



Huntington Beach
2000 Main Street
Huntington Beach, CA 92648

To: Chief Martin Ortiz,

On behalf of Rosenbauer America and Velocity Fire Equipment, thank you for allowing us to provide this proposal for one (1) additional pumper. As committed by our Chief Operating Officer Sven at your last visit, we are offering the 2024 emission engine and matching our last offer for the pumper purchased in 2024.

The total contract price of the tag-on apparatus is listed below and includes a prepay discount, delivery FOB Huntington Beach, all training as well as a 100% performance bond.

One (1) pumper	\$1,213,148
Prepay discount	-\$46,500
Subtotal	\$1,166,648
Sales Tax @ 7.75%	\$90,415.22
Total contract price	\$1,257,063.22

The volatile world of tariffs right now require us to make you aware that this vehicle may be subject to tariffs as we approach the process of ordering parts. We remain committed to fairly and honestly evaluating the impact and providing Huntington Beach with that information. In the current state we expect that impact to be 6% which may be necessary for this order as we go through the process of securing materials.

Sincerely,

Joe Lichtscheidl
Director of Inside Sales
Rosenbauer America LLC.

Contact

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