



# **Authorize Execution of an Agreement with Toyota for Vehicles for Marine Safety, Beach Parking, and Beach Maintenance**

Huntington Beach Fire Department  
February 21, 2023

# Operational History

- 2008 - First Contract with Toyota
  - Fleet Consisted of:
    - 10 Tacomas
    - 3 Tundras
    - 1 Sequoia
    - 1 Rav4
    - 2 Tacomas 2x2 - Parking
    - 2 Tacomas 4x4 - Beach Maintenance
- 2013 - Increased Jurisdiction to include Sunset Beach
  - Continued with the Marine Safety fleet of 15 vehicles.
- 2020 - Increased Operation - Created a need for more response units
  - Increased operation w/ actively guarding/patrolling all beaches within Huntington Harbour.
  - Added an additional (1) on-call unit for safety for a total of (2) on-call units staffed per night.



# Operational Expansion

- To meet the needs for our current operation, there is a total increase of 5 vehicles in this proposed agreement.
- Current Fleet: 19 Total
  - 10 Tacomas
  - 3 Tundras
  - 1 Sequoia
  - 1 Rav4
  - 2 Tacomas 2x2 - Parking
  - 2 Tacomas 4x4 - Beach Maintenance
- New Fleet Request: 24 Total
  - 11 Tacomas
  - 8 Tundras
  - 1 Rav4
  - 2 Tacomas 2x2 - Parking
  - 2 Tacomas 4x4 - Beach Maintenance
- Total Increase of 5 Vehicles



# Cost Savings

Model	Qty	MSRP \$ from Toyota Website	Division	Total
Tacoma 4x4 Double Cab	11	\$ 47,921	Fire-Marine Safety	\$ 527,131
Tundra 4x4	8	\$ 60,964	Fire-Marine Safety	\$ 487,712
RAV4	1	\$ 32,150	Fire-Marine Safety	\$ 32,150
Tacoma 4x2	2	\$ 35,965	Community Services-Beach Parking	\$ 71,930
Tacoma 4x4 Double Cab	2	\$ 40,904	Community Services-Beach Maintenance	\$ 81,808
Cost Savings from Not Purchasing Vehicles	24			\$ 1,200,731





# Costs

## Annual Maintenance Costs

Description	Division	Quantity	Estimated Costs	Total
1 Year Maintenance for 5 Additional Vehicles	Public Works-Fleet	5	\$ 4,430	\$ 22,150
Total Maintenance Request				\$ 22,150

## Radio and Equipment Upfitting Costs

Description	Division	Quantity	Estimated Costs	Total
Radio Equipment Install for 5 Additional Vehicles	Public Works-Fleet	5	\$ 570	\$ 2,850
Radio Equipment Items for 5 Additional Vehicles	Fire-Marine Safety	5	\$ 9,077	\$ 45,387
Vehicle Upfit Labor and Items	Fire-Marine Safety	24	\$ 11,193	\$268,632
Total Radio and Equipment Upfitting Request				\$316,869



# Net Cost Savings

## Costs By Budget Category

Total Maintenance Costs	\$	22,150
Total Radio and Equipment Upfitting Costs	\$	316,869
Total Maintenance and Radio and Equipment Costs	\$	339,019
Transfer Existing Fire Department Budget to this Request	\$	(100,000)
Total Budget Request	\$	239,019

## Costs By Department

Public Works-Fleet Budget Request	\$	25,000
Fire-Marine Safety Budget Request	\$	314,019
Transfer Existing Fire Department Budget to this Request	\$	(100,000)
Total Budget Request	\$	239,019

## Net Cost Savings

Cost Savings from Not Purchasing Vehicles	\$	1,200,731
Total Budget Request after Transferring \$100K from Existing Fire Dept Budget	\$	239,019
Net Cost Savings	\$	961,712



## **Recommended Action:**

Authorize execution of an agreement with Toyota for vehicles for Marine Safety, Beach Parking, and Beach Maintenance (attached).

## **Alternative Action(s):**

- 1) Do not authorize execution of an agreement with Toyota for vehicles for Marine Safety, Beach Parking, and Beach Maintenance, and direct staff to directly purchase 24 vehicles with new budget appropriations of City funds; or
- 2) Do not approve the agreement and direct staff accordingly.



# Questions?

