



May 30, 2024

Deputy Chief Martin Ortiz
Huntington Beach Fire Department
2000 Main St
Huntington Beach, Ca 92648

Chief Ortiz,

On behalf of Rosenbauer America and Velocity Fire Equipment, thank you for allowing us to provide this Sourcewell proposal for one (1) additional Pumper to be built to match the specifications for the pumpers ordered under your PO# 29540-OP. In order for the quoted pricing to be held, we are requesting a formal letter of intent to be issued by the City with assurances that a PO will be issued for the apparatus and the contract paid in full prior to August 1, 2024. Once we receive the letter, we will extend and hold our quoted pricing until August 1, 2024.

The total contract price of the tag-on apparatus is listed below and includes a prepay discount, delivery FOB Huntington Beach, all training as well as a 100% performance bond. Delivery of the completed apparatus will align with and be at the same time as the pumpers ordered under PO# 29540-OP.

One (1) pumper	\$1,213,148
Prepay discount	-\$46,500
Subtotal	\$1,166,648
Sales Tax @7.75%	\$90,415.22
Total contract price	\$1,257,063.22

We look forward to working with you and your team on this project.

Respectfully,

Robert Wirtz

Robert Wirtz; Sales Engineer

Velocity Fire Equipment/Rosenbauer America
13800 Valley Blvd.
Fontana, CA 92335
570-578-7965
rwirtz@vvgtruck.com

