



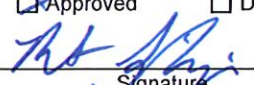



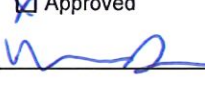
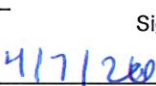


CITY OF HUNTINGTON BEACH

Sole-Source Justification

(For use on all goods and services acquisitions.)

This justification document consists of two (2) pages. All information must be provided and all questions must be answered. The "Required Approvals" section must include a date for each signature, as appropriate for the transaction.

Requesting Department Information			
Date: February 4, 2026			
Requestor Name: Johanna Bonaparte		Division Manager: Denny Bacon <small>(Type names. Do not sign.)</small>	
Department: Public Works		Department Head: Chau Vu <small>(Type names. Do not sign. Must be same as signature below.)</small>	
Department Contact Information			
Contact Name: Johanna Bonaparte		Street Address:	
Telephone: (714) 536-5522		17371 Gothard Street, Huntington Beach, CA 92647	
Fax: N/A		Shipping Address:	
Cellular phone: N/A		17371 Gothard Street, Huntington Beach, CA 92647	
Required Contact Information			
Contractor/Supplier Name: Dave Bang & Associates			
Contractor/Supplier Address: 1885 North Main Street			
Contractor/Supplier City/State/Zip: Orange, CA 92865			
Original Contract Amount:*	Amendment Amount:*	New Contract Amount:*	
\$	\$	\$250,000 Annually	
<small>(*Includes original contract and previously approved amendments)</small>	<small>(*Current amendment only)</small>	<small>(*Includes original contract and all amendments, including current amendment)</small>	
Provide a brief description of the acquisition, including all goods and/or services the contractor will provide:			
Dave Bang & Associates will provide warranty, parts, and service for playground equipment.			
Contract Type and Term			
Contract Type:	Contract Term:	What account number will be used to purchase?	
Select One: <input type="checkbox"/> Goods <input type="checkbox"/> Service <input checked="" type="checkbox"/> Goods & Services	Begin: 05/01/2026 End: 04/30/2029	Business Unit: 10085602 Object Code: 64620	
Required Approvals			
Department Head <input checked="" type="checkbox"/> Approved <input type="checkbox"/> Denied  Signature  Date	Finance Manager - Budget <input checked="" type="checkbox"/> Approved <input type="checkbox"/> Denied  Signature  Date	Chief Financial Officer <input checked="" type="checkbox"/> Approved <input type="checkbox"/> Denied  Signature  Date	Assistant City Manager <input checked="" type="checkbox"/> Approved <input type="checkbox"/> Denied  Signature  Date <small>(Transactions exceeding \$50,000 must be approved by City Council)</small>



CITY OF HUNTINGTON BEACH

Sole Source Justification

(For use on all goods and services acquisitions.)

Complete responses must be provided for all of the following items.

A. THE GOOD/SERVICE REQUESTED IS RESTRICTED TO ONE SUPPLIER FOR THE REASONS STATED BELOW:

1. Why is the acquisition restricted to this goods/services/supplier?

(Explain why the acquisition cannot be competitively bid.)

The acquisition is restricted because the playground equipment installed throughout the City's park system is manufactured by Playworld and requires proprietary replacement parts and manufacturer-authorized installation and repair services. Playworld requires that only Playworld replacement parts be used on its equipment to ensure safety, consistency, and warranty compliance. Dave Bang & Associates is the exclusive authorized representative for Playworld in California and Arizona and is the only vendor authorized to sell, install, and service Playworld equipment in the City's service area. As a result, competitive bidding is not feasible because no other vendor can legally or safely provide compatible parts or authorized labor for this equipment.

2. Provide the background of events leading to this acquisition.

Maintenance Operations is responsible for maintaining City-owned playground equipment to ensure public safety, regulatory compliance, and continued access to park amenities. Over time, playground equipment experiences wear, damage, and safety-related issues that require timely repair or replacement of components. Much of the City's playground equipment is manufactured by Playworld, which utilizes manufacturer-specific components and installation requirements. To address ongoing maintenance needs and respond efficiently to safety-related repairs, the department is seeking a multi-year service agreement with an annual not-to-exceed amount to provide access to proprietary parts and specialized labor as needed.

3. Describe the uniqueness of the acquisition (why was the good/service/supplier chosen?).

The acquisition is unique because it involves proprietary playground equipment and replacement parts that can only be sourced from the original manufacturer and installed by an authorized representative. Dave Bang & Associates is uniquely qualified as the exclusive authorized Playworld representative for the region and is the only supplier able to provide compliant parts and manufacturer-approved installation and repair services. Use of any other supplier would require non-authorized components or labor, which could compromise equipment integrity, void warranties, and expose the City to increased liability.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

If the City does not contract with the proposed supplier, Maintenance Operations would be unable to properly repair or maintain Playworld playground equipment. This could result in prolonged playground closures, increased safety hazards, reduced public access to park facilities, and potential liability exposure if equipment is left in service without proper repairs. In some cases, entire playground features may need to be taken out of service indefinitely until authorized repairs can be completed.

5. What market research was conducted to substantiate no competition, including evaluation of other items considered?

(Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The names and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

Maintenance Operations reviewed the availability of alternative vendors capable of providing playground replacement parts and repair services. Due to the proprietary nature of Playworld equipment, replacement

components must be sourced directly from the manufacturer and installed by an authorized representative. Manufacturer documentation confirms that Dave Bang & Associates is the exclusive authorized representative for Playworld in California and Arizona and that only Playworld replacement parts may be used for safety, consistency, and warranty purposes. Because no other vendors are authorized to provide compatible parts or installation services, further market outreach was not conducted, as alternative suppliers are not able to meet the City's operational and safety requirements.

B. PRICE ANALYSIS

1. How was the price offered determined to be fair and reasonable?

(Explain what the basis was for comparison and include cost analyses as applicable.)

Pricing for this acquisition is based on manufacturer-established pricing for proprietary Playworld replacement parts and task-based labor rates for specialized playground installation and repair services. Manufacturer replacement part pricing is controlled by Playworld and is not publicly distributed due to the proprietary nature of the equipment. Labor costs are quoted on a case-by-case basis depending on the scope, complexity, and safety requirements of each repair. The annual not-to-exceed amount reflects anticipated maintenance and repair needs based on the number of City-owned playground assets, historical experience, and projected safety-related work. Actual costs will be incurred only for authorized work and reviewed for reasonableness at the time services are requested.

Pricing for individual repair tasks will be reviewed and approved by the City prior to authorization to ensure costs are reasonable and within the approved not-to-exceed limit.

- ### **2. Describe any cost savings realized or costs avoided by acquiring the goods/services from this supplier.**
- Cost savings and cost avoidance are achieved by utilizing the manufacturer-authorized supplier to perform repairs using compliant parts and approved installation methods. This approach avoids the costs associated with improper repairs, repeat work, voided warranties, premature equipment replacement, extended playground closures, and increased liability exposure. Establishing a multi-year service agreement further reduces administrative costs associated with repeated procurements and enables timely response to safety-related issues, minimizing emergency repair costs and service disruptions.**

Remit completed form to:

City of Huntington Beach – Purchasing Division
2000 Main Street, Huntington Beach, CA 92648-2702



1/13/25

City of Huntington Beach

RE: Sole Source Letter

To Whom it May Concern:

This letter is to confirm that Dave Bang Associates is the exclusive authorized contracted sales representative for Playworld in the states of Arizona and California. Further, they are the exclusive agency to design, sell and install our equipment.

Only Playworld replacement parts should be used on Playworld equipment for the sake of safety, consistency and warranty.

If I can be of further assistance, please do not hesitate to contact me directly.

Sincerely,

A handwritten signature in cursive script that reads "Kristi M. Teats".

Kristi M. Teats
Customer Service Manager
Playworld
kristit@playworld.com
570-522-5447