Brake System (ABS) with Electronic Brake-force Distribution (EBD), Brake Assist (BA)<sup>18</sup> and Smart Stop Technology<sup>®</sup> (SST)<sup>19</sup>

Toyota Safety Sense<sup>™</sup> P (TSS-P):<sup>20</sup> Pre-Collision System w/Pedestrian Detection (PCS w/PD),<sup>21</sup> Dynamic Radar Cruise Control (DRCC),<sup>22</sup> Lane Departure Alert,<sup>23</sup> Automatic High Beams (AHB)<sup>24</sup>

Driver and front passenger active headrests<sup>25</sup>

Driver and front passenger Advanced Airbag System<sup>26</sup>

LATCH (Lower Anchors and Tethers for CHildren) includes lower anchors for front passenger seats on Access Cab and outboard rear seats on Double Cab

Tire Pressure Monitor System (TPMS)<sup>27</sup> with individual tire location alert

Class-IV towing hitch receiver,<sup>8</sup> ATF cooler (not available on manual transmission), engine oil cooler, power steering cooler, 130-amp alternator, 4- and 7-pin connector with converter, and Trailer-Sway Control (TSC)<sup>9</sup> (V6 only)

Child-protector rear door locks

Driver and front passenger seat-mounted side airbags, driver and front passenger knee airbags and front and rear Roll-sensing Side Curtain Airbags (RSCA)<sup>26</sup>

Engine immobilizer<sup>28</sup>

**CONNECTED SERVICES**

Safety Connect<sup>®</sup>—<sup>29</sup> includes Emergency Assistance button, enhanced Roadside Assistance,<sup>30</sup> Automatic Collision Notification and Stolen Vehicle Locator.<sup>31</sup> Subscription required after trial.<sup>32</sup> 4G network dependent.

Wi-Fi Connect<sup>33</sup> — includes AT&T Wi-Fi hotspot. Subscription required after trial.<sup>34</sup> 4G network dependent.

Service Connect<sup>35</sup> — receive personalized maintenance updates and vehicle health reports. Subscription required after trial.<sup>36</sup> 4G network dependent.

YOUR 2023TACOMA



EXTERIOR COLOR:



Ice Cap

INTERIOR COLOR:



Cement/Black Fabric

City MPG\*\* 18 Highway MPG 22



\* MSRP excludes the Delivery, Processing, and Handling Fee of \$1,095 for Cars (GR86, Avalon, Avalon HV, Camry, Camry HV, Corolla, Corolla HV, Corolla HB, GR Corolla, Mirai, Prius, Prius Prime, GR Supra, Toyota Crown), \$1,335 for SUV/Van/Small Truck (4Runner, bZ4X, C-HR, Corolla Cross, Corolla Cross HEV, Highlander, Highlander HV, RAV4, RAV4 HV, RAV4 Prime, Sienna, Tacoma, Venza), \$1,595 for Large SUV (Sequoia), and \$1,795 for Large Truck (Tundra and Tundra Hybrid). (Historically, vehicle manufacturers and distributors have charged a separate fee for processing, handling and delivering vehicles to dealerships. Toyota's charge for these services is called the "Delivery, Processing and Handling Fee" and is based on the value of the processing, handling and delivery services Toyota provides as well as Toyota's overall pricing structure. Toyota may make a profit on the Delivery, Processing and Handling Fee.) Excludes taxes, license, title and available or regionally required equipment. The Delivery, Processing and Handling Fee in AL, AR, FL, GA, LA, MS, NC, OK, SC and TX will be higher. The published prices do not apply to Puerto Rico and the U.S. Virgin Islands. Actual dealer price will vary. \*\* EPA-estimated or projected EPA-estimated<sup>2</sup> mpg rating. Use for comparison purposes only. Your mileage will vary for many reasons, including your vehicle's condition and how/where you drive. See [www.fueleconomy.gov](http://www.fueleconomy.gov). \*\*\* Manufacturer's Suggested Retail Price, includes the Delivery, Processing and Handling Fee. (Historically, vehicle manufacturers and distributors have charged a separate fee for processing, handling and delivering vehicles to dealerships. Toyota's charge for these services is called the "Delivery, Processing and Handling Fee" and is based on the value of the processing, handling and delivery services Toyota provides as well as Toyota's overall pricing structure. Toyota may make a profit on the Delivery, Processing and Handling Fee.) Excludes taxes, license, title and available or regionally required equipment. The Delivery, Processing and Handling Fee in AL, AR, FL, GA, LA, MS, NC, OK, SC and TX will be higher. The published prices do not apply to Puerto Rico and the U.S. Virgin Islands. Actual dealer price will vary.

Here's the Tacoma TRD Off-Road 3.5L V6 engine AT 4x4 5-ft. bed Double Cab **YOU BUILT**

**Starting MSRP:\*** \$38,905.00  
Tacoma TRD Off-Road

**Delivery, Processing and Handling Fee:** \$1,335.00

**Tacoma TRD Off-Road 3.5L V6 engine AT 4x4 5-ft. bed Double Cab**

**Options:** \$485.00  
LED Headlights and Fog Lights  
50 State Emissions

**Accessories:** \$179.00  
All-Weather Floor Liners<sup>1</sup>

**Total MSRP:\*\*\*** \$40,904.00



TOYOTA

**Mileage Estimates**

Mileage estimates (MPG city/highway/combined) <sup>3</sup>	18/22/20
Fuel tank (gal.)	21.1

**Price**

Starting msrp <sup>4</sup>	\$38,905
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**ToyotaCare**

No cost maintenance <sup>5</sup>	\$0 (NO COST)
24-hour Roadside Assistance <sup>5</sup>	\$0 (NO COST)

**Mechanical/Performance**

Engine	3.5-liter V6 direct-injection Atkinson-cycle engine with 278 hp @ 6000 rpm/265 lb.-ft. @ 4600 rpm
Engine	3.5-liter V6 DOHC 24-valve direct-injection Atkinson-cycle engine with VVT-iW (Variable Valve Timing-intelligent Wider Intake) and VVT-i (Variable Valve Timing-intelligent Exhaust), with 278 hp @ 6000 rpm/265 lb.-ft. @ 4600 rpm (bore x stroke: 94.0 x 83.0 mm.; compression ratio: 11.8)
Emission Rating	Low Emission Vehicle III (LEV-III)
Transmission	6-speed Electronically Controlled automatic Transmission with intelligence (ECT-i)
Drivetrain	4WDemand part-time 4WD with electronically controlled transfer case and Automatic Limited-Slip Differential (Auto LSD) <sup>6</sup>
Off-road	Hill Start Assist Control (HAC) <sup>7</sup>
Off-road	Electronically controlled locking rear differential
Body Construction	One-piece frame rails with eight cross members and fully boxed front sub-frame
Suspension	Coil-spring double-wishbone front suspension and stabilizer bar; leaf spring rear suspension with staggered outboard-mounted gas shock absorbers and stabilizer bar
Suspension	TRD Off-Road tuned suspension with Bilstein® shocks
Steering	Variable-assist power rack-and-pinion steering
Brakes	Power-assisted ventilated front disc brakes; rear drum brakes with tandem booster and Star Safety System™
Off-Highway Tech	Crawl Control (CRAWL) <sup>9</sup> with Multi-Terrain Select (MTS)

**Off-road**

Approach/departure/breakover angle (degrees)	32 / 23.5 / 21
Ground clearance (in.)	9.4

**Steering**

Turning circle diameter, curb-to-curb (ft.)	40.6
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**Exterior Dimensions (in.)**

Overall height	70.6
Overall width	75.2
Overall length	212.3
Wheelbase	127.4
Bed length	60.5
Bed height	19.1
Bed width (between wheelwells)	41.5
Track (front/rear)	63/63.2

**Interior dimensions (in.) (front/rear-seat)**

Head room	39.7 / 38.3
Hip room	57.2 / 56.3
Leg room	42.9 / 32.6
Shoulder room	58.3 / 58.9
EPA passenger volume (cu. ft.) (front/rear)	57.5 / 42.6

Ratios	
4x4 transfer case ratio (high/low)	1.00:1/2.57:1
Differential ratio (automatic transmission)	3.909
Weight	
Curb weight (lb.) (@33% options)	4445
Payload (lb.) <sup>10</sup>	1155
Body Construction	
Gross Combined Weight Rating (GCWR) (lb.)	11360
Capacity	
Seating capacity	5
Towing	
Maximum towing capacity (lb.) <sup>11</sup>	6400
Tongue load (lb.)	640
Weights/Capacities	
Towing	Class-IV towing hitch receiver, <sup>11</sup> ATF cooler (not available on manual transmission), engine oil cooler, power steering cooler, 130-amp alternator, 4- and 7-pin connector with converter, and Trailer-Sway Control (TSC) <sup>12</sup> (V6 only)
Tires	
Spare	Full-size

**EXTERIOR**

5-ft. Short Bed	Deck rail system with four adjustable tie-down cleats and four fixed cargo bed tie-down points
Projector-beam headlights with LED Daytime Running Lights (DRL) and integrated wide-angle fog lights	120V/400W <sup>13</sup> deck-mounted AC power outlet
Gray grille with smoked finish, color-keyed heated power outside mirrors with turn signal indicators, color-keyed door handles, black overfenders and chrome rear bumper	16-in. machined-contrast alloy wheels with P265/70R16 tires
Fiber-reinforced Sheet-Molded Composite (SMC) inner bed with steel outer panels, storage compartments and rail caps, with easy lower, lockable and removable tailgate	Variable intermittent windshield wipers with mist cycle
	Skid plate(s): on engine/front suspension
	Integrated color-keyed tailgate spoiler

**INTERIOR**

Smart Key System on driver and front passenger doors with Push Button Start (not available on M/T)	Fabric-trimmed seats; 10-way power-adjustable driver's seat including 2-way lumbar support; 4-way adjustable front passenger seat
Analog instrumentation with speedometer, tachometer, coolant temperature and fuel gauges; 4.2-in. color Multi-Information Display (MID) with outside temperature, odometer, tripmeters, average fuel economy and inclinometer with roll/pitch displays	Leather-trimmed tilt/telescopic steering wheel with audio and <i>Bluetooth</i> <sup>®15</sup> hands-free phone controls
Qi-compatible wireless smartphone and mobile device charging. <sup>14</sup> Compatible smartphone is placed on top of the power transmission pad.	Leather-trimmed shift lever
Auto-dimming day/night rearview mirror	Three total USB ports: one USB media port, two USB charge ports <sup>16</sup>
	Power sliding rear window with privacy glass (Double Cab V6 only)
	Front dual zone automatic climate control with air filter and individual temperature settings for driver and front passenger
	Power windows and door locks

**AUDIO MULTIMEDIA**

Audio—includes 8-in. touchscreen, six speakers, Android Auto<sup>™17</sup> & Apple CarPlay<sup>®18</sup> & Amazon Alexa<sup>19</sup> compatible, hands-free phone capability and music streaming<sup>15</sup> via *Bluetooth*<sup>®15</sup> wireless technology, SiriusXM<sup>®20</sup> with 3-month Platinum Plan trial subscription.<sup>21</sup> See [toyota.com/audio-multimedia](http://toyota.com/audio-multimedia) for details.

**SAFETY/CONVENIENCE**

Star Safety System <sup>™</sup> —includes Vehicle Stability Control (VSC), <sup>22</sup> Traction Control (TRAC), Anti-lock Brake System (ABS) with Electronic Brake-force Distribution (EBD), Brake Assist (BA) <sup>23</sup> and Smart Stop Technology <sup>®</sup> (SST) <sup>24</sup>	Tire Pressure Monitor System (TPMS) <sup>32</sup> with individual tire location alert
Toyota Safety Sense <sup>™</sup> P </a>(TSS-P): <sup>25</sup> Pre-Collision System w/Pedestrian Detection (PCS w/PD), <sup>26</sup> Dynamic Radar Cruise Control (DRCC), <sup>27</sup> Lane Departure Alert, <sup>28</sup> Automatic High Beams (AHB) <sup>29</sup>	Class-IV towing hitch receiver, <sup>11</sup> ATF cooler (not available on manual transmission), engine oil cooler, power steering cooler, 130-amp alternator, 4- and 7-pin connector with converter, and Trailer-Sway Control (TSC) <sup>12</sup> (V6 only)
Driver and front passenger active headrests <sup>30</sup>	Child-protector rear door locks
Driver and front passenger Advanced Airbag System <sup>31</sup>	Driver and front passenger seat-mounted side airbags, driver and front passenger knee airbags and front and rear Roll-sensing Side Curtain Airbags (RSCA) <sup>31</sup>
LATCH (Lower Anchors and Tethers for Children) includes lower anchors for front passenger seats on Access Cab and outboard rear seats on Double Cab	Engine immobilizer <sup>33</sup>

**CONNECTED SERVICES**

Safety Connect <sup>®</sup> </a> <sup>34</sup> — includes Emergency Assistance button, enhanced Roadside Assistance, <sup>35</sup> Automatic Collision Notification and Stolen Vehicle Locator. <sup>36</sup> Subscription required after trial. <sup>37</sup> 4G network dependent.	Service Connect </a> <sup>40</sup> — receive personalized maintenance updates and vehicle health reports. Subscription required after trial. <sup>41</sup> 4G network dependent.
Wi-Fi Connect</a> <sup>38</sup> — includes AT&T Wi-Fi hotspot. Subscription required after trial. <sup>39</sup> 4G network dependent.	

**CONNECTED SERVICES** (continued)

Remote Connect</a><sup>42</sup> — remotely interact with your vehicle through the Toyota app<sup>13</sup> via your smartwatch,<sup>44</sup> Amazon Alexa-enabled devices,<sup>19</sup> and Google Assistant™-enabled devices.<sup>45</sup> Allowing you to lock/unlock doors, start and stop the vehicle, locate your last parked location, check vehicle status and monitor guest drivers. Subscription required after trial.<sup>46</sup> 4G network dependent.

## Line B Supporting Documentation

Cost History Information from Public Works Dept:

<b>ASSET NUMBER COST HISTORY FOR TUNDRAS</b> <b>07/01/2021 TO 06/30/2022</b>		
Qty.	Vehicle Description	FY21-22 Annual Maint. Cost
	2017 Toyota Tundra	\$3,694.38
	2017 Toyota Tundra	\$5,196.53
	2017 Toyota Tundra	\$4,400.15
	Total	\$13,291.06
	<b>Average Annual Mainitenace</b>	<b>\$4,430.35</b>

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# Operational Expansion

- To meet the needs for our current operation, there is a total increase of 5 vehicles in this proposed agreement.
- Current Fleet: 19 Total
  - 10 Tacomas
  - 3 Tundras
  - 1 Sequoia
  - 1 Rav4
  - 2 Tacomas 2x2 - Parking
  - 2 Tacomas 4x4 - Beach Maintenance
- New Fleet Request: 24 Total
  - 11 Tacomas
  - 8 Tundras
  - 1 Rav4
  - 2 Tacomas 2x2 - Parking
  - 2 Tacomas 4x4 - Beach Maintenance
- Total Increase of 5 Vehicles



## Radio and Equipment Upfitting Costs

Description	Division	Quantity	Estimated Costs	Total
Radio Equipment Install for 5 Additional Vehicles	Public Works-Fleet	5	\$ 570	\$ 2,850
Radio Equipment Items for 5 Additional Vehicles	Fire-Marine Safety	5	\$ 9,077	\$ 45,387
Vehicle Upfit Labor and Items	Fire-Marine Safety	24	\$ 11,193	\$268,632
Total Radio and Equipment Upfitting Request				\$316,869

Cost Estimates



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Description	Amount
Public Works Dept Shop Rate	\$ 143
x 4 Hours of Labor to Install Radio	\$ 570
x 5 Radios	\$ 2,850
<b>Radio Equipment Install for 5 Additional Vehicles: \$2,850</b>	
Note: Heavy truck vendors rates are approximately \$350 per hour.	

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Description	Amount
1 Radio Item (Motorola Quote)	\$ 7,502
x 10% Anticipated Price Increase #1	\$ 750
1 Radio Item Price After 1st Price Increase	\$ 8,252
x 10% Anticipated Price Increase #2	\$ 825
Radio Item Price After 2nd Price Increase	\$ 9,077
x 5 Radios	\$ 45,387
<b>Radio Equipment Items for 5 Additional Vehicles: \$45,387</b>	
Note: Per Vendor, the vendor did not apply price increase during Covid and the vendor is anticipating 2 price increases within the year.	

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Description	Amount
1 Vehicle Upfit Labor and Items (Lehr Quote)	\$ 11,193
x 24 New Vehicles	\$ 268,632
<b>Vehicle Upfit Labor and Items for 24 New Vehicles: \$268,632</b>	



QUOTE-2031425  
AXP6500 DUAL HEAD RADIO  
QUOTE

Billing Address:  
HUNTINGTON BEACH FIRE  
DEPT, CITY OF  
2000 MAIN ST  
HUNTINGTON BEACH,  
CA 92648  
US

Quote Date:01/31/2023  
Expiration Date:04/01/2023  
Quote Created By:  
Mark Carry  
MR Account Manager  
mark.carry@bearcom.com  
3102613620

End Customer:  
HUNTINGTON BEACH FIRE DEPT, CITY  
OF  
EDDIE CORELLA  
ecorella@surfcity-hb.org  
714 536 5461

Contract: 22477 - ORANGE COUNTY CA

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6500 / Enh Series	5.5 APX 6500 ENHANCED DUAL CONTROL HEAD WITH ENCRYPTION APX	1		\$6,656.64	\$6,775.37
1	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	1	\$3,253.00	\$2,379.45	\$2,379.45
1a	GA09008AA	ADD: GROUP SERVICES	1	\$165.00	\$119.63	\$119.63
1b	G996AS	ENH: OVER THE AIR PROVISIONING	1	\$110.00	\$79.75	\$79.75
1c	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	1	\$0.00	\$0.00	\$0.00
1d	G628AC	ADD: REMOTE MOUNT CABLE 17 FT APX	2	\$17.00	\$13.60	\$27.20
1e	G51AU	ENH: SMARTZONE OPERATION APX6500	1	\$1,320.00	\$957.00	\$957.00
1f	G67DU	ADD: REMOTE MOUNT O7 APXM	1	\$327.00	\$237.08	\$237.08
1g	G78AT	ENH: 3 YEAR ESSENTIAL SVC	1	\$176.00	\$176.00	\$176.00
1h	GA00092AV	ADD: APXM DUAL O7 CH (STANDARD KEYPAD)	1	\$627.00	\$454.58	\$454.58



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.  
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800



QUOTE-2031425  
AXP6500 DUAL HEAD RADIO  
QUOTE

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1i	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	1	\$814.00	\$590.15	\$590.15
1j	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	2	\$66.00	\$47.85	\$95.70
1k	G843AH	ADD: AES ENCRYPTION AND ADP	1	\$523.00	\$379.18	\$379.18
1l	GA00805AA	ADD: APX 07 CONTROL HEAD (STANDARD KEYPAD)	1	\$695.00	\$503.88	\$503.88
1m	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00	\$0.00	\$0.00
1n	G335AW	ADD: ANT 1/4 WAVE 762-870MHZ	1	\$15.00	\$10.88	\$10.88
1o	G806BL	ENH: ASTRO DIGITAL CAI OP APX	1	\$567.00	\$411.08	\$411.08
1p	W22BA	ADD: STD PALM MICROPHONE APX	2	\$79.00	\$57.28	\$114.56
1q	G361AH	ENH: P25 TRUNKING SOFTWARE APX	1	\$330.00	\$239.25	\$239.25
Product Services						
2	LSV00Q01073A	DEVICE MISCELLANEOUS DEVICE PARTS/EQUIPMENT h1835	1	\$115.38	\$115.38	\$115.38
Product Services						
3	HKN6168B	CABLE, REMOTE MOUNT, 10M	1	\$89.76	\$71.80	\$71.80
Subtotal						\$6,962.55
Estimated Tax						\$539.60
Grand Total						\$7,502.15(USD)

Notes:



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800



## Sales Quote

Page: 1

1370 North McCan Street Anaheim, CA 92806  
Phone: 714-988-4830 Fax: 714-414-0244

Quote Number: 37746  
Document Date: 8/18/2022  
Terms: Net 30  
Payment Method:

Sell City of Huntington Beach  
To: Foxcroft Sterling  
PO Box 784  
Huntington Beach, CA 92648  
Phone:

Ship City Of Huntington Beach  
To: Marine Safety  
103 Pacific Coast Hwy  
Huntington Beach, CA 92648  
Phone: 800-982-8468

Ship Via Installation at Lehr  
Tax Ident. Type Legal Entity

Customer ID 30165  
SalesPerson Beau Shumway

### Vehicle Information:

PRICES ARE VALID FOR 30 DAYS FROM DATE OF QUOTE UNLESS OTHERWISE SPECIFIED

Item No.	Description	Manufacturer Name	Quantity	Unit Price	Total Price
L	3 New Tundra project LABOR CHARGES - De-install Lightbar, Radio, and front speaker for re use	Labor Items	6	105.00	630.00
L	LABOR CHARGES	Labor Items	66	105.00	6,930.00
TLIR	ION T-SERIES LINEAR SUPER-LED, RED (grill) PROMO	Whelen	6	97.80	586.80
SAK9	re-use strip speaker SPEAKER BRACKET	Whelen	3	29.40	88.20
STPKT100	Roof Equipment re-use strip light bar from units LIGHTBAR STRAP KIT #100	Whelen	3	69.00	207.00
TLIR	Side Equipment ION T-SERIES LINEAR SUPER-LED, RED	Whelen	12	97.80	1,173.60
C399	fender lighting for intersections - if able to find solution w/ no body holes Drivers Compartment CENCOM CORE WCX CONTROL CENTER	Whelen	3	1,049.00	3,147.00
CCTL6	WeCanX ROTARY KNOB/SLIDE CONTROL HEAD	Whelen	3		
CCP	CORE CONTROL POINT (required to make older gen light bar work with controller)	Whelen	3	129.00	387.00
950	POS WIG WAG	Code 3	3	60.01	180.03
LEER LEGEND SHELL	Back End Equipment LEER CAMPER SHELL, LEGEND MODEL - BUILT TO SPECS Toyota Super Sonic Red w/ built in THULE Trac Rac II	Misc Parts	3	2,919.00	8,757.00
DT4	2022 TOYOTA TUNDRA 6.5' BED	Misc Parts	3	1,304.99	3,914.97
AD30LOCKSET	LOCKS FOR DECKED DRAWER SYSTEMS	Misc Parts	3	42.50	127.50
NPN	CG1500-7348 - Cargo glide mounted to top of DECKED system	Service Items	3	1,399.20	4,197.60
INSTALL	INSTALL MATERIALS	Service Items	3	275.00	825.00



1370 North McCan Street Anaheim, CA 92806  
Phone: 714-988-4830 Fax: 714-414-0244

## Sales Quote

Page: 2

Quote Number: 37746  
Document Date: 8/18/2022  
Terms: Net 30  
Payment Method:

Sell To: City of Huntington Beach  
Foxcroft Sterling  
PO Box 784  
Huntington Beach, CA 92648  
Phone:

Ship To: City Of Huntington Beach  
Marine Safety  
103 Pacific Coast Hwy  
Huntington Beach, CA 92648  
Phone: 800-982-8468

Ship Via Installation at Lehr  
Tax Ident. Type Legal Entity

Customer ID 30165  
SalesPerson Beau Shumway

### Vehicle Information:

PRICES ARE VALID FOR 30 DAYS FROM DATE OF QUOTE UNLESS OTHERWISE SPECIFIED

Item No.	Description	Manufacturer Name	Quantity	Unit Price	Total Price
F	Shipping Charges	Service Items	3	200.00	600.00

Agency Approval

Name: \_\_\_\_\_

Auth. Signature: \_\_\_\_\_

Amount Subject to Sales Tax

23591.70

Amount Exempt from Sales Tax

8,160.00

**Subtotal:** 31,751.70

Total Sales Tax: 1828.36

**Total:** 33,580.06

PLEASE READ: No returns without approval and an RMA# will be accepted. All shortages, damage, or return claims must be made within 10 days of invoice date. NO EXCEPTIONS. A copy of the invoice and RMA paperwork must be shipped with returns. All return orders or cancellations are subject to a 25% restocking fee plus freight. Any change orders made 60 days prior to the installation date may be subject to a production delay and pricing changes. PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE.

\$33,580.06 for 3 New Vehicle Upfits  
\$11,193 for 1 New Vehicle Upfits  
\$268,632 for 24 New Vehicle Upfits

## Cost Estimates