



CITY OF HUNTINGTON BEACH

To: Honorable Chair and Finance Commissioners
From: Zack Zithisakthanakul, Acting Chief Financial Officer
Date: March 25, 2026
Subject: **Supplemental Communication for the March 25, 2026, Finance Commission Meeting**

Attached is a Supplemental Communication to the Finance Commissioners (Received after distribution of the Agenda):

FINANCE COMMISSIONER ITEMS

#6. (26-251) - (1) email received from a Commissioner regarding the Sports Complex – Two Attachments

- Attachment #1 – Raw Expenses Sports Complex
- Attachment #2 - Revenue Sports Complex 2021 - 2025

#7. (26-252) – (1) email received from a Commissioner regarding update to Presentation and Discussion – Relating to Cities Facilities, Operations, and Concession Agreements – Two Attachments

- Attachment #1 – Punch List of Issues v2
- Attachment #2 – Request for Financial Documentation 031726_Redacted

Raw Revenue As reported by HBSC Partners, LLC

2021	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Batting Cages									\$ 4,416.00	\$ 8,700.00	\$ 6,097.00	\$ 4,239.00	\$ 23,452.00
Parking													\$ -
Food/Beverage													\$ -
League Fees									\$ 19,160.00	\$ 24,315.00	\$ 2,230.00	\$ 14,480.00	\$ 60,185.00
Rentals/Registrations									\$ 12,710.00	\$ 17,475.00	\$ 17,162.50	\$ 16,075.00	\$ 63,422.50
Tournament/Event									\$ 17,384.50	\$ 35,981.00	\$ 17,068.50	\$ 48,842.50	\$ 119,276.50
Advertising													\$ -
Retail													\$ -
Monthly Total									\$ 53,670.50	\$ 86,471.00	\$ 42,558.00	\$ 83,636.50	\$ 266,336.00
Rent To City									\$ 5,367.05	\$ 8,647.10	\$ 4,255.80	\$ 8,363.65	\$ 26,633.60
Field Maintenance Charges											\$ 7,500.00	\$ 3,750.00	\$ 11,250.00
Net to City									\$ 5,367.05	\$ 8,647.10	\$ (3,244.20)	\$ 4,613.65	\$ 15,383.60

2022	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Batting Cages	\$ 12,537.00	\$ 13,917.68	\$ 10,300.75	\$ 16,849.31	\$ 17,066.39	\$ 17,230.40	\$ 9,305.61	\$ 8,879.73	\$ 8,763.00	\$ 9,653.72	\$ 8,649.94	\$ 5,817.92	\$ 138,971.45
Parking													\$ -
Food/Beverage													\$ -
League Fees	\$ 13,565.00	\$ 10,785.00	\$ 7,775.00	\$ 18,855.00	\$ 1,300.00	\$ 880.00	\$ 7,230.00	\$ 40,810.00	\$ 7,080.00	\$ 550.00	\$ 4,290.00	\$ 29,335.00	\$ 142,455.00
Rentals/Registrations	\$ 25,820.00	\$ 21,347.50	\$ 10,191.50	\$ 18,840.00	\$ 16,732.50	\$ 9,517.50	\$ 20,070.00	\$ 14,879.00	\$ 30,695.27	\$ 22,258.00	\$ 13,947.00	\$ 28,995.00	\$ 233,293.27
Rentals/Agreements													\$ -
Tournament/Event	\$ 366.00	\$ 59,191.50	\$ 42,484.50	\$ 56,959.00	\$ 31,387.00	\$ 16,520.00	\$ 45,132.50	\$ 161,225.00	\$ 26,942.50	\$ 35,276.00	\$ 59,872.00	\$ 37,390.00	\$ 572,746.00
Advertising				\$ 5,000.00			\$ 5,000.00						\$ 10,000.00
Retail													\$ -
Monthly Total	\$ 52,288.00	\$ 105,241.68	\$ 70,751.75	\$ 116,503.31	\$ 66,485.89	\$ 44,147.90	\$ 86,738.11	\$ 225,793.73	\$ 73,480.77	\$ 67,737.72	\$ 86,758.94	\$ 101,537.92	\$ 1,097,465.72
Rent To City	\$ 5,228.80	\$ 10,524.17	\$ 7,075.18	\$ 11,650.33	\$ 6,648.59	\$ 4,414.79	\$ 8,673.81	\$ 22,579.37	\$ 8,817.69	\$ 8,128.53	\$ 10,411.07	\$ 12,184.55	\$ 116,336.88
Field Maintenance Charges	\$ 7,500.00	\$ 7,500.00	\$ 7,500.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 97,200.00
Net to City	\$ (2,271.20)	\$ 3,024.17	\$ (424.82)	\$ 3,350.33	\$ (1,651.41)	\$ (3,885.21)	\$ 373.81	\$ 14,279.37	\$ 517.69	\$ (171.47)	\$ 2,111.07	\$ 3,884.55	\$ 19,136.88

2023	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Batting Cages	\$ 8,240.89	\$ 4,525.95	\$ 10,625.27	\$ 11,013.96	\$ 14,416.59	\$ 12,118.82	\$ 11,060.69	\$ 9,320.22	\$ 8,071.44	\$ 9,951.54	\$ 6,154.64	\$ 3,773.96	\$ 109,273.97
Parking													\$ -
Food/Beverage													\$ -
League Fees	\$ 15,475.00	\$ 4,600.00	\$ 4,270.00	\$ 20,960.00	\$ 2,025.00	\$ 495.00	\$ 7,195.00	\$ 29,045.00	\$ 8,590.00	\$ 495.00	\$ 3,315.00	\$ 25,320.00	\$ 121,785.00
Rentals/Registrations	\$ 18,840.00	\$ 19,540.00	\$ 25,979.00	\$ 16,276.00	\$ 25,995.00	\$ 25,522.50	\$ 16,275.00	\$ 23,980.00	\$ 28,388.00	\$ 26,380.00	\$ 21,145.00	\$ 17,395.00	\$ 265,715.50
Rentals/Agreements													\$ -
Tournament/Event	\$ 29,952.00	\$ 18,870.00	\$ 29,300.00	\$ 57,930.00	\$ 28,927.25	\$ 64,267.00	\$ 65,585.00	\$ 54,350.00	\$ 136,052.00	\$ 82,633.00	\$ 41,887.00	\$ 68,920.00	\$ 678,673.25
Advertising												\$ 1,500.00	\$ 1,500.00
Retail													\$ -
Monthly Total	\$ 72,507.89	\$ 47,535.95	\$ 70,174.27	\$ 106,179.96	\$ 71,363.84	\$ 102,403.32	\$ 100,115.69	\$ 116,695.22	\$ 181,101.44	\$ 119,459.54	\$ 72,501.64	\$ 116,908.96	\$ 1,176,947.72
Rent To City	\$ 8,700.95	\$ 5,704.31	\$ 8,420.91	\$ 12,741.60	\$ 8,563.66	\$ 12,288.40	\$ 12,013.88	\$ 14,003.43	\$ 25,354.20	\$ 16,724.34	\$ 10,150.23	\$ 16,367.25	\$ 151,033.16
Field Maintenance Charges	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 99,600.00
Net to City	\$ 400.95	\$ (2,595.69)	\$ 120.91	\$ 4,441.60	\$ 263.66	\$ 3,988.40	\$ 3,713.88	\$ 5,703.43	\$ 17,054.20	\$ 8,424.34	\$ 1,850.23	\$ 8,067.25	\$ 51,433.16

2024	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Batting Cages	\$ 16,471.90	\$ 10,515.00	\$ 9,642.56	\$ 11,144.51	\$ 8,506.97	\$ 4,705.29							\$ 60,986.23
Parking													\$ -
Food/Beverage							\$ 2,157.54	\$ 11,852.22	\$ 4,478.69	\$ 970.72	\$ 685.75	\$ 6,916.18	\$ 27,061.10
League Fees	\$ 9,615.00	\$ 7,980.00	\$ 1,740.00	\$ 22,370.00	\$ 5,695.00	\$ 745.00	\$ 8,390.00	\$ 32,290.00	\$ 4,630.00		\$ 5,215.00	\$ 17,860.00	\$ 116,530.00
Rentals/Registrations	\$ 33,745.00	\$ 10,273.00	\$ 23,237.50	\$ 15,760.00	\$ 14,767.50	\$ 15,215.50	\$ 17,647.50	\$ 16,640.00	\$ 22,075.00	\$ 19,384.00	\$ 11,390.00	\$ 18,340.00	\$ 218,475.00
Rentals/Agreements							\$ -	\$ -	\$ -	\$ -	\$ 14,485.00	\$ 12,530.00	\$ 27,015.00

Tournament/Event	\$ 38,817.00	\$ 16,055.00	\$ 54,115.00	\$ 11,505.00	\$ 65,474.90	\$ 57,045.00	\$ 65,910.00	\$ 33,351.00	\$ 128,482.75	\$ 44,762.00	\$ 78,052.00	\$ 84,560.00	\$ 678,129.65
Advertising		\$ 1,950.00						\$ 6,500.00					\$ 8,450.00
Retail													\$ -
Monthly Total	\$ 98,648.90	\$ 46,773.00	\$ 88,735.06	\$ 60,779.51	\$ 94,444.37	\$ 77,710.79	\$ 94,105.04	\$ 100,633.22	\$ 159,666.44	\$ 65,116.72	\$ 109,827.75	\$ 140,206.18	\$ 1,136,646.98
Rent To City	\$ 13,810.85	\$ 6,548.22	\$ 12,422.91	\$ 8,509.13	\$ 13,222.21	\$ 10,879.51	\$ 13,174.71	\$ 14,088.65	\$ 25,546.63	\$ 10,418.68	\$ 15,972.44	\$ 22,432.99	\$ 167,026.93
Field Maintenance Charges	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 8,300.00	\$ 99,600.00
Net to City	\$ 5,510.85	\$ (1,751.78)	\$ 4,122.91	\$ 209.13	\$ 4,922.21	\$ 2,579.51	\$ 4,874.71	\$ 5,788.65	\$ 17,246.63	\$ 2,118.68	\$ 7,672.44	\$ 14,132.99	\$ 67,426.93

2025	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Batting Cages													\$ -
Parking	\$ 19,980.00	\$ 3,420.00	\$ 4,620.00	\$ 2,100.00	\$ 1,980.00	\$ 360.00	\$ 200.00	\$ 2,640.00	\$ 3,640.00	\$ 2,320.00	\$ 800.00	\$ 1,600.00	\$ 43,660.00
Food/Beverage	\$ 1,170.50	\$ 5,050.94	\$ 3,462.47	\$ 4,253.70	\$ 6,083.50	\$ 5,774.87	\$ 8,264.64	\$ 4,753.33	\$ 4,630.10	\$ 4,659.10	\$ 1,071.57	\$ 3,967.68	\$ 53,142.40
League Fees	\$ 9,905.00	\$ 550.00	\$ 475.00	\$ 15,130.00	\$ 1,940.00	\$ 990.00	\$ 5,925.00	\$ 22,635.00	\$ 2,075.00	\$ 745.00	\$ 4,460.00	\$ 20,820.00	\$ 85,650.00
Rentals/Registrations	\$ 17,495.00	\$ 16,395.00	\$ 10,150.00	\$ 9,035.00	\$ 8,360.00	\$ 6,700.00	\$ 6,330.00	\$ 9,040.00	\$ 8,150.00	\$ 7,120.00	\$ 5,675.00	\$ 8,955.00	\$ 113,405.00
Rentals/Agreements	\$ 18,080.00	\$ 19,100.00	\$ 24,075.00	\$ 22,844.00	\$ 27,545.00	\$ 20,774.00	\$ 26,565.00	\$ 28,550.00	\$ 22,285.00	\$ 39,535.00	\$ 19,070.00	\$ 20,437.50	\$ 288,860.50
Tournament/Event	\$ 69,381.00	\$ 62,850.00	\$ 20,120.00	\$ 59,210.00	\$ 65,272.00	\$ 57,276.75	\$ 79,914.00	\$ 129,780.00	\$ 77,390.00	\$ 85,219.50	\$ 37,706.50	\$ 35,210.00	\$ 779,329.75
Advertising										\$ 4,000.00			\$ 4,000.00
Retail													\$ -
Revenue Monthly Total	\$ 136,011.50	\$ 107,365.94	\$ 62,902.47	\$ 112,572.70	\$ 111,180.50	\$ 91,875.62	\$ 127,198.64	\$ 197,398.33	\$ 118,170.10	\$ 143,598.60	\$ 68,783.07	\$ 90,990.18	\$ 1,368,047.65
Rent to City	\$ 21,761.84	\$ 17,178.55	\$ 10,064.40	\$ 18,011.63	\$ 17,788.88	\$ 14,700.10	\$ 20,351.78	\$ 31,583.73	\$ 18,907.22	\$ 22,975.78	\$ 11,005.29	\$ 14,558.43	\$ 218,887.62
Field Maintenance Charges	\$ 8,300.00	\$ 8,300.00	\$ 9,130.00	\$ 9,130.00	\$ 9,130.00	\$ 9,130.00	\$ 9,130.00	\$ 9,130.00	\$ 9,130.00	\$ 9,130.00	\$ 9,130.00	\$ 9,130.00	\$ 107,900.00
Net to City	\$ 13,461.84	\$ 8,878.55	\$ 934.40	\$ 8,881.63	\$ 8,658.88	\$ 5,570.10	\$ 11,221.78	\$ 22,453.73	\$ 9,777.22	\$ 13,845.78	\$ 1,875.29	\$ 5,428.43	\$ 110,987.62
Revenue Change 2025 vs 2024	\$ 37,362.60	\$ 60,592.94	\$ (25,832.59)	\$ 51,793.19	\$ 16,736.13	\$ 14,164.83	\$ 33,093.60	\$ 96,765.11	\$ (41,496.34)	\$ 78,481.88	\$ (41,044.68)	\$ (49,216.00)	\$ 231,400.67

Totals
HBSC Revenue \$ 5,045,444.07
Net Rent \$ 264,368.19
Percent of Revenue 5%