



CITY OF HUNTINGTON BEACH

Sole-Source Justification



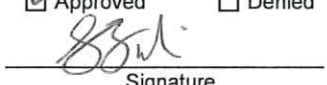


(For use on all goods and services acquisitions.)

RECEIVED

SEP 23 2024

Finance Department

This justification document consists of two (2) pages. All information must be provided and all questions must be answered. The "Required Approvals" section must include a date for each signature, as appropriate for the transaction.

Requesting Department Information			
Date: August 2, 2024			
Requestor Name: Jim Merid		Division Manager: Tom Herbel <small>(Type names. Do not sign.)</small>	
Department: Public Works		Department Head: Chau Vu <small>(Type names. Do not sign. Must be same as signature below.)</small>	
Department Contact Information			
Contact Name: Jim Merid		Street Address: 2000 Main Street	
Telephone: (714) 374.1548			
Fax:		Shipping Address: 2000 Main Street, Huntington Beach, CA 92648	
Cellular phone: (714) 337.1981			
Required Contact Information			
Contractor/Supplier Name: Clean Earth Rovers			
Contractor/Supplier Address: 5941 Rive Rd., #2			
Contractor/Supplier City/State/Zip: Cincinnati, OH 45233			
Original Contract Amount:* \$201,800 <small>(*Includes original contract and previously approved amendments)</small>		Amendment Amount:* (if applicable) \$ <small>(*Current amendment only)</small>	New Contract Amount:* \$ <small>(*Includes original contract and all amendments, including current amendment)</small>
Provide a brief description of the acquisition, including all goods and/or services the contractor will provide:			
Contract Type and Term			
Contract Type:		Contract Term:	What account number will be used to purchase?
Select One: <input type="checkbox"/> Goods <input checked="" type="checkbox"/> Service <input type="checkbox"/> Goods & Services		Begin: 11/1/2024 End: 10/30/2027	Business Unit: 89285201 Object Code: 82500
Required Approvals			
Department Head <input checked="" type="checkbox"/> Approved <input type="checkbox"/> Denied  Signature  Date	Finance Manager - Budget <input checked="" type="checkbox"/> Approved <input type="checkbox"/> Denied  Signature 9/27/2024 Date	Chief Financial Officer <input checked="" type="checkbox"/> Approved <input type="checkbox"/> Denied  Signature 10/2/24 Date	Assistant City Manager <input checked="" type="checkbox"/> Approved <input type="checkbox"/> Denied  Signature Oct 3, 24 Date <small>(Transactions exceeding \$50,000 must be approved by City Council)</small>



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Complete responses must be provided for all of the following items.

A. THE GOOD/SERVICE REQUESTED IS RESTRICTED TO ONE SUPPLIER FOR THE REASONS STATED BELOW:

1. Why is the acquisition restricted to this goods/services/supplier?

(Explain why the acquisition cannot be competitively bid.)

Clean Earth Rovers provides a service to clean and remove trash/debris from open bodies of water using a remote marine vessel that can be automated or manned depending on the conditions and amount of trash/debris. The service employs the use of a small (3ft X 5ft) marine vessel that can be programmed to clean an area similar to a "Roomba" or manual as needed.

2. Provide the background of events leading to this acquisition.

City staff was in search of a means and method to remove trash/debris in Huntington Harbour that tend to accumulate in tight corners and pockets in the harbor which are inaccessible to boats or by land. This trash/debris often disintegrates into smaller particulars which are then dispersed in the harbor. Besides reducing the aesthetic quality of the water in the harbor, trash/debris has a negative impact on the water quality of the harbor waters.

3. Describe the uniqueness of the acquisition (why was the good/service/supplier chosen?).

Clean Earth Rovers is the only vendor on the market with a marine vessel small enough to access the tight pockets and eddys in the harbor where trash/debris tends to accumulate. City staff conducted two pilot studys (Feb-April 2024 and July - September 2024) to assess the effectiveness of the services and determined that the amount of trash collected justified the costs. During the two pilot studies, over 2,000lbs of trash were collected from the harbor ranging in size from 1/2 inch to 8 inches.

Clean Earth Rovers also has the ability to respond to oil spills rapidly as it doesn't require much effort to launch and can contain the oil in areas that are inaccessible to other large marine vessels such as boats.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

The services provided by Clean Earth Rovers allow the City to remove trash/debris in an effective manner preventing the degradation of the waters in Huntington Harbour as well as the interconnected Bolsa Chica Wetlands which is a protected natural estuary.

5. What market research was conducted to substantiate no competition, including evaluation of other items considered?

(Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The names and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

City staff conducted online research and conferred with staff from the City of Newport Beach which is currently in process of purchasing two Clean Earth Rover units for their staff to conduct trash removal services in Newport Harbor.

B. PRICE ANALYSIS

1. How was the price offered determined to be fair and reasonable?

(Explain what the basis was for comparison and include cost analyses as applicable.)

The service price is based on the number of days of service per week and was determined to be similar or less than the service costs for other trash removal services of marine waters. This includes services provided to the City by Nooman's Construction which conducts trash removal services in the main channels of the harbor.

2. Describe any cost savings realized or costs avoided by acquiring the goods/services from this supplier.

City will save on costs related to removing some of the trash/debris that washes onto City beaches by removing the trash in the water before disintergration in smaller and harder to recover particles. Clean Earth Rovers also has the ability to respond to oil spill in the harbor in a rapid fashion could limit the impact of the oil spill and reduce the costs associated with abating oil from a larger area.

Remit completed form to:

City of Huntington Beach – Purchasing Division
2000 Main Street, Huntington Beach, CA 92648-2702

