ADULT SPORTS COMPARISON OF PROGRAM REVENUES & EXPENSES

Before and After Operational/Management Agreement (1)

STAFF RUN PROGRAM	<u>Actual</u>	CONTRACTED PROGRAM	<u>Actuals</u>	<u>Actuals</u>	<u>Unaudited</u>
REVENUE	FY 18/19	<u>REVENUE</u>	FY 22/23	fy 23-24	fy 24-25
Adult Sports	498,896	HBSC	127,215	159,673	201,139
Batting Cages	48,432				
	547,328		127,215	159,673	201,139
	_	Contract began Sept 2021 @ 10%	@ 10%-12%	@ 12%-14%	@ 16%
			Year 2	Year 3	Years 4,5,6
STAFF-RUN PROGRAM	<u>Actuals</u>	CONTRACTED PROGRAM	<u>Actuals</u>	<u>Actuals</u>	<u>Unaudited</u>
EXPENSES	FY 18/19	<u>EXPENSES</u>	FY 22-23	FY 23-24	FY 24-25
Adult Sports (inc. 2 FTE, plus Temp)	524,606 (2)				
less MCS Restroom Janitorial	-28,050	Adult Sports	119,182	120,905	132,985
Adult Soccer	9,182	(inc. maintenance for outlying fields)			
Total	505,738		119,182	120,905	132,985
Surplus Revenue	41,590	Surplus Revenue	8,033	38,768	68,154
NET LOSS/GAIN - COMPARED TO FY 18-1	9	(3)	-33,557	-2,822	26,565

Footnotes:

- 1) Compares only Adult Sports recreation program costs (janitorial, methane mitigation, landscaping recurring costs not included)
- 2) Actuals are less than budgeted amount due to vacant CLS Rec Coordinator position during FY 18-19
- 3) The Net Loss/Grain amounts do not include the Citywide PERS savings associated with the elimination of one CLS Supervisor position and one CLS Rec Coordinator position no longer needed as a result of the existing Operational/Management agreement